



Virtual Marketing Blueprint Concept

The Virtual Marketing Blueprint Program was designed to provide you with an easy to follow, step by step process of incorporating key internet marketing concepts into your business.



Keyword Research Session Recap

Prior to the start of this session, you should have completed the following tasks:

- 1) Reviewed All Objectives For Session 5
- 2) Begun Writing Your Articles Using The "How To Write Speed Copy" Step By Step Guide
- **3)** Completed articles for your top level & 2nd tier keywords.
- **4)** Completed or outsourced articles for your 3rd tier keywords.

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On Page SEO

Objectives:

- 1) Introduction To On Page SEO
- 2) Organizing & Posting Content
- 3) Adding Influential Content Components
- 4) Reviewing On Page SEO's "Low Hanging Fruit"
- 5) Internal Linking Strategy Training
- 6) Closely Guarded On Page SEO Secrets
- 7) Addendum: Incorporating A Blog Into Your Website

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Introduction to On Page SEO

On Page SEO

What Is It?

SEO strategies that are implemented within your website.

> • On page = pages on your website whereas when we go over Off Page SEO, off page = pages off your website.

Why Is It Important?

On page SEO strategies are used to help the search engine bots be able to find your content and understand quickly what it's about.



Introduction to On Page SEO

On Page SEO Factors

- Organization of Content
- Content Components
- Title Tags
- Meta Description
- Meta Keywords
- Permalinks
- Internal Linking
- Duplication & 301 Directs

On Page SEO Influences Rankings By Approx. 20%



Next Video...

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Introduction to Content Posting

Content Organization & Posting

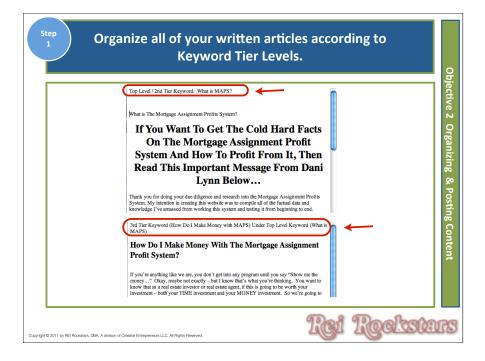
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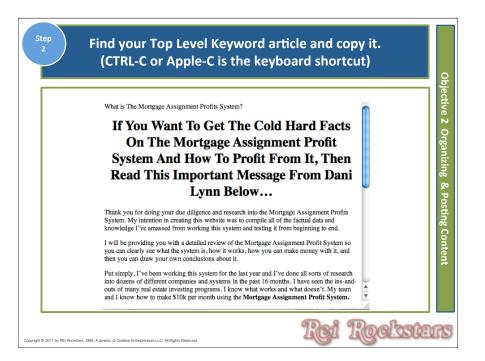
Organizing & Posting Your Content In a Way That Makes It Easy For Google Bots To Index Your Site.

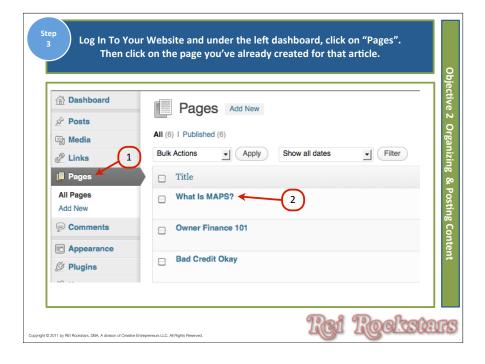
Why Is It Important?

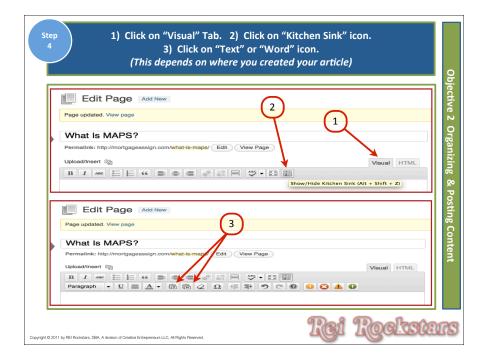
Google Bots are lazy and the easier you make it for them to crawl your entire site, the more pages you'll get indexed so that those pages show up on search engines.



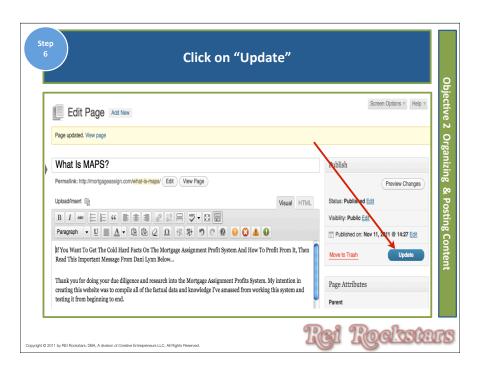




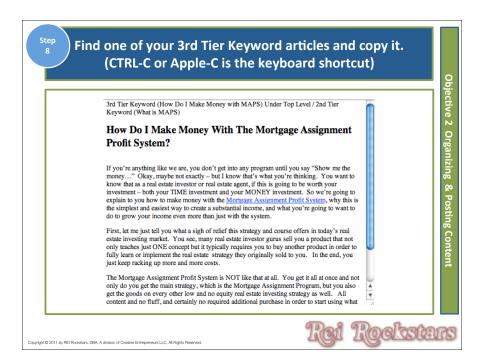




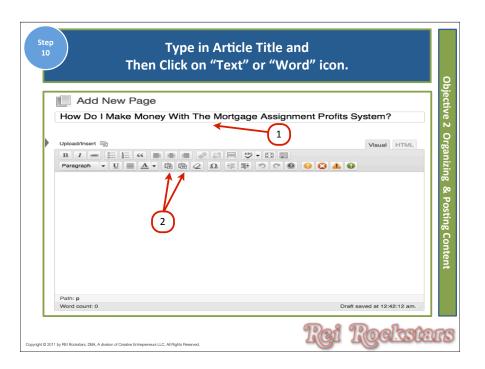


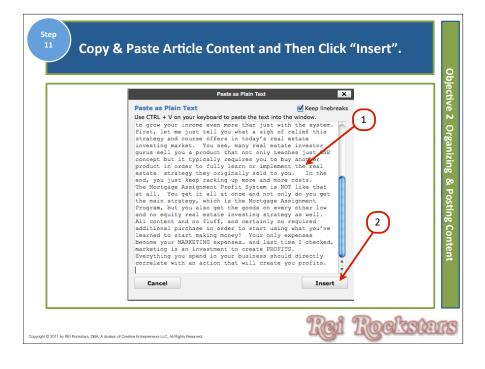


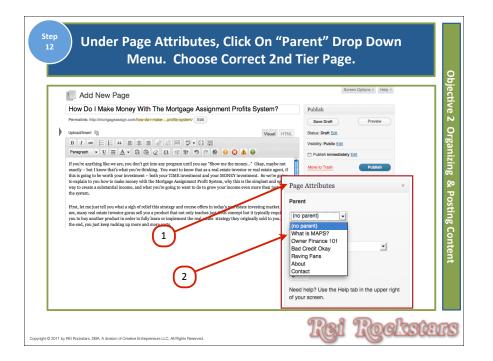


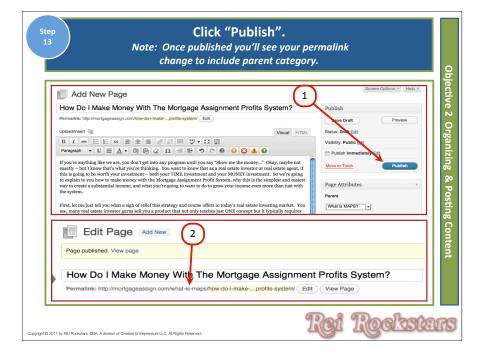


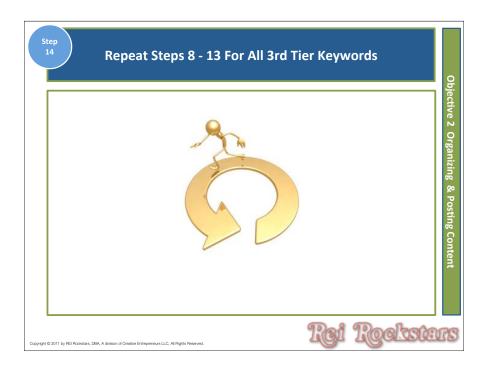




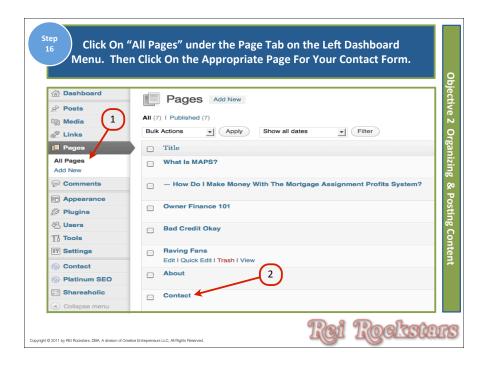


















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On Page SEO

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Introduction to Content Components

Content Components

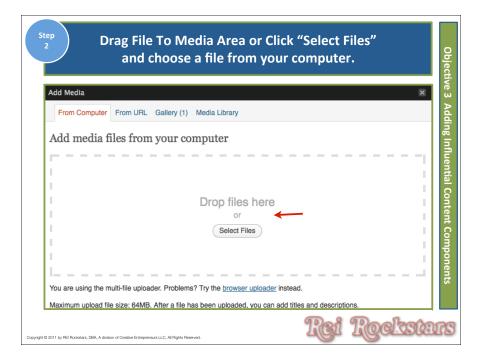
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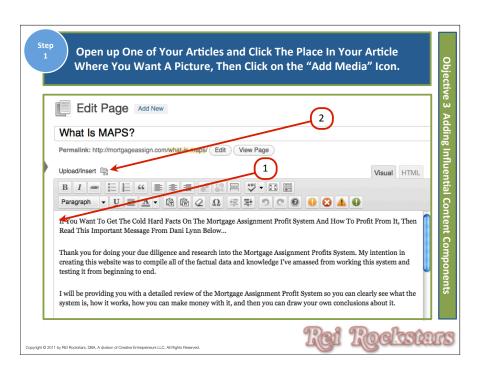
The components you integrate into your content, such as text, photos, audio, video, heading tags, etc..

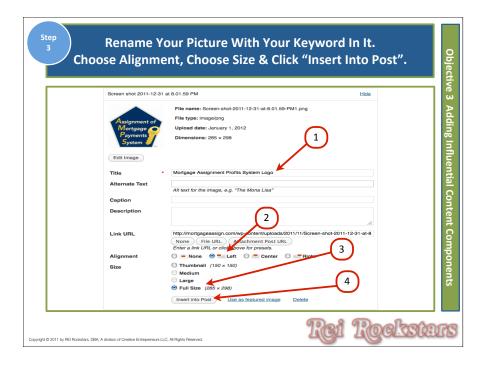
Why Is It Important?

These components help the Google Bots categorize your content and determine what keywords your content is relevant for. These components also help the users by having multiple message mediums & easy to read web pages.



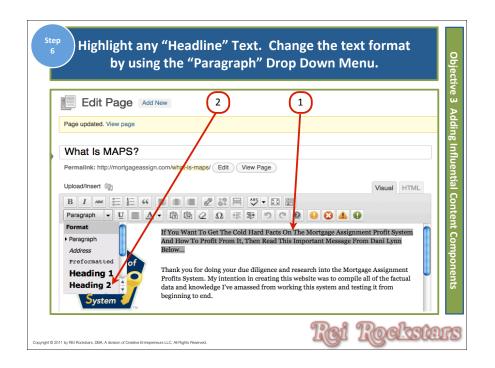


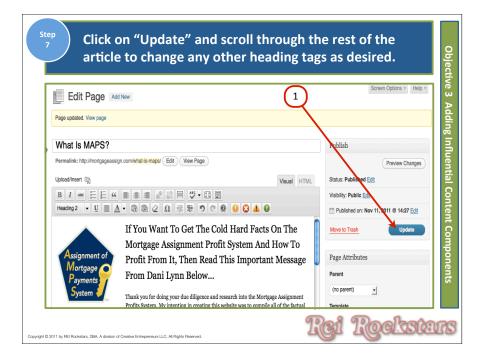












Short paragraphs (4 lines or less) plus we use headings throughout to break up the article.

Is It Legal?

Over the last couple of months I have spoken to hundreds of investors who heard about the Assignment of Mortgage Payments System or AMPS™. One of the big questions, particularly in response to some negative accusations made about the legality of this proces has caused investors to ask the question...

Is AMPS™ Legal?"

e Lawyer Scott Horne's AMPS™ Review Video?

This is an important question because it doesn't matter how much money you make if at the end of the day, you end up in jail. Obviously, we the REI RockStars run our business with integrity, and would never put all our hard work at risk by doing something illegal.

That said, there are a number of reasons why I believe the AMPSTM are legal. I have formed these opinions by doing deals with my partners as well as talking to a number of attorneys who between themselves have done thousands of owner financed transactions without issue.

Keep in mind though this is just my opinion, I am not an attorney and you should seek your own counsel.

Is AMPS™ legal? Here is my take...

Basically, AMPS™ is just another form of "subject-to" which has been around for a long time and has been taught by many "Gurus" including Robert Klyosaki just to name one. Now, would someone as high profile as Robert Klyosaki, teach strategies that were blatantly illegal.

NOT LIKELY ...

A Note About Heading Tags:

- Types of headings: H1 H6
- H1 is most important, H6 is least
- H1 & H2 are most commonly used
- H1 is typically the title of your page.
 Use keyword or variation.
- Use other headings to break up article, try to use variations of keywords but don't overdo it.
- Using headings offers small SEO benefit.

KÇI :

Rocksters

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Bold & italicize some other relevant keywords or phrases. Don't over do it.

I will be providing you with a detailed review of the Mortgage Assignment Profit

System so you can clearly see what the system is, how it works, how you can make money with it, and then you can draw your own conclusions about it.

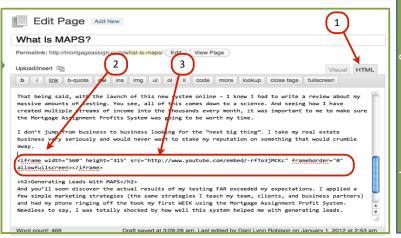
Put simply, I've been working this system for the last year and I've done all sorts of research into dozens of different companies and systems in the past 16 months. I have seen the ins-and-outs of many real estate investing programs. I know what works and what doesn't. My team and I know how to make \$10k per month using the Mortgage Assignment Profit System.

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Adding Influential Content Components

Click on HTML Tab. Determine where you want to place audio or video. Copy/paste HTML Code for any audio or video files if applicable and click "update".



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Introduction to "Low Hanging Fruit"

On Page SEO's "Low Hanging Fruit"

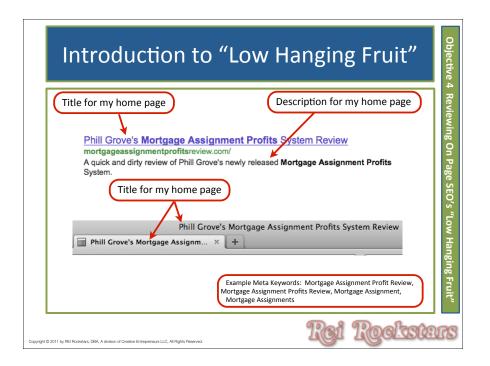
What Is It?

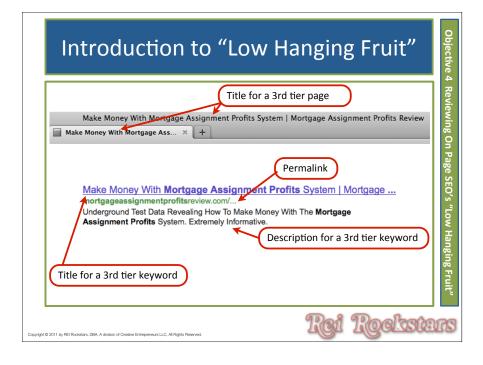
Title Tag, Meta Description, Meta Keywords & Permalinks

Why Is It Important?

Search engines use this information to help identify & categorize what your web page is relevant for.







Introduction to "Low Hanging Fruit"

Title Tag Guidelines

- Keyword in title tag
- 65 characters or less (google limitations)
- Consider Branding
 - Get Distressed Seller Leads | REI Rockstars
- Think "Conversion" first.
 - Write compelling copy & create emotional response if possible. Once You Rank...Get The Click!
- Don't look spammy (all caps, stuffing keywords)
- By Default Title Tags for your home page is configured in settings and other pages, the title tag by default is the title of your post or page. You can configure these with plugins though.
- Title Tags = Avg. Importance in SEO



Introduction to "Low Hanging Fruit"

Meta Description Guidelines

- Short summary of what your content is about
- Google Bots use this to determine what your page is about
- Users look at this to see if your website is relevant to what they are looking for.
- By default, google will use the copy on your web page to put in the description if you haven't configured this. It chooses copy that contains keywords searched by the user.
- Don't look spammy (all caps, stuffing keywords)
- Write for conversion...get the click!
- 160 characters or less



Introduction to "Low Hanging Fruit"

Meta Keywords Guidelines

- Some search engines still use these but largely ignored otherwise
- Can be scraped by others, don't use money keywords
- Put in 6 8 keywords that are related to the post or page

Permalink Notes

- Permalinks default to your article title and sometimes will populate before you finish your title.
- If you had to abbreviate something in your menu, you may want to change your permalink to full keyword.
- Always double check permalink in case it populated early



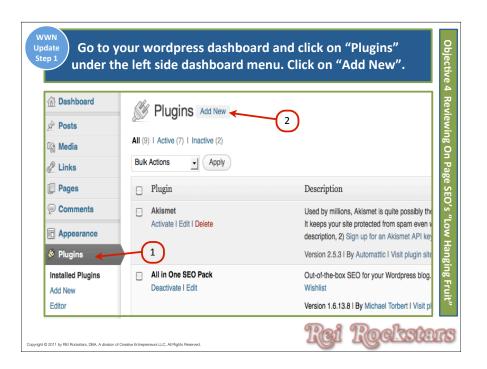
Introduction to "Low Hanging Fruit"

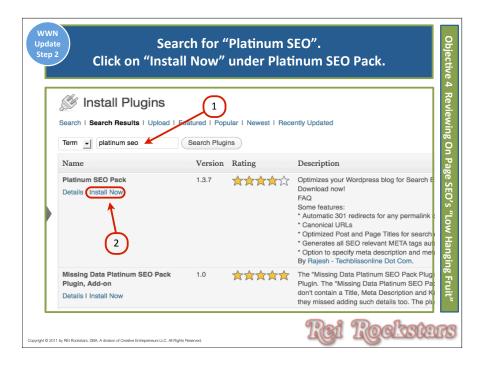
Do Follow Links

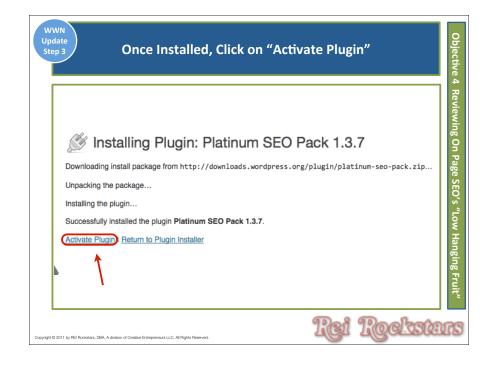
- These are links on any website that indicate to the google bots that they should FOLLOW that link to the next web page.
- Do Follow Links provide link juice to the page they link too.

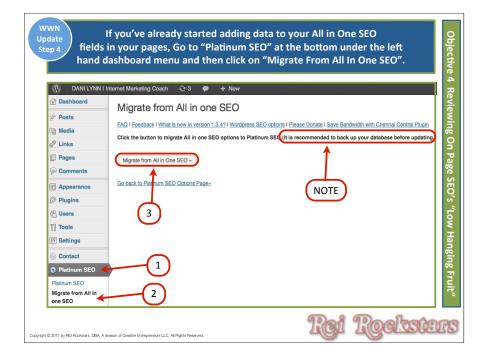
No Follow Links

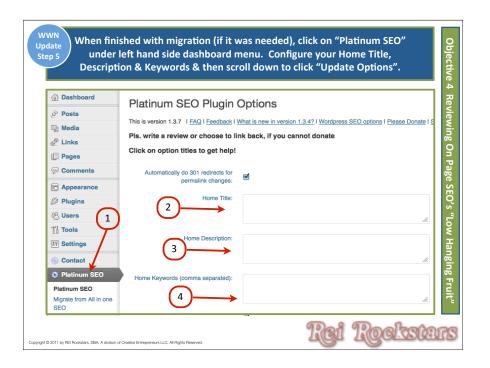
- These are links on any website that indicate to the google bots that they should NOT FOLLOW that link to the next web page.
- No Follow links do not provide link juice but they still provide a link for other users to gain access to another page.

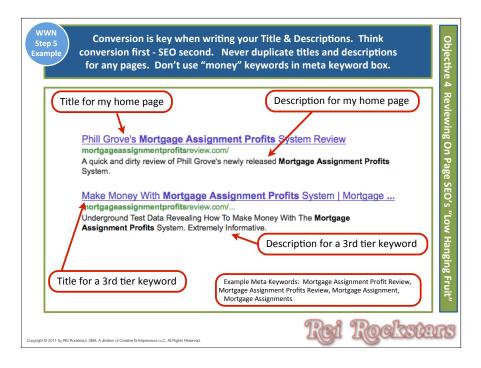


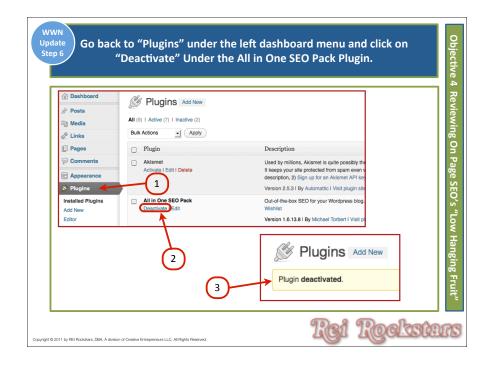


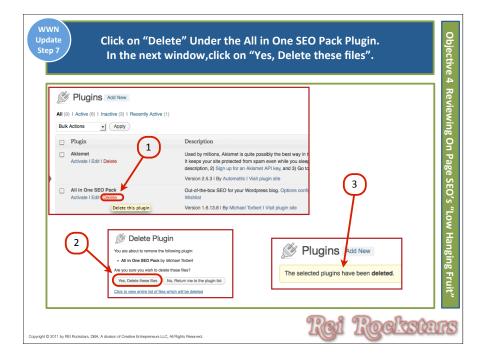




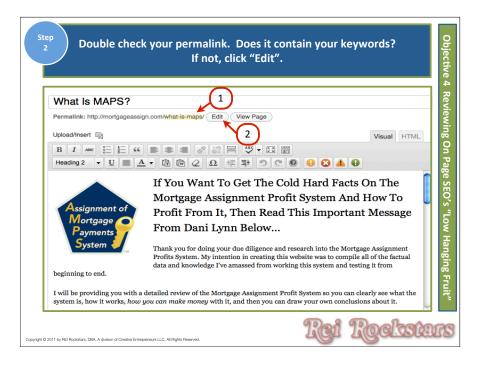


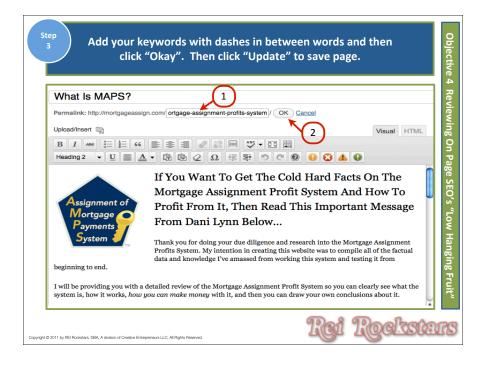


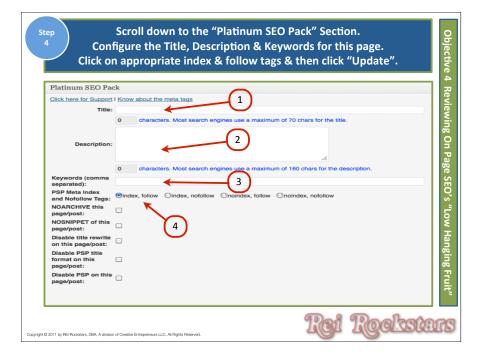














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Introduction to Internal Linking

Internal Linking

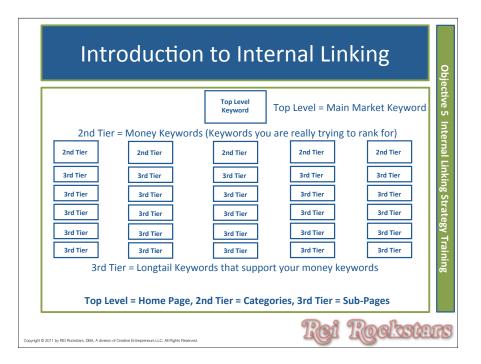
What Is It?

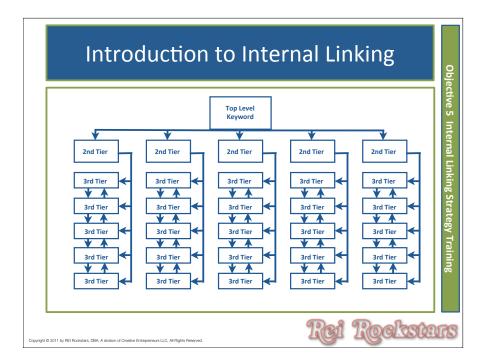
Linking to and from pages within your website.

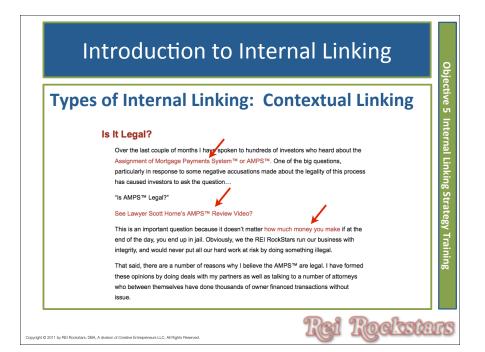
Why Is It Important?

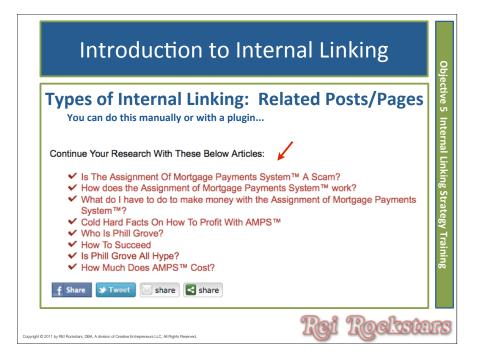
When Google Bots see a link in your site, they identify that link as a reference to another important page on or off your site and it passes authority on to that page.

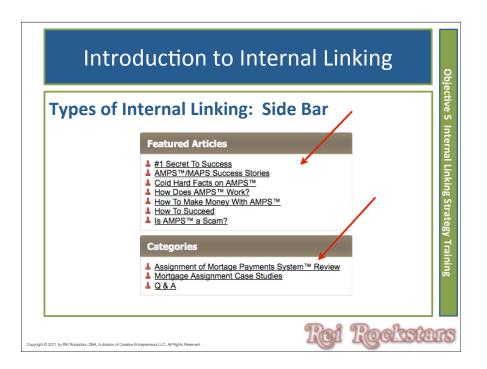
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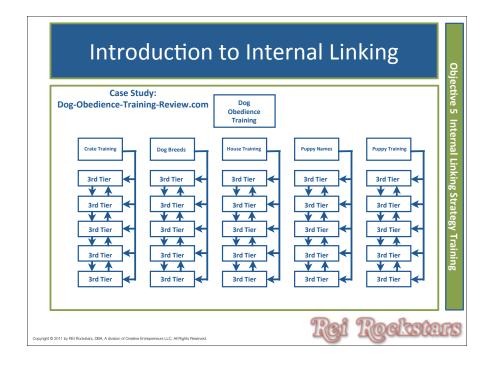






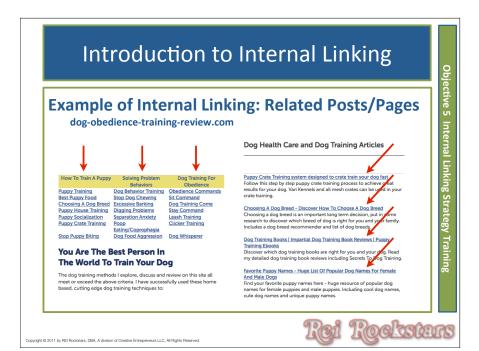








Introduction to Internal Linking **Example of Internal Linking: Contextual** dog-obedience-training-review.com 1. Get my puppies off to the best possible start in life. 2. Correct numerous behavioral problems in my older dogs Also notice 3. Apply basic and advanced dog obedience training. use of bold context throughout Please browse through my site, hopefully you'll discover how to train a dog yourself in an effective, positive and non violent manner. article You'll find lots of articles, tips and training advice, as well as my reviews of various popular dog training techniques including - dog whispering, clicker training, puppy house training and dog obedience training This website has come about through years of research, reading, watching and most importantly real life hands on experience with my own dogs (and also my family's dogs).



Introduction to Internal Linking

Internal Linking Tips

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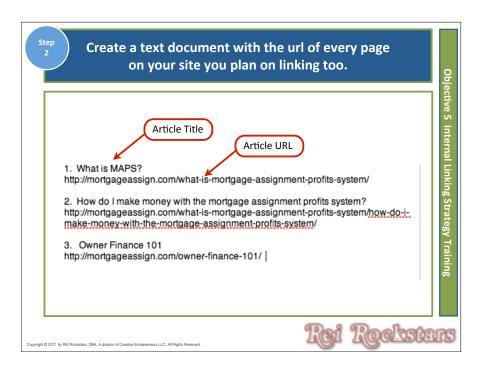
- Internal Linking is integral to SEO Success and one of the most overlooked components of SEO
- As 3rd tier pages (less competitive pages) gain authority through inbound links, 2nd tier pages start gaining authority as well.
- Rocket ship example



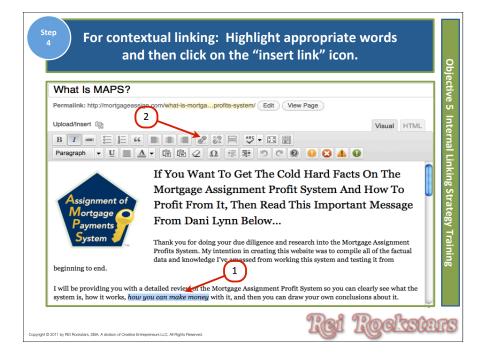


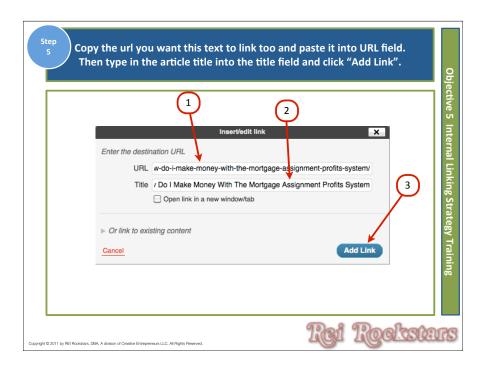
Introduction to Internal Linking Top Level Keyword 2nd Tier 2nd Tier 3rd Tier **V** 4 **V** A **V** A 3rd Tier **3rd Tier** 3rd Tier 3rd Tier 3rd Tie 3rd Tier 3rd Tier 3rd Tier Copyright © 2011 by REI Rockstars, DBA, A division of Creative Entrepreneurs LLC, All Rights Reserved



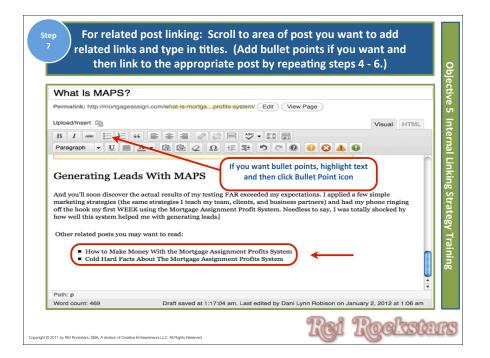


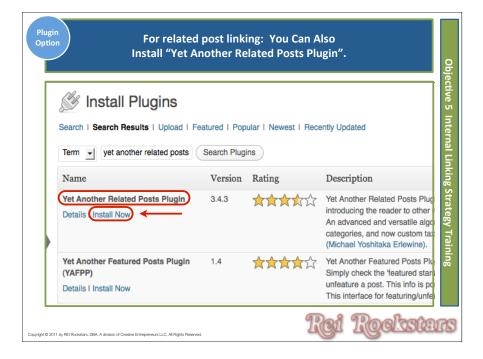


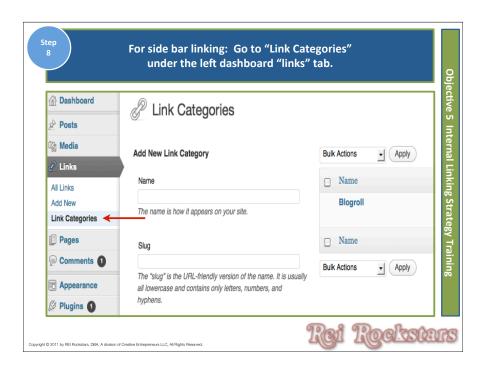


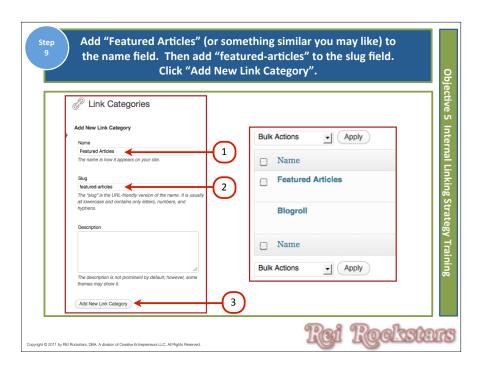




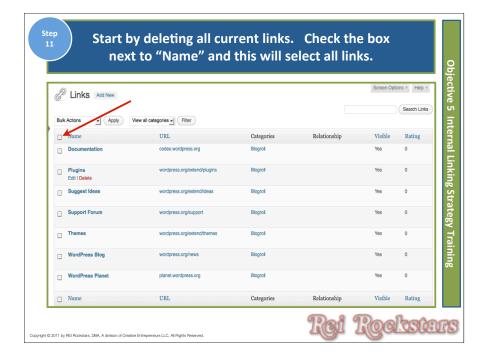


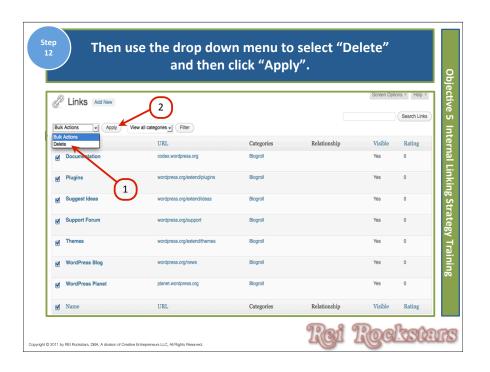




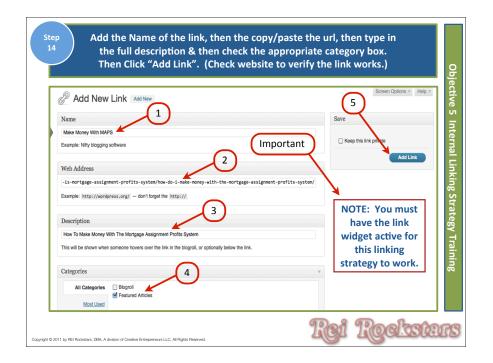






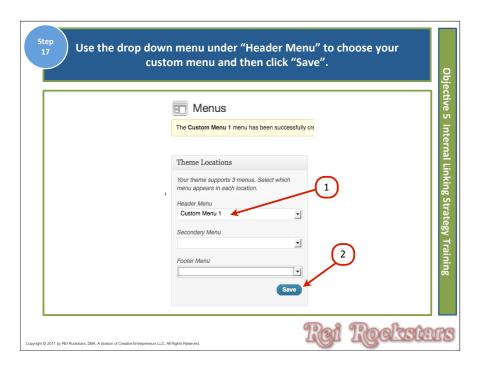
















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Introduction to SEO Secrets

SEO Secrets

What Is It?

Little-known facts that will help your On Page SEO efforts:

- Duplication Penalties
- 301 Direct
- Footer Menu Items

Why Is It Important?

These are items most people don't even know about and they have an affect on your SEO Rankings.



SEO Secrets

Little-Known SEO Tips:

- Don't duplicate title tags & descriptions
 - Google bots are lazy so they will assume every post is about the same thing which means duplicate content. The will stop crawling which means the page doesn't get indexed and you may be penalized.
- Configure www. to non-www.
 - NOT doing this puts you at risk for a duplicate content penalty which will lower your rankings
 - Wordpress does this for you in "Settings"

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bjective 6 Closely Guarded On Page SEO Secrets

SEO Secrets

Little-Known SEO Tips:

- Broken links
 - Search engines will penalize you for broken links. Most common problem is from permalink changes. 301 Directs by the Platinum SEO plugin help fix this.
- Footer Menus
 - You can add footer menus to link to more articles (especially 3rd tier articles that are poorly written by outsourcers).
 - This is an advanced SEO strategy and you can customize a footer menu the same way you customized your main menu.



Closely Guarded On Page SEO Secrets

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On Page SEO

Addendum:



Incorporating A Blog Into Your Website

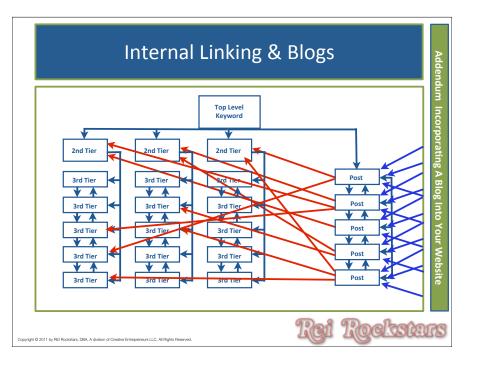




Introduction to Blogs

Advantages To Adding A Blog To Your Site

- Blogs ensure fresh content is continually added
- Blogs are very social (they get shares, likes, etc)
 - Fresh content ranks better with Panda
 - Social aspects rank better with Panda
- Posts link to pages and as blog posts gain in authority, so does pages and overall site.



Introduction to Blogs & Blog Linking

Blog Linking Tips

- Make it natural & vary your strategy
- Don't force or overstuff links into posts
 - 2 3 is average, 5 max
- Link to different pages, including home page
- Link to other posts on blog
- Don't always have links in your posts
 - Write personal posts that don't necessarily have to do with your "keywords" and therefore linking doesn't make sense.
- Change up your anchor text
- Change up the number of links per post

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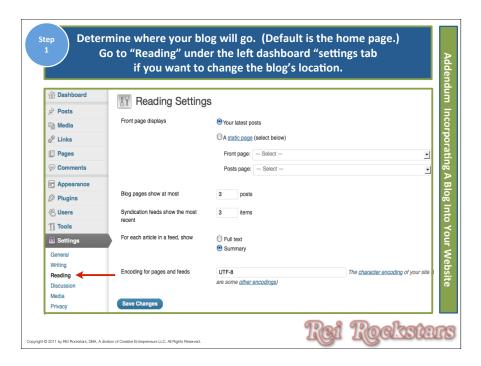
Addendum Incorporating A Blog Into Your Website

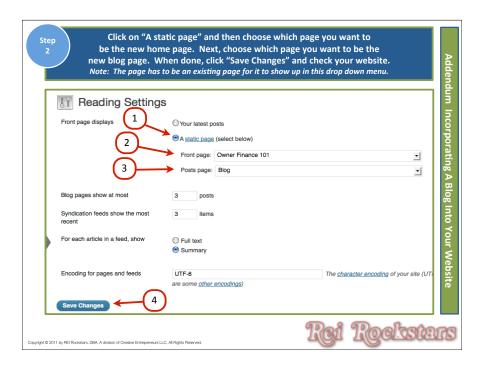
Introduction to Blogs & Blog Posting

Blog Posting Tips for Readers & Search Engines

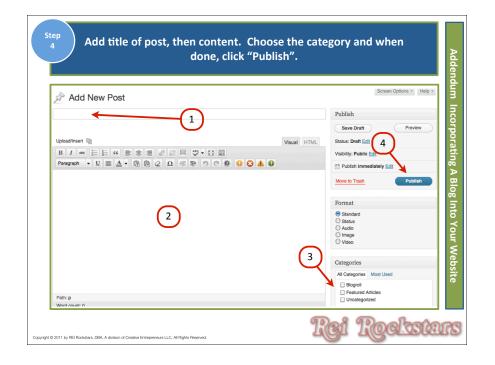
- Write 1 2 times a week to keep traffic and google visiting your site. (Pings)
- Be yourself, have fun! You already created your keyword content, so your blog is to engage your readers and make them want to keep coming back.
- Write about things your niche cares about.
- Warning: Let your site sit too long...you start to lose ranking, especially new sites. Keep posting fresh content, even if it's outsourced content. Develop a posting strategy.

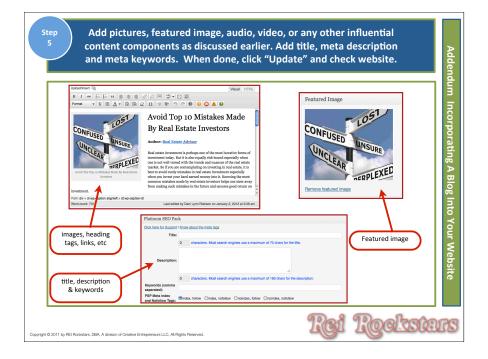
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On Page SEO

Objectives:

- ☑ Introduction To On Page SEO
- ☑ Organizing & Posting Content
- Adding Influential Content Components
- ☑ Reviewing On Page SEO's "Low Hanging Fruit"
- ☑ Internal Linking Strategy Training
- ☑ Closely Guarded On Page SEO Secrets
- Addendum: Incorporating A Blog Into Your Website

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VMB: On Page SEO Homework

On Page SEO Homework

Prior to the start of the next session, you should complete the following tasks:

- 1) Organize & Post Your Pre-Written Content For All Keywords.
- 2) Write Your "About" Page & Then Post It.
- 3) Insert "Contact" Form on Appropriate Page
- **4)** Add Influential Content Components (images, audio, video, heading tags, bold/italicize, etc)
- 5) Upload Platinum SEO Pack Plugin
- **6)** Add Title Tags, Meta Description, Meta Keywords & Correct Permalinks To All Pages & Posts.
- 7) Determine & Implement Your Internal Linking Strategy
- 8) Incorporate Your Blog & Develop A Posting Strategy

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Thank You!



We look forward to seeing you on the next Virtual Marketing Blueprint Session! Dani Lynn, Flip, Tucker and Sasha



Virtual Marketing Blueprint



