Welcome To

Virtual Marketing

Blueprint

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Virtual Marketing Blueprint Concept

The Virtual Marketing Blueprint Program was designed to provide you with an easy to follow, step by step process of incorporating key internet marketing concepts into your business.

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Previous Session Recap

Prior to the start of this session, you should have completed the following tasks:

- 1) Defined Your Niche (Session 1 Pre-Work)
- 2) Chose Dynamic Domain(s) (Session 1)
 - Select 3-5 Keywords You Want to Rank For
- 3) Bought Domains (Session 1)
- 4) Set Up Your Web Host Server (Session 1)
- 5) Installed Your Website Framework (Session 1)



Short Term + Long Term Strategies TOP LEVEL Example: Example: KEYWORD Real Estate Dog Training Main Website: **Happy Tails** www.HappyTails.com **Keyword Rich Keyword Rich Keyword Rich Keyword Rich Keyword Rich**

Within Website

Puppy Dog Training

Example:

Within Website

Example:

Puppy Dog Crate Training

2nd Tier Example: Keywords Probate Real Estate

Within Website

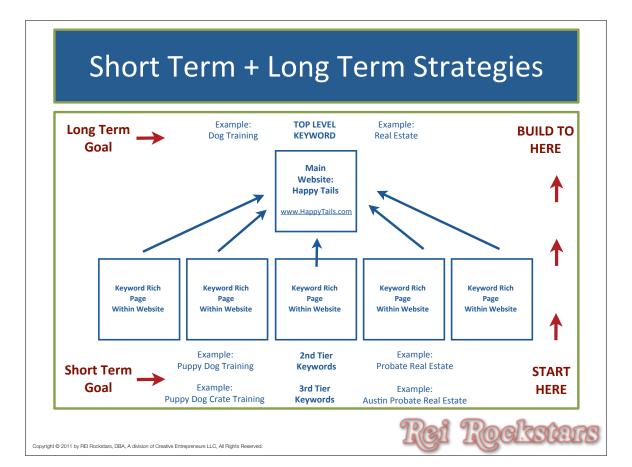
3rd Tier Example: Keywords Austin Probate Real Estate

Within Website

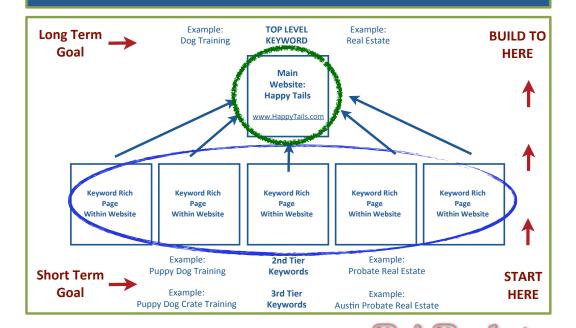
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Within Website



Short Term + Long Term Strategies



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Virtual Marketing Blueprint

Module 2 Website Customization Objectives:



- 1) Customizing Wordpress Settings
- 2) Customizing Your Header & Theme Options
- 3) The Do's & Don'ts of Your Website Menu
- 4) Installing Smart Plugins & Widgets
- 5) Designing a Strategic Side Navigation Bar



WordPress...

Easy To Use
Easy To Install
It's Flexible
Many Themes
Many Plugins
Many Widgets
Easy to Customize
Great Feel
Great Aesthetics

Advanced Users: HTML

Step 1: Website Framework (installing theme) = Clothes



Step 2: Website Customization (plugins, widgets, settings, header, etc) = Accessories

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Virtual Marketing Blueprint

Module 2 Website Customization Objectives:





1) Customizing Wordpress Settings

- 2) Customizing Header & Theme Options
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Introduction to Wordpress Settings

Wordpress Settings

What Are They?

Settings: Website Title, Tag Line, Permalinks, etc..

- Website Titles appear at the top of your web page and in your header.
- Website Tag Lines typically appear in your header under your title.
- Permalinks are words that are contained in your url.
 Example:

www.yourdomain.com/?p=6
www.yourdomain.com/category/postname

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Introduction to Wordpress Settings

Wordpress Settings

Why Are They So Important?

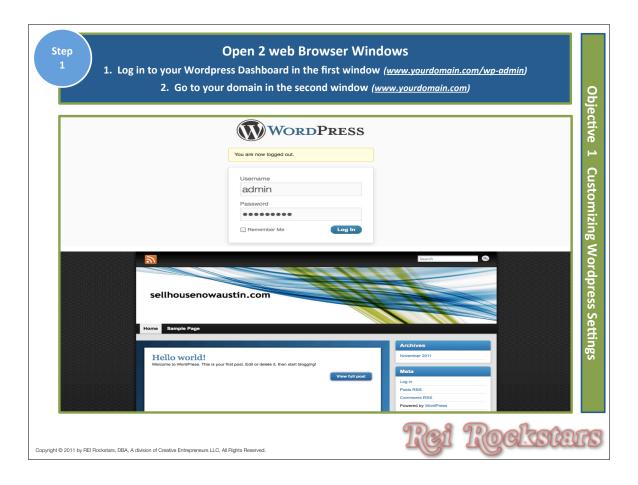
Search Engine Optimization!

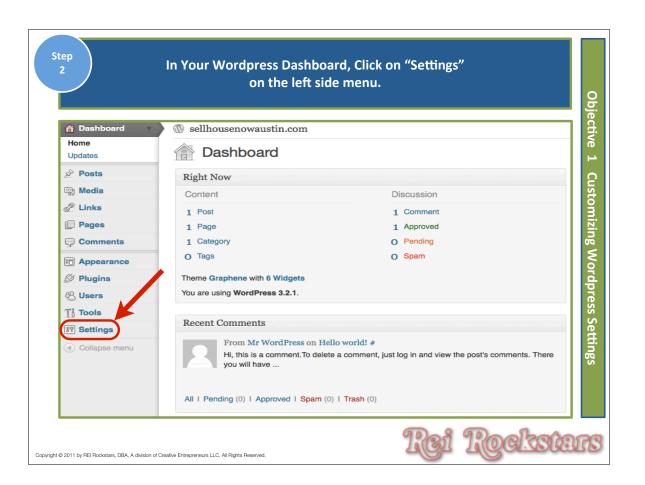


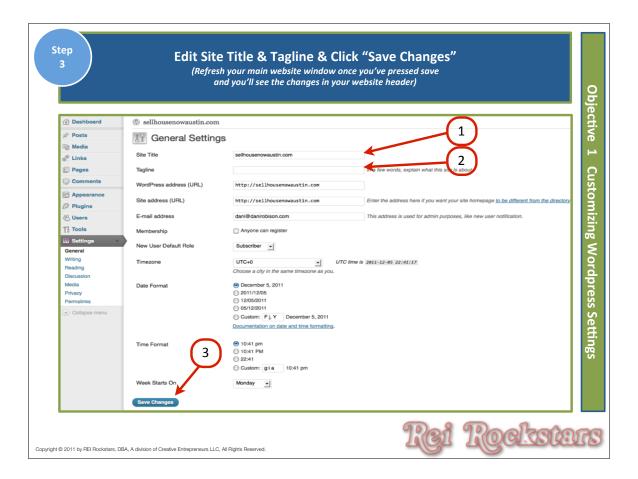
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Objective 1 Customizing Wordpress Settings

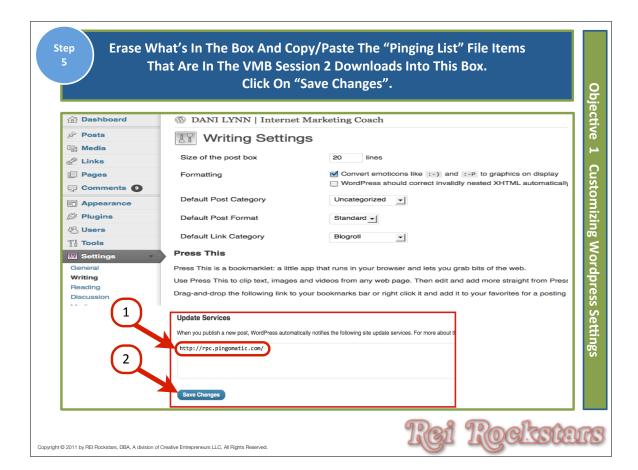
Objective 1 Customizing Wordpress Settings

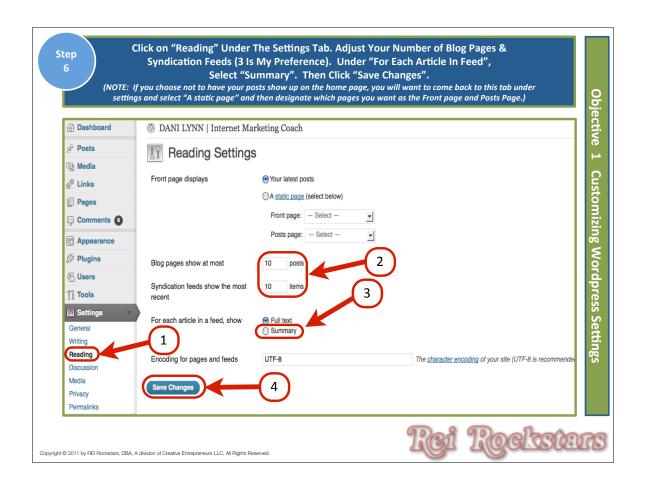


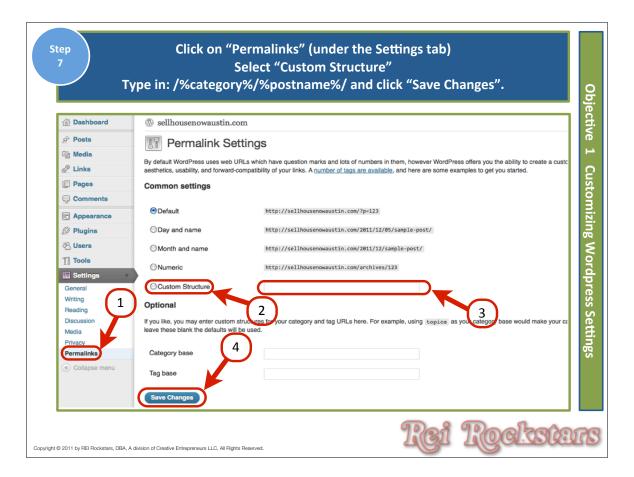


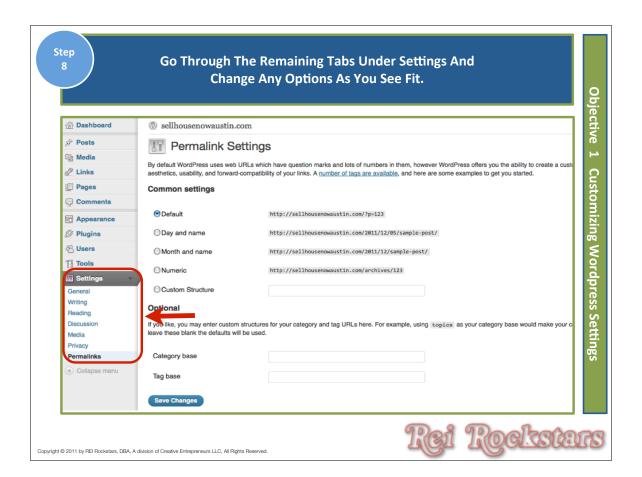












Module 2 Website Customization Objectives:



- 1) Customizing Wordpress Settings
- 2) Customizing Header & Theme Options
- 3) The Do's & Don'ts of Your Website Menu
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Introduction to Theme Options

Theme Options

What Are They?

Global Settings For The Entire Theme

Settings changed in this area can override settings in other areas of your site.

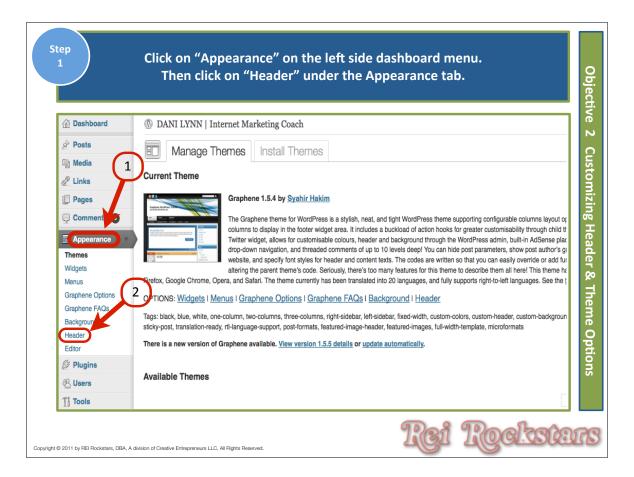
Why Is It Important?

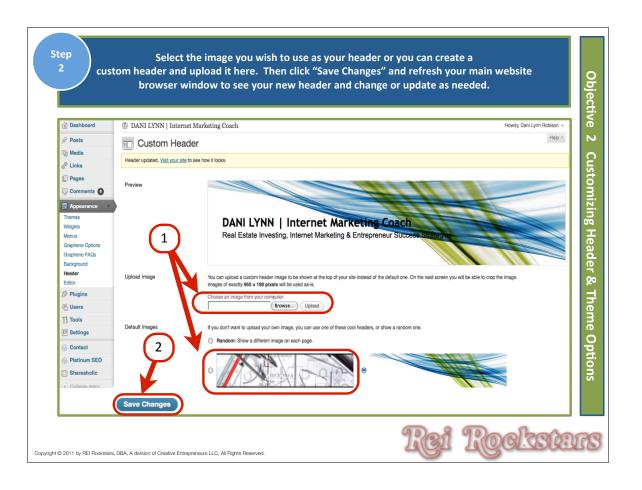
Offers Flexibility Of Simple Change

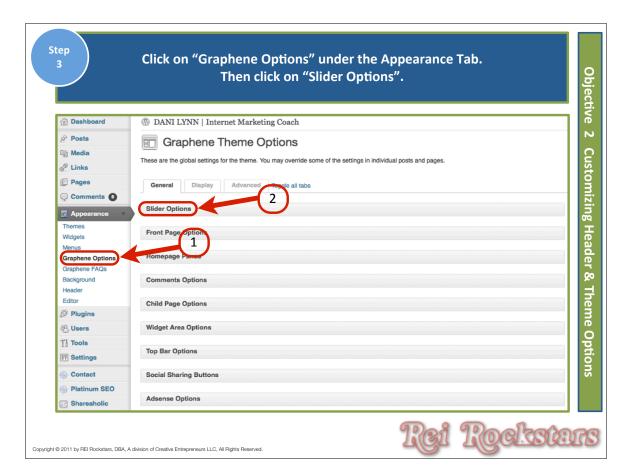
Especially nice when you choose to change the look and feel of your website from time to time to keep visitors engaged.

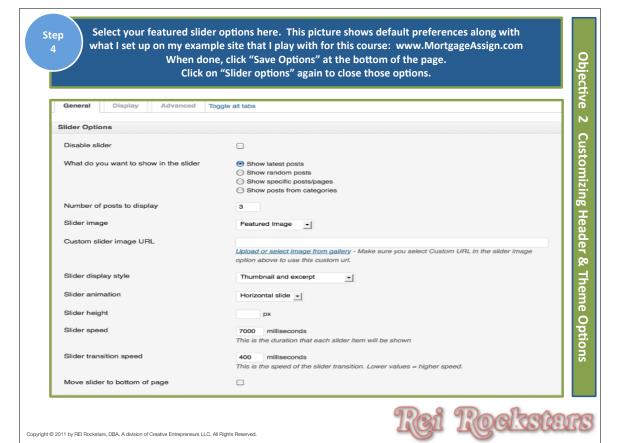
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Objective 2 Customizing Header & Theme Options









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Step Click on "Footer Options" and add in whatever copyright text you want to show up on the bottom of your website. I put an example below of what I put on my sample site. When done, Objective click "Save Options". Click on "Footer Options" again to close those options. **Footer Options Customizing Header & Theme Options** Show Creative Commons logo Copyright text (html allowed) Copyright ©2011 MortageAsssign.com All Rights Reserved. If this field is empty, the following default copyright text will be displayed: Except where otherwise noted, content on this site is licensed under a Creative Commons Licence. Do not show copyright info Do not show the "Return to top" link Copyright © 2011 by REI Rockstars, DBA, A division of Creative Entrepreneurs LLC, All Rights Reserved.

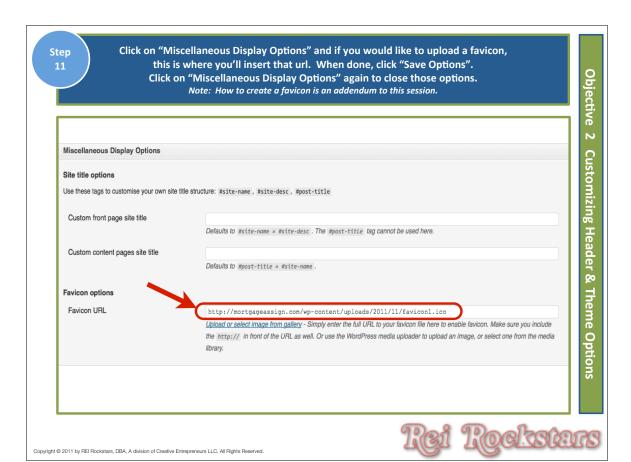
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Step Click on "Header Display Options" and select any options you wish to change to customize your site. When done, click "Save Options". Click on "Header Display Options" Objective again to close those options. (I disabled the "Featured Image Replacing Header Image" option.) **Header Display Options Customizing Header & Theme Options** Use light-coloured header bars Link header image to front page Check this if you disable the header texts and want the header image to be linked to the front page. Disable Featured Image replacing header image Check this to prevent the posts Featured Image replacing the header image regardless of the featured image dimension. Use random header image Check this to show a random header image (random image taken from the available default header images). Note: only works on pages where a specific header image is not defined. Search box location Top bar

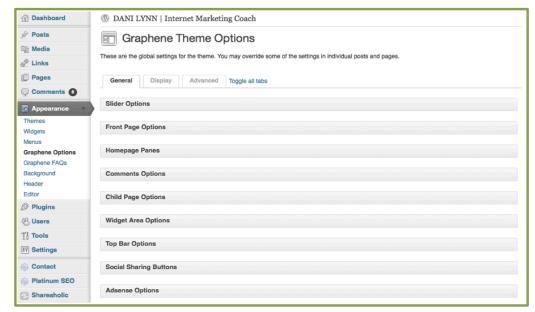
Click on "Excerpts Display Options" and select any options you wish to Step change to customize your site. When done, click "Save Options". Objective 2 Click on "Excerpts Display Options" again to close those options. Customizing Header & Theme Options **Excerpts Display Options** Show excerpts in front page Show full content in archive pages Note: Archive pages include the archive for category, tags, time, and search results pages. Enabling this option will cause the full content of posts and pages listed in those archives to displayed instead of the excerpt, and truncated by the Read More tag if used. Show More link for manual excerpts V Retain these HTML tags in excerpts Enter the HTML tags you'd like to retain in excerpts. For example, enter to retain , <l>to retain , to r

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Review any other option tabs you want to customize or learn about and when done, click "Save Options".



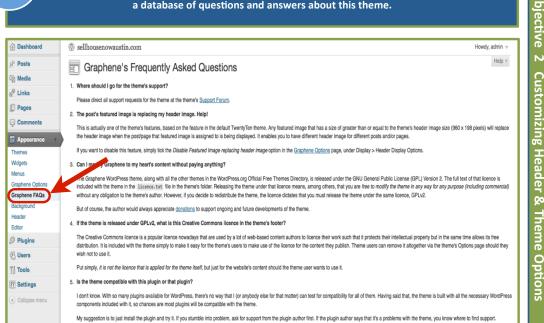
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Objective

Customizing Header & Theme Optio

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If you have questions about this theme, click on "Graphene FAQs" under the Appearance tab and click on the "Support Forum" link to access a database of questions and answers about this theme.





Module 2 Website Customization Objectives:



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Introduction to Website Menu's

Website Menu's

What Is It?



Why Is It Important?

It Walks Prospects Through The Sales Process

Info Seeker --> Researcher --> Buyer

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Objective 3 The Do's & Don'ts Of Your Website Menu



Choose Menu Item #1 Which Should Address Your Info Seekers: This Should Be A Question That's Frequently Asked About This Product Or Service. Try To Use Your Keywords In The Menu If You Can.



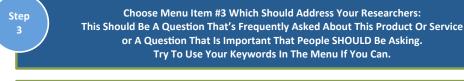
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Step

Choose Menu Item #2 Which Should Address Your Info Seekers or Your Researchers: This Should Be A Question That's Frequently Asked About This Product Or Service or A Question That Is Important That People SHOULD Be Asking. Try To Use Your Keywords In The Menu If You Can.







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Choose Menu Item #7 Which Should Address Your **About Page or Your Contact Page.**



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Step

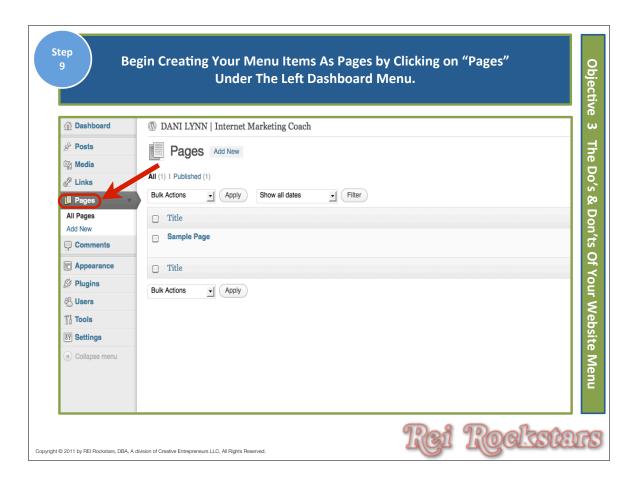
Review Your Menu & Check For These "Do's" & "Don'ts":

Website Menu Do's & Don'ts

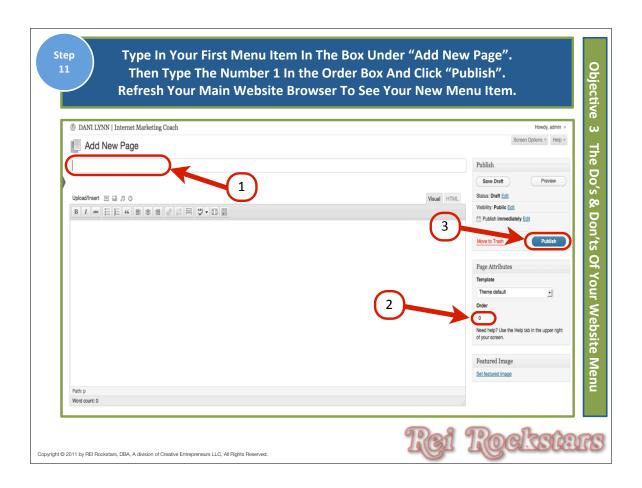
- DO Have: One Menu Line Only
- DON'T Have More Than One Menu Line
- DO Address One Niche Only
- DON'T Address More Than One Niche (For Example: Buyers & **Sellers Is Two Separate Niche's)**
- DO Make Your Menu Clean With Large Font & Proper Spacing
- DON'T Make Your Menu Cluttered, Too Small or Too Close Together
- DO Walk Your Prospect Through The Sales Process Left To Right
- DON'T Mix Up The Sales Order (Info Seeker -> Researcher -> Buyer)

Objective ω The Do's & Don'ts Of Your Website Menu

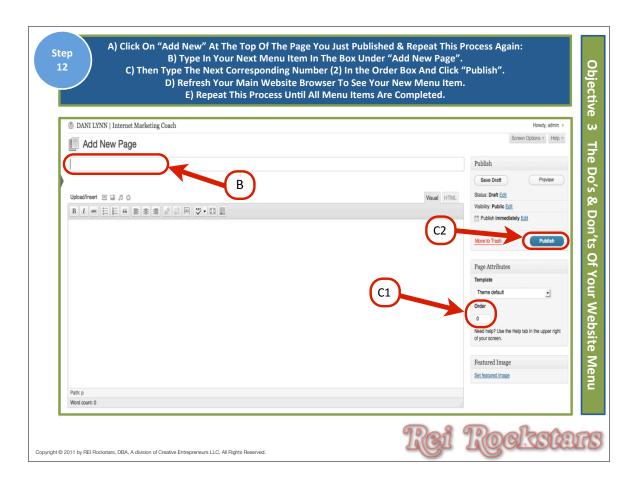












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Plugins & Widgets

What Is It?

Smaller Components Of Software That Work Within A Larger Application And Add To Functionality.

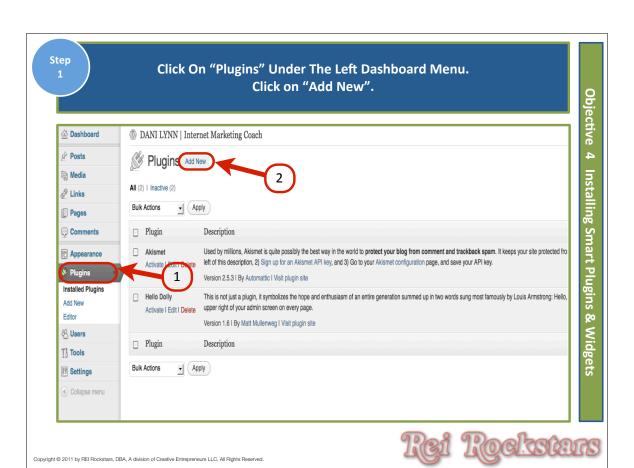
Why Is It Important?

Each Plug In or Widget Will Add To Your Websites Capabilities, Aesthetics &/Or Tools

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Objective 4 Installing Smart Plugins & Widgets

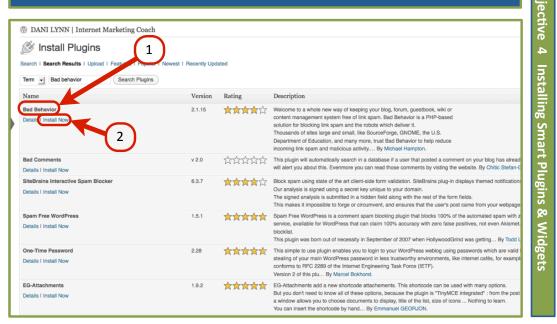


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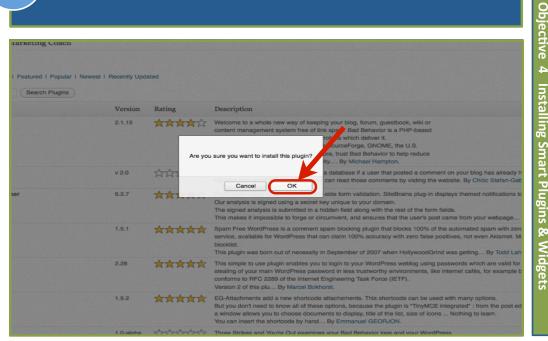
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Step 3

Locate "Bad Behavior" Plugin And Click "Install Now".



Click "Okay" When The Pop Up Window Asks If You Are Sure.

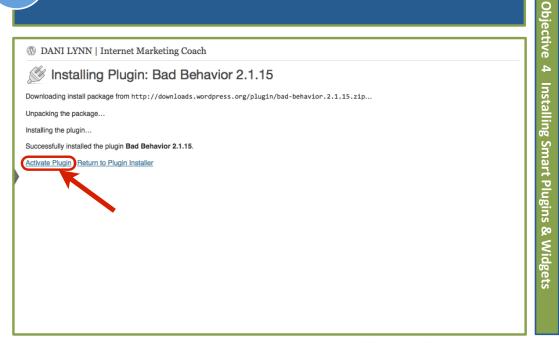


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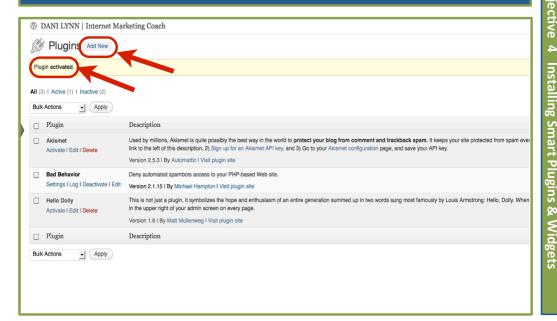


Step 5

On The Installation PluginScreen, Click "Activate Plugin".



Once The Plugins Screen Appears, You Should See A Message That Says The Plugin Is Activated. Repeat This Process For All Plugins, Starting With Clicking "Add New".

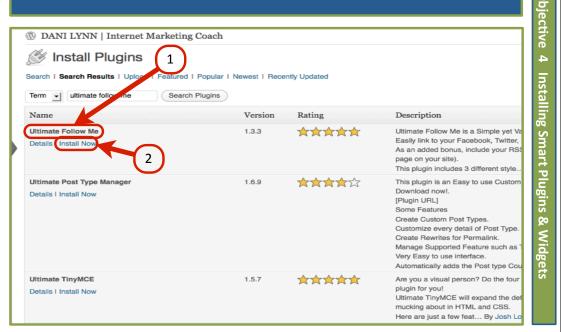


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Step 7 Search

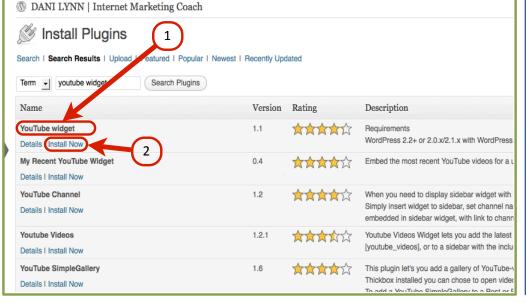
Search and Install "Ultimate Follow Me" Plugin. (Repeat All Previous Steps)



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Search and Install "Youtube Widget" Plugin. (Repeat All Previous Steps)



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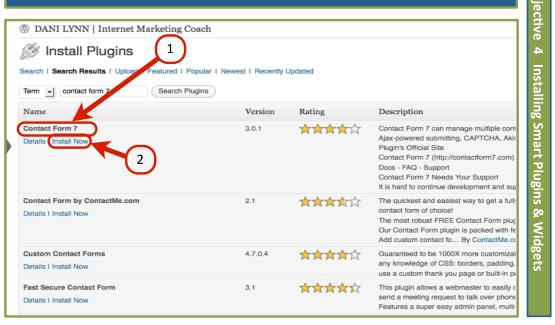
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Installing Smart Plugins

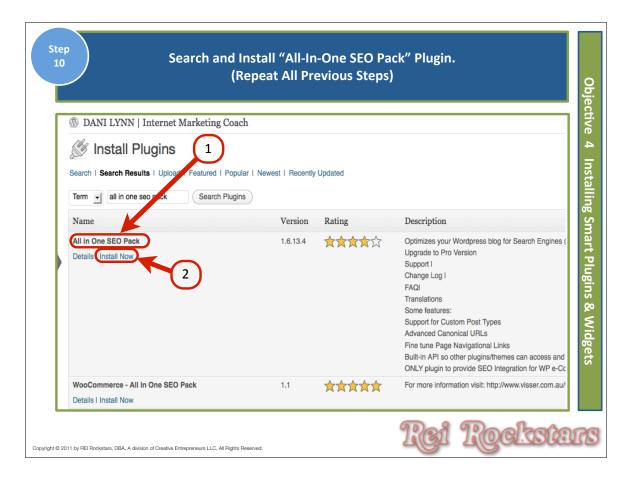
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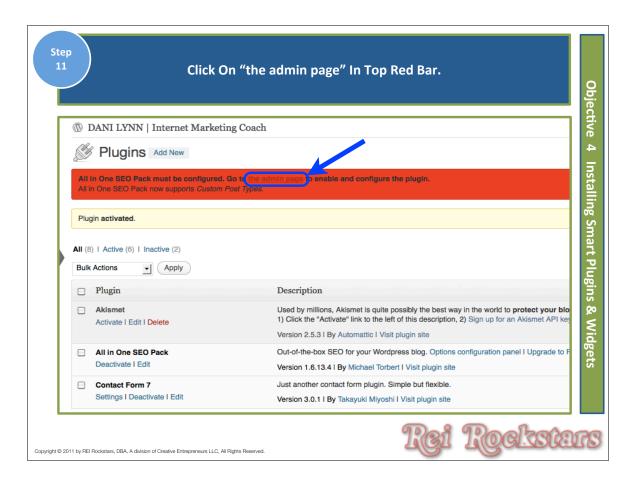
Step 9

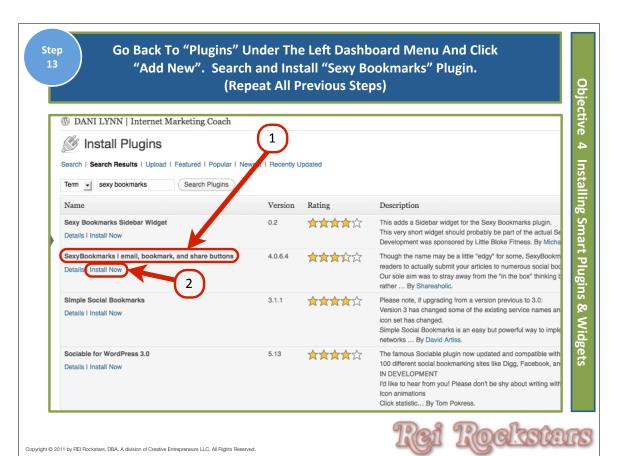
Search and Install "Contact Form 7" Plugin. (Repeat All Previous Steps)

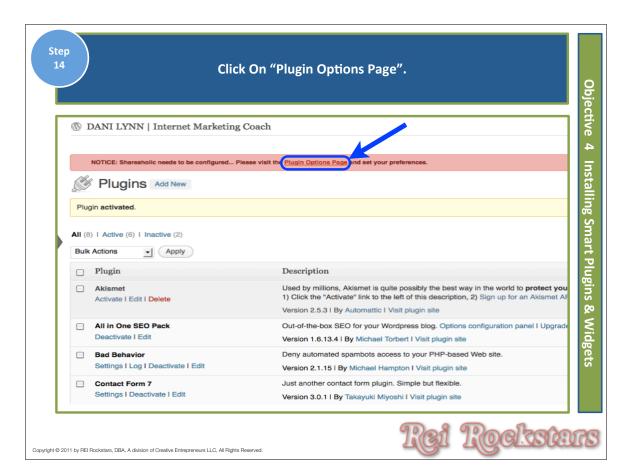


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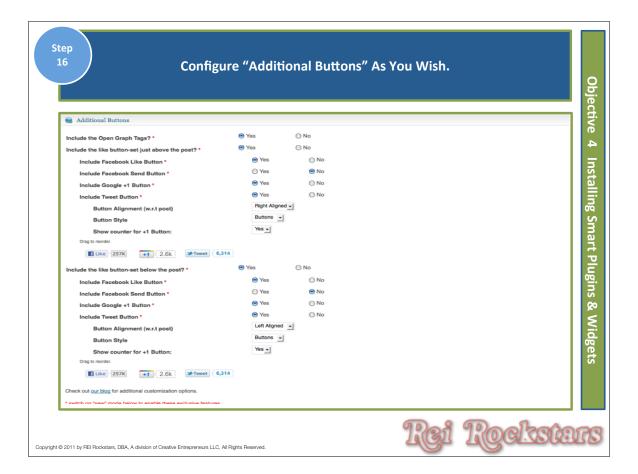


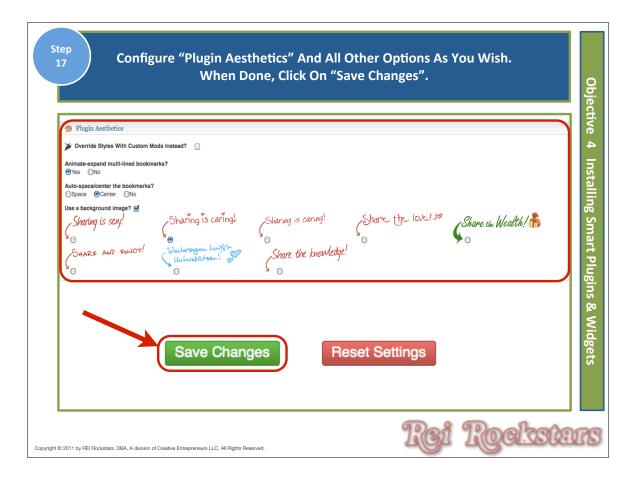












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Introduction to Side Navigation

Side Navigation

What Is It?

Why Is It Important?

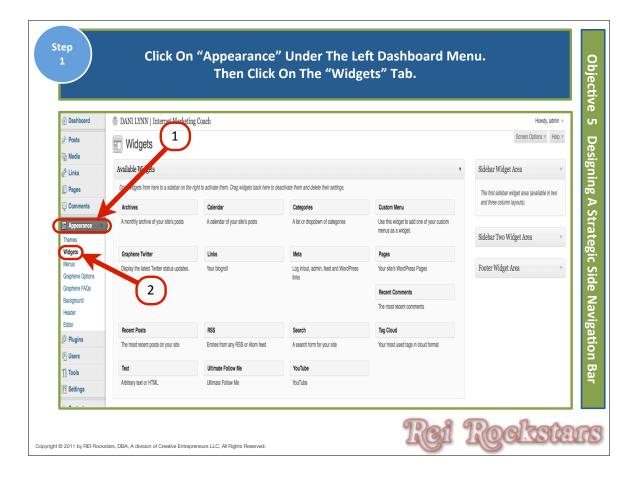
It Draws Attention To Important Aspects of the Website & Provides Easier User Navigation
Opt In, Video, Links to Featured Articles & Blogroll, etc...

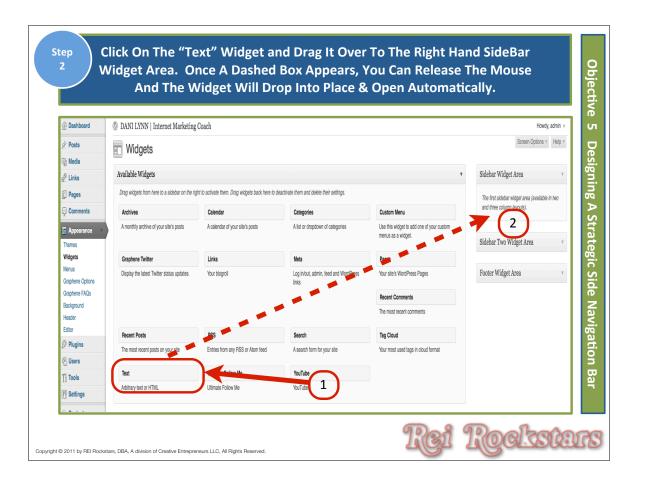


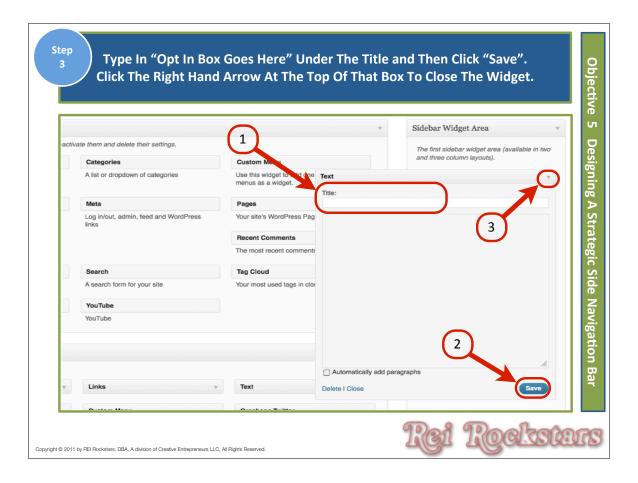
ective 5 Designing A Strategic Side Navigation Ba



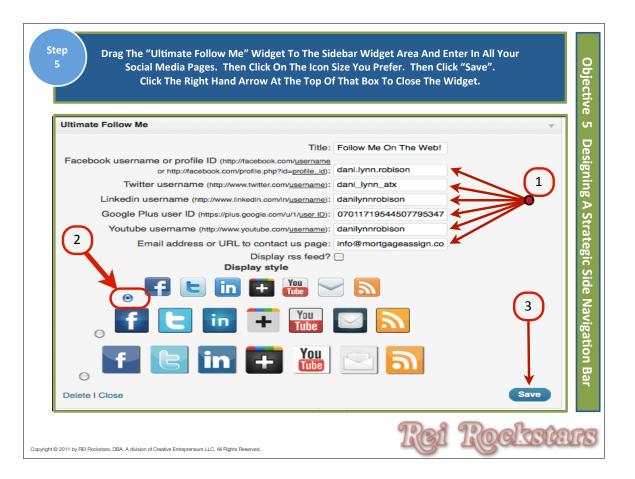
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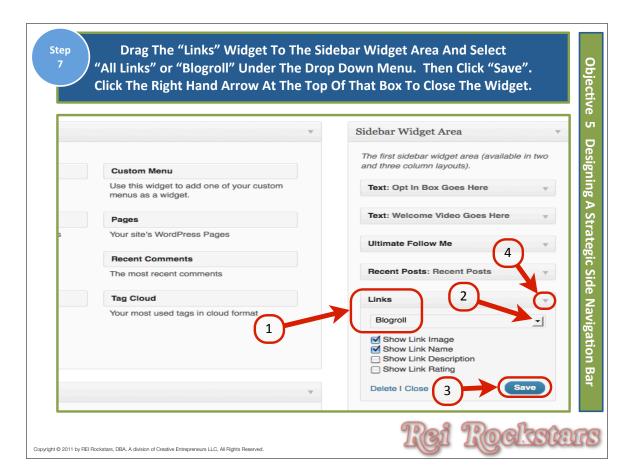














Module 2 Website Customization



Addendum:



Creating Your Favicon

A Favicon Is Short For "Favorite Icon" And Is Used As A Shortcut Icon, Website Icon, URL Icon or Bookmark Icon



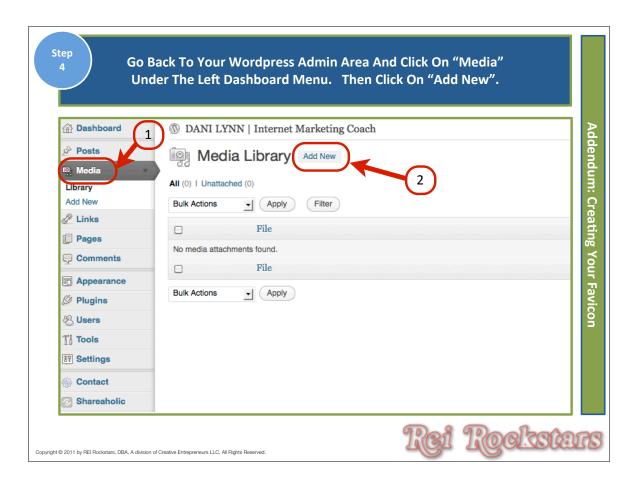
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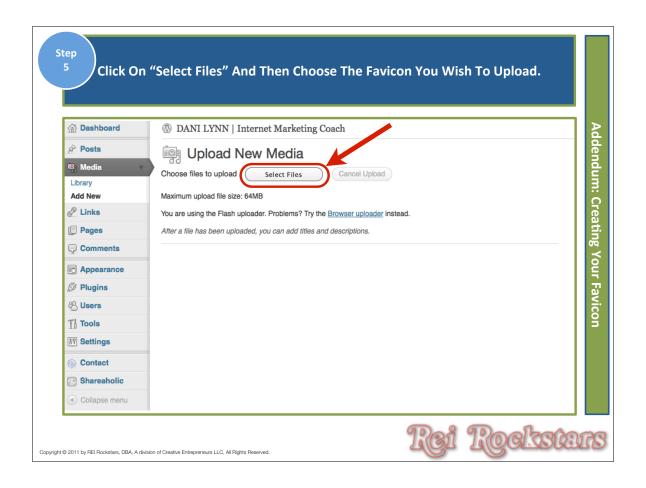


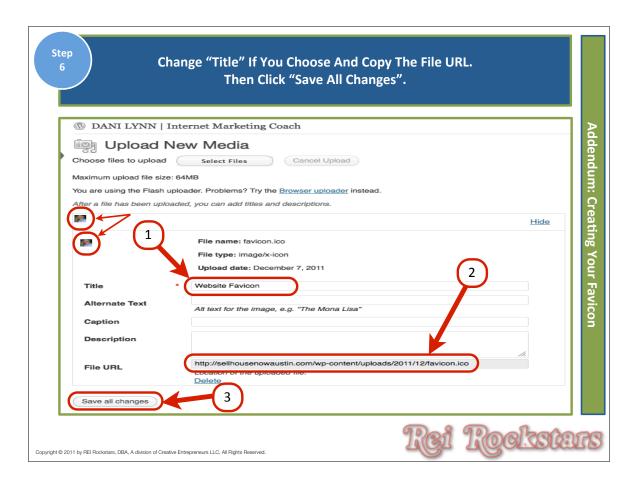


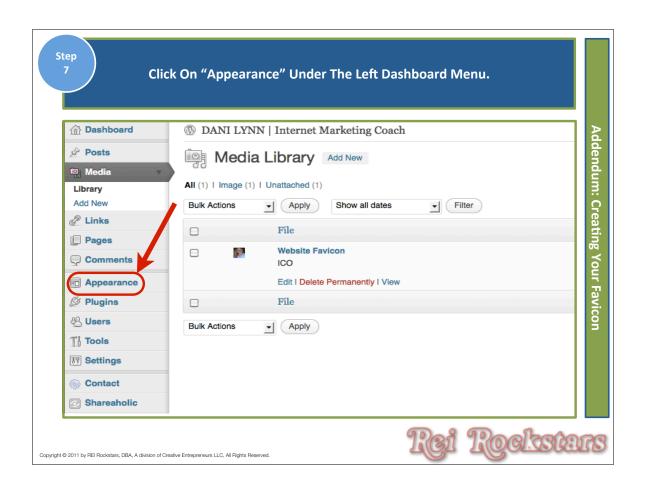


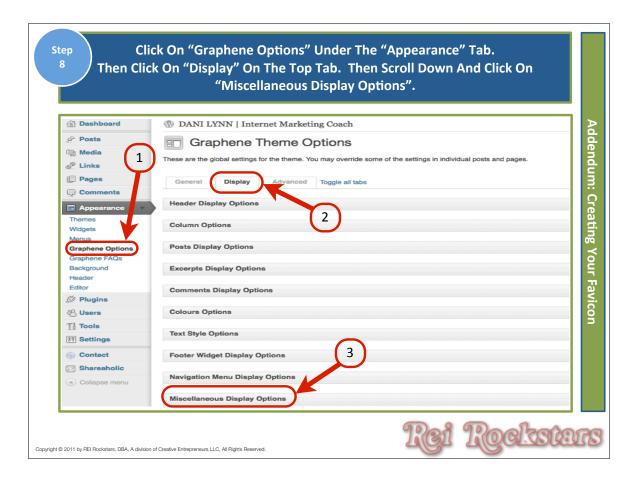


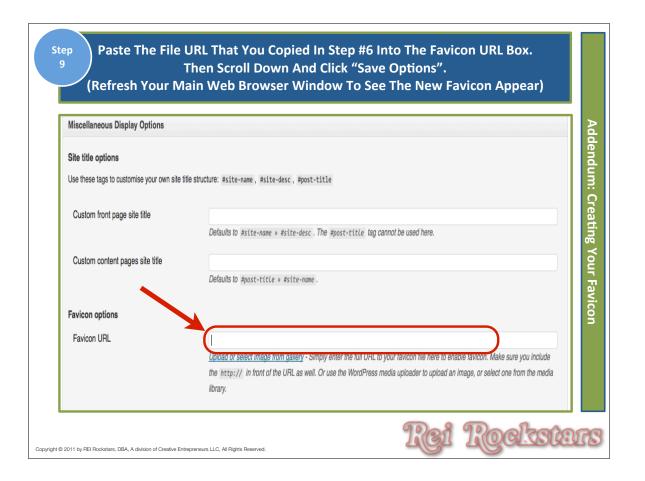












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VMB: Session 2 Homework

Module 2 Website Customization

Prior to the start of session 3, you should complete the following tasks:

- 1) Customize Wordpress Settings
- 2) Customize Website Header & Theme Options
- 3) Customize Website Menu
- 4) Install Plugins & Widgets
- 5) Design Side Navigation Bar
- 6) Create Your Favicon
- 7) Continue Keyword Research (Top Level, Tier 2 & Tier 3).

*Email Your Final Keyword Choices To Us So We Can Run An Advanced Competition Search. (New Video Will Be Uploaded This Week With More Concepts To Help You.)



Thank You!



We look forward to seeing you on Virtual Marketing Blueprint Session #3! Dani Lynn, Flip, Tucker and Sasha

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Virtual Marketing Blueprint



