

## Virtual Marketing Experts



### Virtual Marketing Blueprint Concept

The Virtual Marketing Blueprint Program was designed to provide you with an easy to follow, step by step process of incorporating <u>key</u> internet marketing concepts into your business.



# Previous Session Recap

Prior to the start of this session, you should have completed the following tasks:

- 1) Defined Your Niche (Session 1 Pre-Work)
- 2) Chose Dynamic Domain(s) (Session 1)
  - Select 3-5 Keywords You Want to Rank For
- 3) Bought Domains (Session 1)
- 4) Set Up Your Web Host Server (Session 1)
- 5) Installed Your Website Framework (Session 1)



## Short Term + Long Term Strategies



## Short Term + Long Term Strategies



## Short Term + Long Term Strategies





## Virtual Marketing Blueprint

# Module 2 Website Customization Objectives:

Customizing Wordpress Settings
 Customizing Your Header & Theme Options
 The Do's & Don'ts of Your Website Menu

- 4) Installing Smart Plugins & Widgets
- 5) Designing a Strategic Side Navigation Bar



### Virtual Marketing Blueprint

#### WordPress...

Easy To Use Easy To Install It's Flexible Many Themes Many Plugins Many Widgets Easy to Customize Great Feel Great Aesthetics Advanced Users: HTML

#### Step 1: Website Framework (installing theme) = Clothes



Step 2: Website Customization (plugins, widgets, settings, header, etc) = Accessories







### Introduction to Wordpress Settings

### **Wordpress Settings**

#### What Are They?

Settings: Website Title, Tag Line, Permalinks, etc..

- Website Titles appear at the top of your web page and in your header.
- Website Tag Lines typically appear in your header under your title.
- Permalinks are words that are contained in your url. Example:

www.yourdomain.com/?p=6
www.yourdomain.com/category/postname



# Introduction to Wordpress Settings

### **Wordpress Settings**

Why Are They So Important?

# **Search Engine Optimization!**



O





#### In Your Wordpress Dashboard, Click on "Settings" on the left side menu.

Dashboard v	🔊 🛞 sellhousenowaustin.com	
ome pdates	Tashboard	
Posts	Right Now	
Media	Content	Discussion
Dinks	1 Post	1 Comment
Pages	1 Page	1 Approved
Comments	1 Category	O Pending
Appearance	O Tags	O Spam
9 Plugins	Theme Graphene with 6 Widgets	
S Users	You are using WordPress 3.2.1.	
<b>Settings</b> Collapse menu	Recent Comments         From Mr WordPress on Hell         Hi, this is a comment. To delete         you will have         All   Pending (0)   Approved   Spam (0)	llo world! # e a comment, just log in and view the post's comments. There ) I Trash (0)

#### Edit Site Title & Tagline & Click "Save Changes"

(Refresh your main website window once you've pressed save and you'll see the changes in your website header)

ashboard	③ sellhousenowaustin.com		
Posts	General Setting		
Media			
Links	Site Title	sellhousenowaustin.com	
Pages	Tagline	In a few words, explain what this sit vis about	
Comments	WordPress address (URL)	http://sellhousenowaustin.com	
Appearance			
Plugins	Site address (URL)	http://sellhousenowaustin.com Enter the address here if you want your site homepage to be different from the	recto
Users	E-mail address	dani@danirobison.com This address is used for admin purposes, like new user notification.	
Tools	Membership	Anyone can register	
Settings	New User Default Role	Subscriber -	
Vriting	-		
Reading	Timezone	UTC+0 UTC time is 2011-12-05 22:41:17	
Discussion		chouse a city in the same limecone as you.	
Aedia	Date Format	December 5, 2011	
nvacy		0 12/05/2011	
ermaiinks		0 05/12/2011	
) Collapse menu		Custom: F j, Y December 5, 2011	
		Documentation on date and time formatting.	
	Time Format	10:41 pm	
	2	10:41 PM	
		0 22:41	
		O Custom: g:i a 10:41 pm	
	Week Starts On	Monday -	

🛞 DANI LYNN   Internet	t Marketing Coach
Writing Setting	gs
Size of the post box	20 lines
Formatting	Convert emoticons like :-) and :-P to graphics on display
Default Post Category	WordPress should correct invalidly nested XHTML automatically
Default Post Category	Uncategorized -
Default Post Format	Standard -
Default Link Category	Biogroll
Press This	
Press This is a bookmarklet: a little	app that runs in your browser and lets you grab bits of the web.
Use Press This to clip text, images	and videos from any web page. Then edit and add more straight from Press
Drag-and-drop the following link to	your bookmarks bar or right click it and add it to your favorites for a posting
Update Services	
When you publish a new post, WordPress automa	tically notifies the following site update services. For more about t
http://rpc.pingomatic.com/	
	Size of the post box Formatting Default Post Category Default Post Format Default Link Category <b>Press This</b> Press This is a bookmarklet: a little Use Press This to clip text, images Drag-and-drop the following link to <b>Update Services</b> When you publish a new post, WordPress autome http://rpc.pingomatic.com/

Erase What's In The Box And Copy/Paste The "Pinging List" File Items That Are In The VMB Session 2 Downloads Into This Box. Click On "Save Changes".

Dashboard	③ DANI LYNN   Interne	t Marketing Coach
Posts	Writing Settin	as
먉 <b>Media</b>		50
Links	Size of the post box	20 lines
Pages	Formatting	Convert emoticons like :-) and :-P to graphics on display
Comments 🧿		WordPress should correct invalidly nested XHTML automatical
Appearance	Default Post Category	Uncategorized -
9 Plugins	Default Post Format	Standard -
8 Users	Default Link Category	Blogroll
Tools		
Settings	Press This	
General	Press This is a bookmarklet: a little	e app that runs in your browser and lets you grab bits of the web.
Writing	Use Press This to clip text, images	s and videos from any web page. Then edit and add more straight from Pres
Discussion	Drag-and-drop the following link to	your bookmarks bar or right click it and add it to your favorites for a posting
···· (1)	-	
	Update Services	
	When you publish a new post, WordPress automa	atically notifies the following site update services. For more about t
$\sim$	http://rpc.pipgomatic.com/	
(2)	Thep://Tpe.pingomacie.com/	
	Save Changes	

2.5015

Step 6 (NOTE: settin	Click on "Reading" Unde Syndication Feeds (3 Select " If you choose not to have your gs and select "A static page" a	r The Settings Tab. Adjust Your Is My Preference). Under "For Summary". Then Click "Save Ch posts show up on the home page, you w nd then designate which pages you war	Number of Blo Each Article In hanges". vill want to come bo ht as the Front page	g Pages & Feed", ack to this tab under and Posts Page.)	Obje
🖄 Dashboard	🛞 DANI LYNN   Internet M	Iarketing Coach			Ę
	Reading Setting	gs			/e 1
<ul> <li>Links</li> <li>Pages</li> <li>Comments (a)</li> <li>Appearance</li> <li>Plugins</li> <li>Users</li> <li>Users</li> <li>Tools</li> <li>Settings v</li> <li>General</li> </ul>	Front page displays Blog pages show at most Syndication feeds show the most recent For each article in a feed, show	<ul> <li>Your latest posts</li> <li>A static page (select below)</li> <li>Front page: - Select</li> <li>Posts page: - Select</li> <li>10 posts</li> <li>10 items</li> <li>3</li> </ul>			Customizing Wordpress Setti
Reading Discussion Media Privacy Permalinks	Encoding for pages and feeds Save Changes	UTF-8	The <u>character en</u>	<u>coding</u> of your site (UTF-8 is recommended	ings
t © 2011 by REI Rockstars, DBA,	A division of Creative Entrepreneurs LLC, All Rights	Reserved.	Rei	Rocksta	R

	③ sellhousenowaustin.c	om
Posts	Permalink Se	ettings
ිනු Media	By default WordPress uses web	IRI s which have question marks and lots of numbers in them, however WordPress offers you the ability to create a custo
🖉 Links	aesthetics, usability, and forward-	compatibility of your links. A <u>number of tags are available</u> , and here are some examples to get you started.
Pages	Common settings	
Comments		
Appearance	<ul> <li>Default</li> </ul>	<pre>http://sellhousenowaustin.com/?p=123</pre>
🖉 Plugins	ODay and name	http://sellhousenowaustin.com/2011/12/05/sample-post/
원 Users	O Month and name	http://sellhousenowaustin.com/2011/12/sample-post/
Tools	Numeric	http://sellhousenowaustin.com/archives/123
Settings		
General	Custom Structure	
Reading	Optional	2
Discussion	If you like, you may enter custom	structures for your category and tag URLs here. For example, using topics as your category base would make your ca
Media Privacy	leave these blank the delaults wi	
Permalinks	Category base	+
Collapse menu	Tag base	

#### Go Through The Remaining Tabs Under Settings And Change Any Options As You See Fit.

Dashboard	🛞 sellhousenowaustin.com
Posts	Permalink Settings
Media	
Links	By default WordPress uses web UHLs which have question marks and lots of numbers in them, however WordPress offers you the ability to create a aesthetics, usability, and forward-compatibility of your links. A <u>number of tags are available</u> , and here are some examples to get you started.
Pages	Common settings
Comments	
Appearance	Default http://sellhousenowaustin.com/?p=123
9 Plugins	O Day and name http://sellhousenowaustin.com/2011/12/05/sample-post/
Users	Month and name http://sellhousenowaustin.com/2011/12/sample-post/
Settings	ONumeric http://sellhousenowaustin.com/archives/123
eneral	OCustom Structure
Vriting Reading	Optional
Discussion Media	If you like, you may enter custom structures for your category and tag URLs here. For example, using topics as your category base would make you leave these blank the defaults will be used.
Permalinks	Category base
Collapse menu	Tag base
	Save Changes

![](_page_20_Figure_0.jpeg)

![](_page_20_Picture_1.jpeg)

### Introduction to Theme Options

### **Theme Options**

#### What Are They?

#### **Global Settings For The Entire Theme**

Settings changed in this area can override settings in other areas of your site.

#### Why Is It Important? Offers Flexibility Of Simple Change

Especially nice when you choose to change the look and feel of your website from time to time to keep visitors engaged.

![](_page_21_Picture_8.jpeg)

Click on "Appearance" on the left side dashboard menu. Then click on "Header" under the Appearance tab.

🟦 Dashboard	🛞 DANI LYNN   Internet Marketing Coach	
🖉 Posts	Manage Themes Install Themes	
i얡 Media 1		
🖉 Links	Current Theme	
Pages	Graphene 1.5.4 by Syahir Hakim	
Comment	The Graphene theme for WordPress is a stylish, neat, and tight WordPress theme supporting configurable columns layout of	
	columns to display in the footer widget area. It includes a buckload of action hooks for greater customisability through child the Twitter widget, allows for customisable colours, header and background through the WordPress admin, built-in AdSense place	
Themes	drop-down navigation, and threaded comments of up to 10 levels deep! You can hide post parameters, show post author's given backet and apacity for an apacity for an apacity for an apacity for an apacity for a and apacity for a apa	
Widgets	altering the parent theme's code. Seriously, there's too many features for this theme to describe them all here! This theme ha	
Menus	Firefox, Google Chrome, Opera, and Safari. The theme currently has been translated into 20 languages, and fully supports right-to-left languages. See the t	
Graphene Options	OPTIONS: Widgets   Menus   Graphene Options   Graphene FAQs   Background   Header	
Graphene FAQs Backgroun	Tags: black, blue, white, one-column, two-columns, three-columns, right-sidebar, left-sidebar, fixed-width, custom-colors, custom-header, custom-backgroun sticky-post, translation-ready, rtl-language-support, post-formats, featured-image-header, featured-images, full-width-template, microformats	
Editor	There is a new version of Graphene available. <u>View version 1.5.5 details</u> or <u>update automatically</u> .	
🖉 Plugins		
용 Users	Available Themes	
Ti Tools		

Select the image you wish to use as your header or you can create a custom header and upload it here. Then click "Save Changes" and refresh your main website browser window to see your new header and change or update as needed.

Objectiv

	DANI LYNN   Intern	et Marketing Coach	Howdy, Dani Lynn Robison 🔻
Posts	Custom Hea	der	Help v
වී Media			
2 Links	Header updated. Visit your site	to see how it looks.	
Pages			
Comments	Preview		
Appearance			
hemes		DANILLYNN   Internet Marketing Coach	
Vidgets		DANI LINN   Internet Marketing Coach	
Nenus		Real Estate Investing, Internet Marketing & Entrepreneur Success Strategies	
Graphene FAQs			
Background			
leader	Unload Image	You can unload a custom header image to be shown at the top of your site instead of the default one. On the payt screen you will be	e able to crop the image
ditor	Spiodo intego	Images of exactly 960 x 198 pixels will be used as-is.	e able to drop the image.
9 Plugins		Choose an image from your computer:	
B Users		Browse Upload	
Tools			
9 Settings	Default Images	If you don't want to upload your own image, you can use one of these cool headers, or show a random one.	
Contact		Random: Show a different image on each page.	
Platinum SEO			
Sharasholio			
g shareanone		1073Th75	- HE
Collanse menu			
	Save Changes		
	Carlo Changes		

Step 2

#### Click on "Graphene Options" under the Appearance Tab. Then click on "Slider Options".

A Deebboard	(B) DANI I VNN   Internet Marketing Coach	
Tat Dashboard	W DANI LINN   Internet Marketing Coach	
🖄 Posts	Graphene Theme Options	
මා Media		
P Links	These are the global settings for the theme. You may override some of the settings in individual posts and pages.	SL
Pages		Ö
	General Display Advanced Togole all tabs	3
Comments	Plider Ontions	
Appearance	Silder Options	0 0 0
Themes	Front Page Intion	
Widgets	Troit rage option	e e e e e e e e e e e e e e e e e e e
Menus Graphene Ontions	Homepage Pares	Q
Graphene FAQs		le r
Background	Comments Options	×
Header		
Editor	Child Page Options	le
🖉 Plugins		3
🖑 Users	Widget Area Options	(D)
T'i Tools		
19 Settings	Top Bar Options	
of county		
Contact	Social Sharing Buttons	N N N N N N N N N N N N N N N N N N N
Platinum SEO		
Shareaholic	Adsense Options	

![](_page_24_Picture_3.jpeg)

Objective

Select your featured slider options here. This picture shows default preferences along with what I set up on my example site that I play with for this course: www.MortgageAssign.com When done, click "Save Options" at the bottom of the page. Click on "Slider options" again to close those options.

When done, click "Save Options" at the bottom of the page. Click on "Slider options" again to close those options.		
eneral Display Advanced To	ggle all tabs	
ler Options		
sable slider		
hat do you want to show in the slider	<ul> <li>Show latest posts</li> <li>Show random posts</li> <li>Show specific posts/pages</li> <li>Show posts from categories</li> </ul>	
umber of posts to display	3	
der image	Featured Image	
ustom slider image URL	Upload or select image from gallery - Make sure you select Custom URL in the slider image option above to use this custom url.	
ider display style	Thumbnail and excerpt	
ler animation	Horizontal slide	
der height	рх	
der speed	7000 milliseconds This is the duration that each slider item will be shown	
der transition speed	400 milliseconds This is the speed of the slider transition. Lower values = higher speed.	
ove slider to bottom of page		

Click on "Top Bar Options" and select any options you wish to change to customize your site. When done, click "Save Options". Click on "Top Bar Options" again to close those options. (It's helpful when making these changes to refresh your main website browser window after saving the change to see what the change did to your website so you can quickly fix it if you don't like the change.)

Top Bar Options	
Hide the top bar	
Hide feed icon	
Use custom feed URL	This custom feed URL will replace the default WordPress RSS feed URL.
Open social media links in new window	
Twitter URL	Enter the URL to your Twitter page.
Facebook URL	Enter the URL to your Facebook profile page.
Add new social media icon	

![](_page_26_Picture_4.jpeg)

Click on "Footer Options" and add in whatever copyright text you want to show up on the bottom of your website. I put an example below of what I put on my sample site. When done, click "Save Options". Click on "Footer Options" again to close those options.

oter Options		
Show Creative Commons logo		
(j)\$)=		
Copyright text (html allowed)	Copyright ©2011 MortageAsssign.com All Rights Rese	rved.
If this field is empty, the following default copyright text will be displayed:		
Except where otherwise noted, content on this site is		
licensed under a <u>Creative Commons Licence</u> .		
De net eksev een viekt is fe		
Do not snow copyright into		
Do not show the "Return to top" link		

![](_page_27_Picture_3.jpeg)

Step 7 Click on "Display Options" at t	he top of the page.
General Display Advanced Toggle all tabs	
Header Display Options	
Column Options	
Posts Display Options	
Excerpts Display Options	
Comments Display Options	
Colours Options	
Text Style Options	
Footer Widget Display Options	
Navigation Menu Display Options	
Miscellaneous Display Options	
Custom CSS	
Save Options	
Copyright © 2011 by REI Rockstars, DBA, A division of Creative Entrepreneurs LLC, All Rights Reserved.	Rei Rockstara

Click on "Header Display Options" and select any options you wish to change to customize your site. When done, click "Save Options". Click on "Header Display Options" again to close those options. *(I disabled the "Featured Image Replacing Header Image" option.)* 

**Header Display Options** 

Use light-coloured header bars

Link header image to front page

Disable Featured Image replacing header image

Use random header image

Check this if you disable the header texts and want the header image to be linked to the front page.

![](_page_29_Picture_10.jpeg)

Check this to prevent the posts Featured Image replacing the header image regardless of the featured image dimension.

Check this to show a random header image (random image taken from the available default header images).

Note: only works on pages where a specific header image is not defined.

Search box location

Top bar

![](_page_29_Picture_17.jpeg)

![](_page_30_Figure_0.jpeg)

Click on "Excerpts Display Options" and select any options you wish to change to customize your site. When done, click "Save Options". Click on "Excerpts Display Options" again to close those options.

Show excerpts in front page	
Show full content in archive pages	Note: Archive pages include the archive for category, tags, time, and search results pages. Enabling this option will cause t content of posts and pages listed in those archives to displayed instead of the excerpt, and truncated by the Read More tag used.
Show More link for manual excerpts	
Retain these HTML tags in excerpts	Enter the HTML tags you'd like to retain in excerpts. For example, enter <ul><li> to retain , <ul> , and <li> HT tags.</li></ul></li></ul>

Miscellaneous Display Options	
Site title options	
Use these tags to customise your own site	title structure: #site-name, #site-desc, #post-title
Custom front page site title	
	Defaults to #site-name » #site-desc . The #post-title tag cannot be used here.
Custom content pages site title	
•	Defaults to #post-title » #site-name .
Favicon options	
Favicon URL	http://mortgageassign.com/wp-content/uploads/2011/11/favicon1.ico
	<u>Upload or select image from gallery</u> - Simply enter the full URL to your favicon file here to enable favicon. Make sure you include the http:// in front of the URL as well. Or use the WordPress media uploader to upload an image, or select one from the media
	library.

![](_page_33_Figure_0.jpeg)

	and when done, click "Save Options".	
🟦 Dashboard	③ DANI LYNN   Internet Marketing Coach	
🖉 Posts	Graphene Theme Options	
☞ Media ♂ Links	These are the global settings for the theme. You may override some of the settings in individual posts and pages.	
<ul> <li>Pages</li> <li>Comments (1)</li> </ul>	General Display Advanced Toggle all tabs	
Appearance v	Slider Options	
Themes Widgets	Front Page Options	
Menus Graphene Options	Homepage Panes	
Graphene FAQs Background Header	Comments Options	
Editor	Child Page Options	
Ø Plugins		
C Users	widget Area Options	
If Settings	Top Bar Options	

![](_page_34_Picture_1.jpeg)

![](_page_34_Picture_2.jpeg)

FYI

If you have questions about this theme, click on "Graphene FAQs" under the Appearance tab and click on the "Support Forum" link to access a database of questions and answers about this theme.

🟦 Dashboard	🔞 sellhousenowaustin.com Howdy, admin 🔻
Posts	Graphene's Frequently Asked Questions
මෝ Media	1. Where should I go for the theme's support?
P Links	Please direct all support requests for the theme's Support Forum.
Pages	2 The post's featured image is replacing my header image Help!
Comments	This is actually one of the theme's features, based on the feature in the default TwentyTen theme. Any featured image that has a size of greater than or equal to the theme's header image size (960 x 198 pixels) will replace the header image when the post/page that featured image is assigned to is being displayed. It enables you to have different header image for different posts and/or pages.
Themes	If you want to disable this feature, simply tick the Disable Featured Image replacing header image option in the Graphene Options page, under Display > Header Display Options.
Widgets	3. Can I many regraphene to my heart's content without paying anything?
Menus Graphene Options Graphene FAQs	The Graphene WordPress theme, along with all the other themes in the WordPress.org Official Free Themes Directory, is released under the GNU General Public License (GPL) Version 2. The full text of that licence is included with the theme in the licence.txt file in the theme's folder. Releasing the theme under that licence means, among others, that you are <i>free to modify the theme in any way for any purpose (including commercial)</i> without any obligation to the theme's author. However, if you decide to redistribute the theme, the licence dictates that you must release the theme under the same licence, GPLv2.
Background	But of course, the author would always appreciate donations to support ongoing and future developments of the theme.
Header Editor	4. If the theme is released under GPLv2, what is this Creative Commons licence in the theme's footer?
🖉 Plugins	The Creative Commons licence is a popular licence nowadays that are used by a lot of web-based content authors to licence their work such that it protects their intellectual property but in the same time allows its free distribution. It is included with the theme simply to make it easy for the theme's users to make use of the licence for the content they publish. Theme users can remove it altogether via the theme's Options page should they
용 Users	wish not to use it.
Ti Tools	Put simply, it is not the licence that is applied for the theme itself, but just for the website's content should the theme user wants to use it.
IT Settings	5. Is the theme compatible with this plugin or that plugin?
Collapse menu	I don't know. With so many plugins available for WordPress, there's no way that I (or anybody else for that matter) can test for compatibility for all of them. Having said that, the theme is built with all the necessary WordPress components included with it, so chances are most plugins will be compatible with the theme.
	My suggestion is to just install the plugin and try it. If you stumble into problem, ask for support from the plugin author first. If the plugin author says that it's a problems with the theme, you know where to find support.




# Introduction to Website Menu's

## Website Menu's

## What Is It?



### Why Is It Important?

### It Walks Prospects Through The Sales Process

Info Seeker --> Researcher --> Buyer





Choose Menu Item #2 Which Should Address Your Info Seekers or Your Researchers: This Should Be A Question That's Frequently Asked About This Product Or Service or A Question That Is Important That People SHOULD Be Asking. Try To Use Your Keywords In The Menu If You Can.













# Website Menu Do's & Don'ts

- DO Have: One Menu Line Only
- DON'T Have More Than One Menu Line
- DO Address One Niche Only
- DON'T Address More Than One Niche (For Example: Buyers & Sellers Is Two Separate Niche's)
- DO Make Your Menu Clean With Large Font & Proper Spacing
- DON'T Make Your Menu Cluttered, Too Small or Too Close Together
- DO Walk Your Prospect Through The Sales Process Left To Right
- DON'T Mix Up The Sales Order (Info Seeker -> Researcher -> Buyer)



### Begin Creating Your Menu Items As Pages by Clicking on "Pages" Under The Left Dashboard Menu.

Posts	Pages Add New
ි  Media	
🖉 Links	All (1) I Published (1)
Pages v	Bulk Actions  Apply Show all dates  Filter
All Pages	🗆 Title
Add New	Sample Page
Comments	
Appearance	□ Title
🖉 Plugins	Bulk Actions - Apply
🖑 Users	
Ttools	
IT Settings	
Collapse menu	
	1221 12022012

Ste 10	Roll Your Mouse Over The "Sample Page" Until You See A Menu Pop Up Underneath It. Click "Trash". Then Click "Add New".	
•	DANI LYNN   Internet Marketing Coach Pages Add New 2 All (1)   Published (1) Bulk Actions Apply Show all dates Filter	Author
	Sample Page   Edit I Quick Edit Trash View     Title     Bulk Actions     Apply	admin Author
yright © 20	D11 by REI Rockstars, DBA, A division of Creative Entrepreneurs LLC, All Rights Reserved.	SCAT



	Might Have	As Menu Item #1:	
🛞 DANI LYNN   Internet Marketing Coach			Howdy, Dani Lynn Robison 👻
Edit Page Add New			Screen Options * Help *
Search Austin Homes			Publish
Permalink: http://mortgageassign.cfm/search-austin-homes/	Edit View Page	Views1 LITER	Preview Changes
b / ink b-quote del ins img ul ol This is an example page.	code more lookup close tags fullscreen	Troval	Visibility: Public Edit
	FYI: This is the		Move to Trash Update
	permalink		Page Attributes
			Parent (no parent)
			Template
			Theme default
			Need help? Use the Help tab in the upper right of your screen.
			Featured Image
Word count: 4		//. Last edited by Dani Lynn Robison on November 15, 2011 at 11:52 pm	Set featured image

E) Repeat This Process Until All Men	nu Items Are Completed.
DANI LYNN   Internet Marketing Coach	Howdy, admin v
Add New Page	Screen Options * Help *
	Publish Save Draft Preview
Upload/Insert 🔲 🖳 🕫	Visual HTML Status: Draft Edit
	Visibility: Public Edit
	C2
	Move to Trash Publish
	Page Attributes
	Template
	C1 Theme default
	Order
	Need help? Use the Help tab in the upper right
	of your screen.
	Featured Image
	Set featured image
Path: p	
Word count: 0	







# Introduction to Plugins & Widgets

## **Plugins & Widgets**

What Is It?

Smaller Components Of Software That Work Within A Larger Application And Add To Functionality.

### Why Is It Important?

Each Plug In or Widget Will Add To Your Websites Capabilities, Aesthetics &/Or Tools



#### Click On "Plugins" Under The Left Dashboard Menu. Click on "Add New".

Objective

4

Installing Smart Plugins & Widgets

🟦 Dashboard	🛞 DANI LYNN   Internet Marketing Coach					
Posts	Plugins Add New					
මෘ Media	$\frac{2}{2}$					
🖉 Links						
Pages						
Comments	Plugin Description					
Appearance	Akismet Used by millions, Akismet is quite possibly the best way in the world to protect your blog from comment and trackback spam. It keeps your site protected fro					
Plugins	1 Version 2.5.3 I By Automattic I Visit plugin site					
Add New	Hello Dolly This is not just a plugin, it symbolizes the hope and enthusiasm of an entire generation summed up in two words sung most famously by Louis Armstrong: Hello, upper right of your admin screen on every page.					
Editor	Version 1.6 I By Matt Mullenweg I Visit plugin site					
왕 Users	□ Plugin Description					
Ti Tools						
IT Settings	Bulk Actions					
Collapse menu						
	12ක් 12කව්දන්ත					









kei kockstars

Step 5 On The Installation PluginScreen, Click "Activate Plugin".	Objec
③ DANI LYNN   Internet Marketing Coach	<b>T</b> tive
<pre>www.initialized the plugin: Bad Behavior 2.1.15 Downloading install package from http://downloads.wordpress.org/plugin/bad-behavior.2.1.15.zip Unpacking the package Installing the plugin Successfully installed the plugin Bad Behavior 2.1.15. </pre>	4 Installing Smart Plugins & Widgets
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Once The Plugins Screen Appears, You Should See A Message That Says The Plugin Is Activated. Repeat This Process For All Plugins, Starting With Clicking "Add New".

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ugin activated.	
(3)   Active (1)   Inactive (2)	
Ik Actions	
Plugin	Description
Akismet	Used by millions, Akismet is quite possibly the best way in the world to protect your blog from comment and trackback spam. It keeps your site protected from spam even link to the left of this description, 2) Sign up for an Akismet API key, and 3) Go to your Akismet configuration page, and save your API key.
	Version 2.5.3 I By Automattic I Visit plugin site
Bad Behavior	Deny automated spambots access to your PHP-based Web site.
Settings I Log I Deactivate I Edit	Version 2.1.15   By Michael Hampton I Visit plugin site
Hello Dolly Activate I Edit I Delete	This is not just a plugin, it symbolizes the hope and enthusiasm of an entire generation summed up in two words sung most famously by Louis Armstrong: Hello, Dolly. When in the upper right of your admin screen on every page.
	Version 1.6 I By Matt Mullenweg I Visit plugin site
] Plugin	Description











	Click On "the	admin page" In Top Red Bar.
Ø	DANI LYNN   Internet Marketing Coach	
S	Plugins Add New	
All	in One SEO Pack must be configured. Go to the action of the second secon	Imin page ) enable and configure the plugin.
Plu	igin <b>activated</b> .	
All ( Bul	8)   Active (6)   Inactive (2) k Actions Apply	
	Plugin	Description
	Akismet Activate I Edit I Delete	Used by millions, Akismet is quite possibly the best way in the world to <b>protect your blo</b> 1) Click the "Activate" link to the left of this description, 2) Sign up for an Akismet API key Version 2.5.3 I By Automattic I Visit plugin site
		Out-of-the-box SEO for your Wordpress blog. Options configuration panel   Upgrade to F
	All in One SEO Pack Deactivate I Edit	Version 1.6.13.4 I By Michael Torbert I Visit plugin site



Go Back To "Plugins" Under The Left Dashboard Menu And Click "Add New". Search and Install "Sexy Bookmarks" Plugin. (Repeat All Previous Steps)

(	DANI LYNN   Internet Marketing Coach							
(	🖉 Install Plugins	1						
	Search   Search Results   Upload   Featured   Popular   New 1 Recently Updated							
	Term 🔄 sexy bookmarks Search Plugins							
	Name	Version	Rating	Description				
,	Sexy Bookmarks Sidebar Widget Details I Install Now	0.2	<b>☆☆☆☆</b> ☆	This adds a Sidebar widget for the Sexy Bookmarks plugin. This very short widget should probably be part of the actual Se Development was sponsored by Little Bloke Fitness. By Micha				
	SexyBookmarks I email, bookmark, and share buttons Details Install Now 2	4.0.6.4	<b>☆☆☆☆</b> ☆☆	Though the name may be a little "edgy" for some, SexyBookm readers to actually submit your articles to numerous social boo Our sole aim was to stray away from the "in the box" thinking b rather By Shareaholic.				
	Simple Social Bookmarks Details I Install Now	3.1.1	<b>☆☆☆☆</b> ☆	Please note, if upgrading from a version previous to 3.0: Version 3 has changed some of the existing service names an icon set has changed. Simple Social Bookmarks is an easy but powerful way to imple networks By David Artiss.				
	Sociable for WordPress 3.0 Details I Install Now	5.13	<b>☆☆☆☆</b> ☆	The famous Sociable plugin now updated and compatible with 100 different social bookmarking sites like Digg, Facebook, an IN DEVELOPMENT I'd like to hear from you! Please don't be shy about writing with Icon animations Click statistic By Tom Pokress.				

Objective

4

Installing Smart Plugins & Widgets

	Clicl	k On "Plugin Options Page".
@ 1	DANI LYNN   Internet Marketing	Coach
	NOTICE: Shareaholic needs to be configured Pl	lease visit the Plugin Options Page and set your preferences.
S		
Plu	gin activated.	
All (8 Bulk	3)   Active (6)   Inactive (2) Actions	
All (8 Bulk	B)   Active (6)   Inactive (2) Actions Apply Plugin	Description
All (8 Bulk	B)   Active (6)   Inactive (2) Actions Apply Plugin Akismet Activate   Edit   Delete	Description Used by millions, Akismet is quite possibly the best way in the world to protect yo 1) Click the "Activate" link to the left of this description, 2) Sign up for an Akismet A
All (8 Bull	B)   Active (6)   Inactive (2) Actions Apply Plugin Akismet Activate   Edit   Delete	Description Used by millions, Akismet is quite possibly the best way in the world to protect you 1) Click the "Activate" link to the left of this description, 2) Sign up for an Akismet A Version 2.5.3 I By Automattic I Visit plugin site
All (8	B)   Active (6)   Inactive (2) Actions Apply Plugin Akismet Activate   Edit   Delete All in One SEO Pack	Description Used by millions, Akismet is quite possibly the best way in the world to protect yo 1) Click the "Activate" link to the left of this description, 2) Sign up for an Akismet A Version 2.5.3 I By Automattic I Visit plugin site Out-of-the-box SEO for your Wordpress blog. Options configuration panel I Upgrad
All (8	<ul> <li>a)   Active (6)   Inactive (2)</li> <li>c Actions  <ul> <li>Apply</li> </ul> </li> <li>Plugin</li> <li>Akismet</li> <li>Activate   Edit   Delete</li> </ul> <li>All in One SEO Pack <ul> <li>Deactivate   Edit</li> </ul> </li>	Description Used by millions, Akismet is quite possibly the best way in the world to protect yo 1) Click the "Activate" link to the left of this description, 2) Sign up for an Akismet A Version 2.5.3   By Automattic   Visit plugin site Out-of-the-box SEO for your Wordpress blog. Options configuration panel   Upgrad Version 1.6.13.4   By Michael Torbert   Visit plugin site
	B)   Active (6)   Inactive (2) Actions Apply Plugin Akismet Activate   Edit   Delete All in One SEO Pack Deactivate   Edit Bad Behavior	Description         Used by millions, Akismet is quite possibly the best way in the world to protect yo         1) Click the "Activate" link to the left of this description, 2) Sign up for an Akismet A         Version 2.5.3   By Automattic   Visit plugin site         Out-of-the-box SEO for your Wordpress blog. Options configuration panel   Upgrad         Version 1.6.13.4   By Michael Torbert   Visit plugin site         Deny automated spambots access to your PHP-based Web site.
	B)   Active (6)   Inactive (2) Actions Apply Plugin Akismet Activate   Edit   Delete All in One SEO Pack Deactivate   Edit Bad Behavior Settings   Log   Deactivate   Edit	Description         Used by millions, Akismet is quite possibly the best way in the world to protect yo         1) Click the "Activate" link to the left of this description, 2) Sign up for an Akismet A         Version 2.5.3 I By Automattic I Visit plugin site         Out-of-the-box SEO for your Wordpress blog. Options configuration panel I Upgrad         Version 1.6.13.4 I By Michael Torbert I Visit plugin site         Deny automated spambots access to your PHP-based Web site.         Version 2.1.15 I By Michael Hampton I Visit plugin site
	<ul> <li>a)   Active (6)   Inactive (2)</li> <li>c Actions  <ul> <li>Apply</li> </ul> </li> <li>Plugin <ul> <li>Akismet</li> <li>Activate   Edit   Delete</li> </ul> </li> <li>All in One SEO Pack <ul> <li>Deactivate   Edit</li> </ul> </li> <li>Bad Behavior <ul> <li>Settings   Log   Deactivate   Edit</li> </ul> </li> <li>Contact Form 7</li> </ul>	Description         Used by millions, Akismet is quite possibly the best way in the world to protect yr         1) Click the "Activate" link to the left of this description, 2) Sign up for an Akismet         Version 2.5.3   By Automattic   Visit plugin site         Out-of-the-box SEO for your Wordpress blog. Options configuration panel   Upgra         Version 1.6.13.4   By Michael Torbert   Visit plugin site         Deny automated spambots access to your PHP-based Web site.         Version 2.1.15   By Michael Hampton   Visit plugin site         Just another contact form plugin. Simple but flexible.



#### Select Which Social Networks You Want Displayed At The Bottom Of Your Posts.

0



#### Configure "Additional Buttons" As You Wish.

Additional Buttons

Include the Open Graph Tags? *	<ul> <li>Yes</li> </ul>	⊖ No	
Include the like button-set just above the post? *	<ul> <li>Yes</li> </ul>	No	
Include Facebook Like Button *	<ul> <li>Yes</li> </ul>	⊖ No	
Include Facebook Send Button *	Yes	No	
Include Google +1 Button *	<ul> <li>Yes</li> </ul>	⊖ No	
Include Tweet Button *	<ul> <li>Yes</li> </ul>	() No	
Button Alignment (w.r.t post)	Right Aligned	-	
Button Style	Buttons 🖃		
Show counter for +1 Button:	Yes -		
Drag to reorder.			
E Like 257K +1 2.6k >Tweet 6,314			
Include the like button-set below the post? *	<ul> <li>Yes</li> </ul>	⊖ No	
Include Facebook Like Button *	<ul> <li>Yes</li> </ul>	⊖ No	
Include Facebook Send Button *	O Yes	No	
Include Google +1 Button *	<ul> <li>Yes</li> </ul>	⊖ No	
Include Tweet Button *	<ul> <li>Yes</li> </ul>	O No	
Button Alignment (w.r.t post)	Left Aligned	d 🗾	
Button Style	Buttons 🚽		
Button Style Show counter for +1 Button:	Buttons - Yes -		
Button Style Show counter for +1 Button: Drag to reorder.	Buttons 💽 Yes 🚽		
Button Style Show counter for +1 Button: Drag to reorder. Uke 257K +1 2.6k Stweet (6,314)	Yes -		
Button Style Show counter for +1 Button: Drag to reorder.  Like 257K +1 2.6k >Tweet 6,314 Check out our blog for additional customization options.	Yes -		

Objective

4

Installing Smart Plugins

& Widgets

Configure "Plugin Aesthetics" And All Other Options As You Wish. When Done, Click On "Save Changes".

Objective 20 Plugin Aesthetics 4 🐞 Override Styles With Custom Mods Instead? 🛛 🦳 Animate-expand multi-lined bookmarks? Installing Smart Plugins Yes ONo Auto-space/center the bookmarks? OSpace OCenter ONo Sharing is caring! Share the love! Share the Wealth! Use a background image? 🗹 Sharing is caring! Sharing is sexy! SHARE AND ENJOY! Weitersagen her Unterstützen!  $\bigcirc$ ହ Widgets Save Changes **Reset Settings** Copyright © 2011 by REI Rockstars, DBA, A division of Creative Entrepreneurs LLC, All Rights Reserved.

# Virtual Marketing Blueprint








Click On "Appearance" Under The Left Dashboard Menu. Then Click On The "Widgets" Tab.

ashboard	DANI LYNN   Internet Marketing Coach     Howdy, admin				
Posts	Widgete (1)				Screen Options v Help v
Media					
Links	Available W <sup>a</sup> sets			۲	Sidebar Widget Area
Pages	Drace adgets from here to a sidebar on the right to activate them. Drag widgets back here to deactivate them and delete their settings.				The first sidebar widget area (available in two
Comments	Archives	Calendar	Categories	Custom Menu	and three column layouts).
Appearance v	A monthly archive of your site's posts	A calendar of your site's posts	A list or dropdown of categories	Use this widget to add one of your custom	
ihemes				mente de la magou	Sidebar Two Widget Area
Vidgets	Graphene Twitter	Links	Meta	Pages	
raphene Options	Display the latest Twitter status updates.	Your blogroll	Log in/out, admin, feed and WordPress links	Your site's WordPress Pages	Footer Widget Area
Graphene FAQs	2			Recent Comments	
Background Header	$\smile$			The most recent comments	
Editor	Recent Posts	RSS	Search	Tag Cloud	
9 Plugins	The most recent posts on your site	Entries from any RSS or Atom feed	A search form for your site	Your most used tags in cloud format	
8 Users					
	Text	Ultimate Follow Me	YouTube		

**Designing A Strategic Side Navigation Bar** 



Click On The "Text" Widget and Drag It Over To The Right Hand SideBar Widget Area. Once A Dashed Box Appears, You Can Release The Mouse And The Widget Will Drop Into Place & Open Automatically.

0



Type In "Opt In Box Goes Here" Under The Title and Then Click "Save". Click The Right Hand Arrow At The Top Of That Box To Close The Widget.

Objective

them and delete their settings.		The first sidebar widget area (available in two and three column layouts).
Categories	Custom Merry	
A list or dropdown of categories	Use this widget to a done menus as a widget.	Text Title:
Meta	Pages	
Log in/out, admin, feed and WordPress links	Your site's WordPress Pag	3
	Recent Comments	
	The most recent comments	
Search	Tag Cloud	
A search form for your site	Your most used tags in clou	
YouTube		
YouTube		
		2
		Automatically add paragraphs
Links	Text	Delete I Close Save
0	Oreshere Tulitar	

Drag Another Text Widget Over To The SideBar Widget Area and Type in "Welcome Video Goes Here". Then Click "Save". Click The Right Hand Arrow At The Top Of That Box To Close The Widget.

	$\frown$	Ψ.	Sidebar Widget Area v
them and delete their settings.	(1)		The first sidebar widget area (available in two
Categories	Custom IN Su		and three column layouts).
A list or dropdown of categories	Use this widget used one of you menus as a widget.	ur custom	Text: Opt In Box Goes Here v
Meta	Pages	t	
Log in/out, admin, feed and WordPress	Your site's WordPress Pag	9:	
1117-3	Recent Comments		
	The most recent comments		
0	Tradicul		U
A search form for your site	Tag Cloud		
A search form for your site	rour most used tags in ciol		
YouTube			
YouTube			
			$\frown$
			(2)
Links	Text		
LIIND		Automatically add parag	graphs

Drag The "Ultimate Follow Me" Widget To The Sidebar Widget Area And Enter In All Your Social Media Pages. Then Click On The Icon Size You Prefer. Then Click "Save". Click The Right Hand Arrow At The Top Of That Box To Close The Widget.

О



Drag The "Recent Posts" Widget To The Sidebar Widget Area And Type In "Recent Posts" Under The Title. Then Click "Save". Click The Right Hand Arrow At The Top Of That Box To Close The Widget.



Drag The "Links" Widget To The Sidebar Widget Area And Select Step Objec<del>ti</del>ve 7 "All Links" or "Blogroll" Under The Drop Down Menu. Then Click "Save". Click The Right Hand Arrow At The Top Of That Box To Close The Widget. С Sidebar Widget Area esigning The first sidebar widget area (available in two and three column layouts). Custom Menu Use this widget to add one of your custom Text: Opt In Box Goes Here menus as a widget.  $\triangleright$ Strategic Text: Welcome Video Goes Here Pages Your site's WordPress Pages Ultimate Follow Me Recent Comments Sid Recent Posts: Recent Posts The most recent comments Խ Tag Cloud Links Navigation Your most used tags in cloud format Blogroll Show Link Image Show Link Name Show Link Description D Show Link Rating ar Delete I Close



## Virtual Marketing Blueprint

#### Module 2 Website Customization

#### Addendum:



A Favicon Is Short For "Favorite Icon" And Is Used As A Shortcut Icon, Website Icon, URL Icon or Bookmark Icon

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**Open Up A New Web Browser Window And Type In** "http://favicon.htmlkit.com/favicon/" Click On "Choose File" to Upload Your Image and Then "Click On Generate Favicon.ico"



Creating Your Favicon

#### Step 1





Step 4 Go Ba Unde	ick To Your Wordpress Admin Area And Click On "Media" er The Left Dashboard Menu. Then Click On "Add New".	
<ul> <li>Dashboard 1</li> <li>Posts</li> <li>Posts</li> <li>Media ▼</li> <li>Library</li> <li>Add New</li> <li>Links</li> <li>Pages</li> <li>Comments</li> <li>Comments</li> <li>Plugins</li> <li>Users</li> <li>Tools</li> <li>Settings</li> <li>Contact</li> <li>Shareaholic</li> </ul>	DANI LYNN   Internet Marketing Coach   Media Library Add New     All (0)   Unattached (0)     Bulk Actions     File     No media attachments found.     File     Bulk Actions     Apply	Addendum: Creating Your Favicon
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\land Dashboard	DANI LYNN   Internet Marketing Coach
🖉 Posts	Upload New Media
io; Media Library	Choose files to upload Select Files Cancel Upload
Add New	Maximum upload file size: 64MB
Pages	After a file has been uploaded, you can add titles and descriptions.
Comments	
Appearance	
🖉 Plugins	
용 Users	
Ti Tools	
87 Settings	
Contact	
Shareaholic	
Collapse menu	

Step 6 Change "Title" If You Choose And Copy The File URL. Then Click "Save All Changes".	
DANI LYNN   Internet Marketing Coach	Þ
Choose files to upload Select Files Cancel Upload	ddend
Maximum upload file size: 64MB	un
You are using the Flash uploader. Problems? Try the <u>Browser uploader</u> instead.	: C
Implied a month of plot date, you can add mites and descriptions.         Implied a month of plot date, you can add mites and descriptions.         Implied a month of plot date, you can add mites and descriptions.         Implied a month of plot date, you can add mites and descriptions.         Implied a month of plot date, you can add mites and descriptions.         Implied a month of plot date, you can add mites and descriptions.         Implied a month of plot date.         File type: image/x-icon         Upload date: December 7, 2011         Implied a month of plot date.         Vebsite Favicon         Alternate Text         Alt text for the image, e.g. "The Mona Lisa"	reating Your Favic
Caption	Р Б
Description	
File URL http://sellhousenowaustin.com/wp-content/uploads/2011/12/favicon.ico	
Save all changes 3	
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Step 7 Click	On "Appearance" Under The Left Dashboard Menu.
🟦 Dashboard	DANI LYNN   Internet Marketing Coach
🖉 Posts	Media Library Add New
Media 🗸	
Library	All (1) I Image (1) I Unattached (1)
Add New	Bulk Actions  Apply Show all dates  Filter
	□ File
Pages	Website Favicon
Comments	ico
Appearance	Edit I Delete Permanently I View
🖉 Plugins	□ File
😤 Users	Bulk Actions I Apply
Ti Tools	
IT Settings	
le Contact	
C Shareaholic	
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#### Paste The File URL That You Copied In Step #6 Into The Favicon URL Box. Step Then Scroll Down And Click "Save Options". (Refresh Your Main Web Browser Window To See The New Favicon Appear)

Miscellaneous Display Options		
Site title options		
Use these tags to customise your own site	title structure: #site-name, #site-desc, #post-title	
Custom front page site title		
	Defaults to #site-name » #site-desc . The #post-title tag cannot be used here.	C
Custom content pages site title		
	Defaults to #post-title » #site-name .	
Favicon options		
Favicon URL		
	Upload or select image from gallery - Simply enter the full UHL to your favicon file here to enable favicon. Make sure you include	
	the http:// in front of the URL as well. Or use the WordPress media uploader to upload an image, or select one from the media	
	library.	

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### Virtual Marketing Blueprint





#### VMB: Session 2 Homework

#### Module 2 Website Customization

Prior to the start of session 3, you should complete the following tasks:

- **1)** Customize Wordpress Settings
- 2) Customize Website Header & Theme Options
- 3) Customize Website Menu
- 4) Install Plugins & Widgets
- 5) Design Side Navigation Bar
- 6) Create Your Favicon

7) Continue Keyword Research (Top Level, Tier 2 & Tier 3). \*Email Your Final Keyword Choices To Us So We Can Run An Advanced Competition Search. (New Video Will Be Uploaded This Week With More Concepts To Help You.)



# Thank You!



We look forward to seeing you on Virtual Marketing Blueprint Session #3! Dani Lynn, Flip, Tucker and Sasha



## Virtual Marketing Blueprint

