Virtual Marketing Blueprint

Website Optimization

Addendum:



Addendum: Online Legal Compliance





Good Website Practices

- Does your squeeze page have Navigation? Can your customers learn about you without opting in?
- Does your website have a "Contact Us" Page with a support form or email?
- Does your website have an "About Us" page that provides a brief description of your business?
- Does your website have "compliant sales language"? This is a "grey" area and it depends on what your selling so consult an internet attorney if you're unsure.



Legal Pages

- Terms of Use
- Privacy Policy
- Disclaimer
- Full Income Disclaimer if you're in a "make money" market





Email Opt In

- Is there a logical reason a prospect would give you their email?
- Do you tell prospects how their information will be used?
- Does your opt in form communicate what happens after the prospect opts in?





Other Suggestions

- Be careful with third party website providers that don't display their information or link back to their sites
- Have a phone number, physical address and site map at the bottom of all squeeze pages and website pages.

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Mailing - 3720 Gattis School Ste. 800-196 Round Rock, TX 78664
Phone: +1-512-468-5475

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Video Creation & Driving Traffic

Objectives:

- Introduction To Video Creation
- Creating Voice Over Video Recordings
- Creating Direct To Camera Video Recordings
- Introduction To Driving Traffic
- Top Paid Traffic Strategies Overview
- Top Free Traffic Strategies Overview



VMB: Final Homework



Congratulations!! Here are your action items for this final session:

- 1) Set Up Your YouTube Account
- 2) Choose Your Video Strategy and GET TO IT! Create 10 short videos to fill your youtube channel with and post on your website.
- 3) Choose Your Traffic Strategies & Develop A Plan To Learn & Implement Them



Thank You!



We look forward to seeing you on the final Virtual Marketing Blueprint Q & A Session!

Dani Lynn, Flip, Tucker and Sasha



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