# Virtual Marketing Blueprint

### **Video Creation & Driving Traffic**

### **Objectives:**

- 1) Introduction To Video Creation
- 2) Creating Voice Over Video Recordings
- 3) Creating Direct To Camera Video Recordings
- 4) Introduction To Driving Traffic
- 5) Top Paid Traffic Strategies Overview
- 6) Top Free Traffic Strategies Overview



# Introduction to Driving Traffic

### **Driving Traffic**

#### What Is It?

Sending visitors to your marketing & sales funnel (your blog, website, squeeze page, sales page, etc)

#### Why Is It Important?

It's a numbers game. Leads = Deals = Dollars. No Leads...No Deals...No Dollars



# Introduction to Driving Traffic

#### Free Traffic Vs. Paid Traffic

- Both supply you with prospects.
- Good Traffic = Scalable, Consistent, Automatable

#### **Two Traffic Rules:**

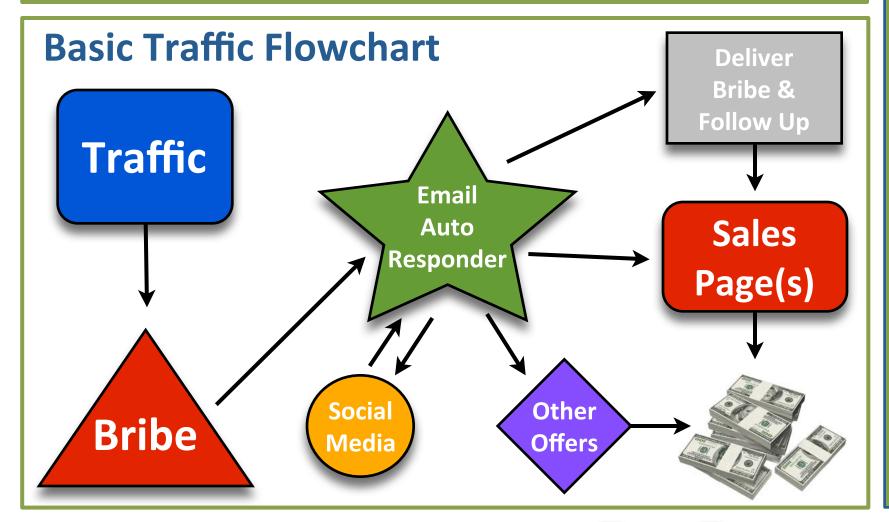
Rule #1: There's really no such thing as "FREE" Traffic

Rule #2: All traffic is "FREE" so long as you're making a

profit.



# Introduction to Driving Traffic





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#### **Next Video...**

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