# WELCOME TO

# Mirhal Markehing





# Virtual Marketing Experts





# Virtual Marketing Blueprint Concept

The Virtual Marketing Blueprint Program was designed to provide you with an easy to follow, step by step process of incorporating key internet marketing concepts into your business.



## **Website Optimization**

- 1) Website Optimization Overview
- 2) Setting Up Google Analytics
- 3) Building Google XML Sitemaps
- 4) Introduction To Google Webmasters
- 5) How To Speed Up Your Wordpress Website
- 6) Addendum: New Plugin- Ping Optimizer



## **Website Optimization**

- 1) Website Optimization Overview
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- 5) How To Speed Up Your Wordpress Website
- 6) Addendum: New Plugin- Ping Optimizer



# Introduction to Website Optimization

#### **Website Optimization**

#### What Is It?

Website Optimization is many things, but for this module we are focusing on tracking your website traffic, assisting Google in indexing, speeding up your sites load time and being proactive about penalties like crawl errors, being tagged as a ping spammer and more.

#### Why Is It Important?

Website optimization will give you an overall edge and boost to your websites performance, conversion and ranking.



# Introduction to Website Optimization

## **Website Optimization Factors**

- Tracking web traffic
- Sitemaps for Google indexing
- Google bot crawl errors (broken links, etc)
- Ping Spamming
- Load Speed of Website
- Keyword Sourcing
- Google Search Conversion



#### **Next Video...**

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# Introduction to Google Analytics

#### **Google Analytics**

#### What Is It?

Google Analytics is a free service that provides you with detailed insights about visitors to your website.

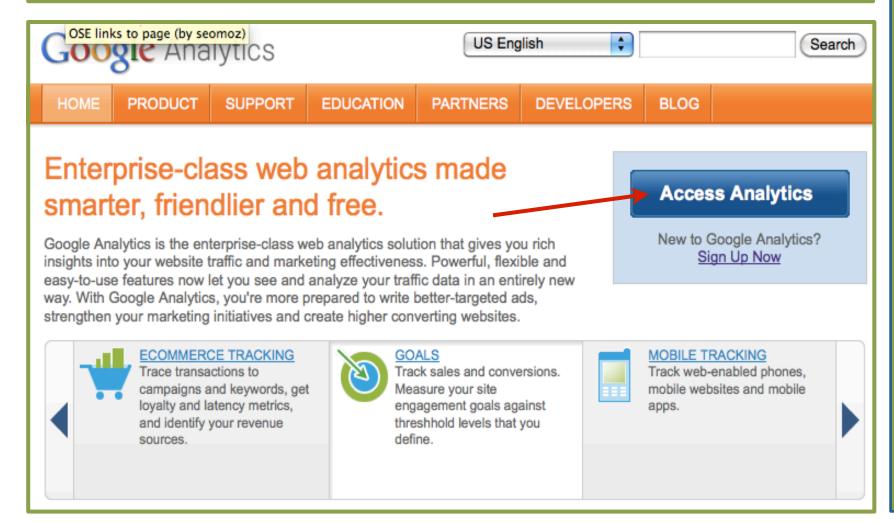
#### Why Is It Important?

It tracks the visitors to your site, how long they stay on the site, where they came from and what web pages they are visiting so you can continually evaluate the effectiveness of your marketing.



# Objective 2 Setting Up Google Analytics

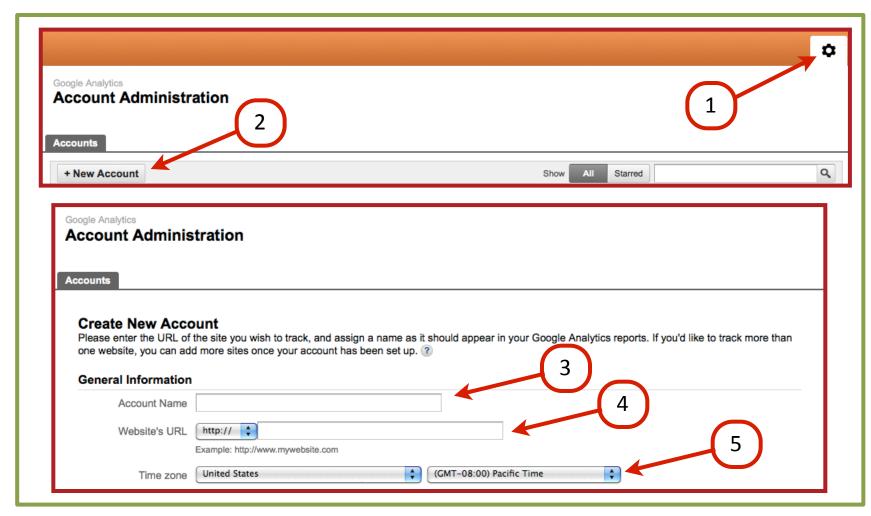
# Go to google.com/analytics and click on "Access Analytics".





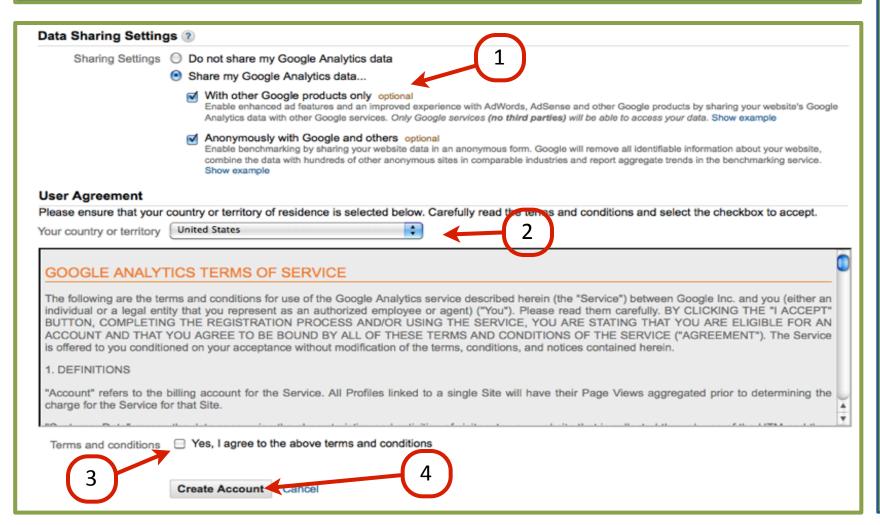
# Objective 2 Setting Up Google Analytics

# Click on the wheel and then click "+ New Account". Next, type in your account name and url. Then adjust your time zone.



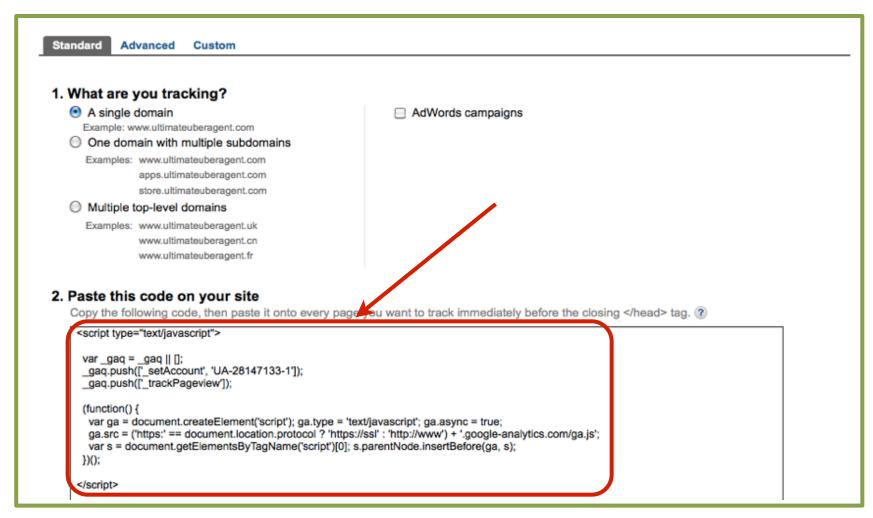


# Choose your data sharing settings. Choose your county or territory for the user agreement, review and agree to terms of service. Then click "Create Account".



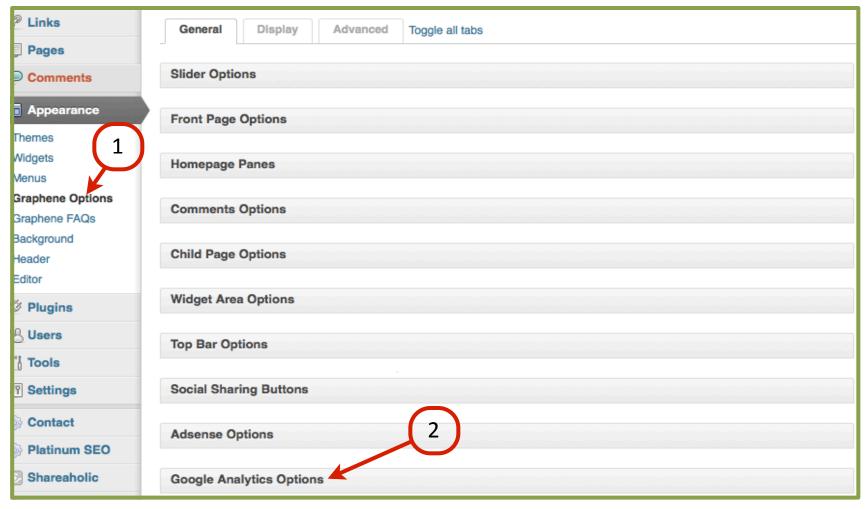


# There are 2 ways to set up Google Analytics using the Graphene theme. Option 1 is to scroll down and copy the code under section 2.





Open up a new tab in your web browser and go to your wordpress website dashboard. Next, go to "Graphene Options" under the "Appearance" tab and then click on "Google Analytics Options".





# Paste your google analytics code into the box. Make sure "Enable Google Analytics Tracking" box is checked and then scroll down to click "Save Options".

# **Google Analytics Options** Enable Google Analytics tracking Note: the theme now places the Google Analytics script in the <head> element to better support the new asynchronous Google Analytics script. Please make sure you update your script to use the new asynchronous script from Google Analytics. Google Analytics tracking code Make sure you include the full tracking code (including the <script> and </script> tags) and not just the UA-######-# code.



#### Option 2 is as follows: Go back to your Google Analytics tab in your web browser and scroll up to the top of the page and copy the "Property ID" or "UA" code.

All Accounts > Mortgage Assign >

#### Mortgage Assign

Property ID: UA-28163659-1

Default URL: http://www.mortgageassign.com

**Profiles** 

**Tracking Code** 

**Property Settings** 

#### Tracking Code Configuration

#### Tracking Status Information

Property Name Mortgage Assign

Website URL http://www.mortgageassign.com

Property ID UA-28163659-1



Tracking Status Tracking Not Installed Last checked: Jan 8, 2012 12:22:09 PM PST

The Google Analytics tracking code has not been detected on your website's home page. For Analytics to function, you or your web administrator must add the code to each page of your website.



Then go back to your website dashboard and go to "Add New" under the "Plugins" tab and type in "Google Analytics for Wordpress" in the search field and click "Search Plugins".





Click on "Install Now". Click "Okay" when the pop up window appears asking if you are sure you want to install this plugin.

On the next screen, click on "Activate Plugin".



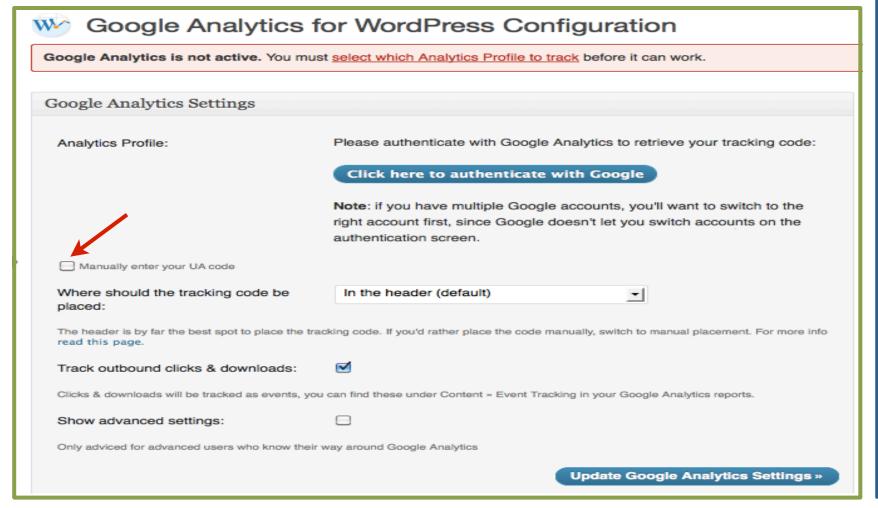


# Scroll down to the newly installed plugin and click on "Settings".

Plugins Add New		Screen Options ▼ Help ▼			
Plugin activated.					
Google Analytics is not active. You must select which Analytics Profile to track before it can work.					
All (9)   Active (8)   Inactive (1)		Search Installed Plugins			
Bulk Actions		9 items			
□ Plugin	Description				
Bad Behavior     Settings I Log I Deactivate I Edit	Deny automated spambots access to your PHP-based Web site.  Version 2.1.15 I By Michael Hampton I Visit plugin site				
Contact Form 7 . Settings I Deactivate I Edit	Just another contact form plugin. Simple but flexible.  Version 3.0.2.1 I By Takayuki Miyoshi I Visit plugin site				
Google Analytics for WordPress Settings Deactivate I Edit	This plugin makes it simple to add Google Analytics to your WordPress blog, adding lots of features, eg. custom variables and automatic clickout and download tracking.  Version 4.2.2 I By Joost de Valk I Visit plugin site				



#### Click the box for "Manually enter your UA code".





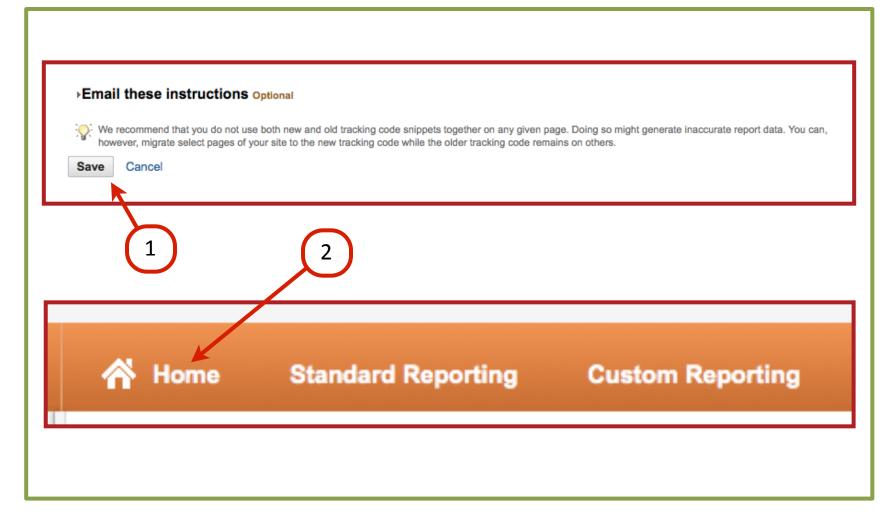
#### Google Analytics Settings Analytics Profile: Manually enter your UA code: Manually enter your UA code Where should the tracking code be In the header (default) placed: The header is by far the best spot to place the tracking code. If you'd rather place the code manually, switch to manual placement. For more info read this page. Track outbound clicks & downloads: Clicks & downloads will be tracked as events, you can find these under Content » Event Tracking in your Google Analytics reports. Show advanced settings: Only adviced for advanced users who know their way around Google Analytics **Update Google Analytics Settings »**



Step

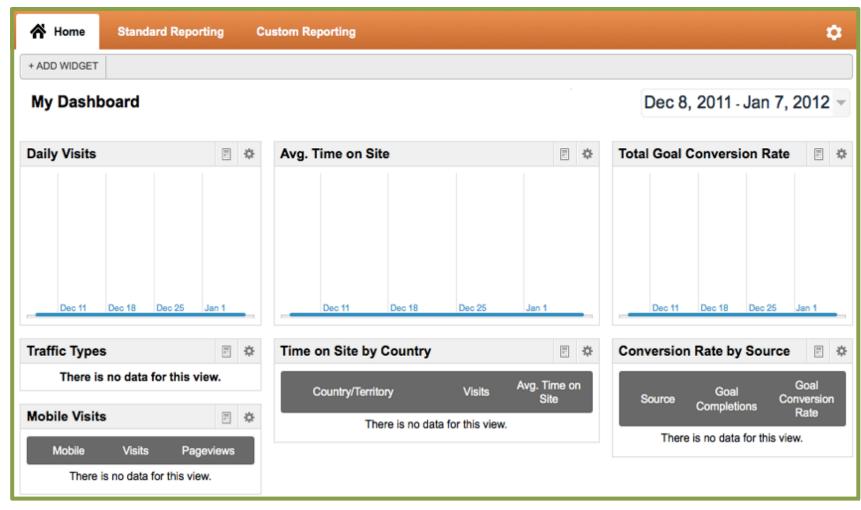
12

Go back to the google analytics tab in your web browser and scroll down to click "Save". Once saved, scroll back up to the top of the page and click on "Home".





In the future, this is the dashboard where you'll be able to check your website stats. When you have down time, it would be beneficial to go through tutorials to learn more about google analytics.





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# Introduction to Sitemaps

#### **Sitemaps**

#### What Is It?

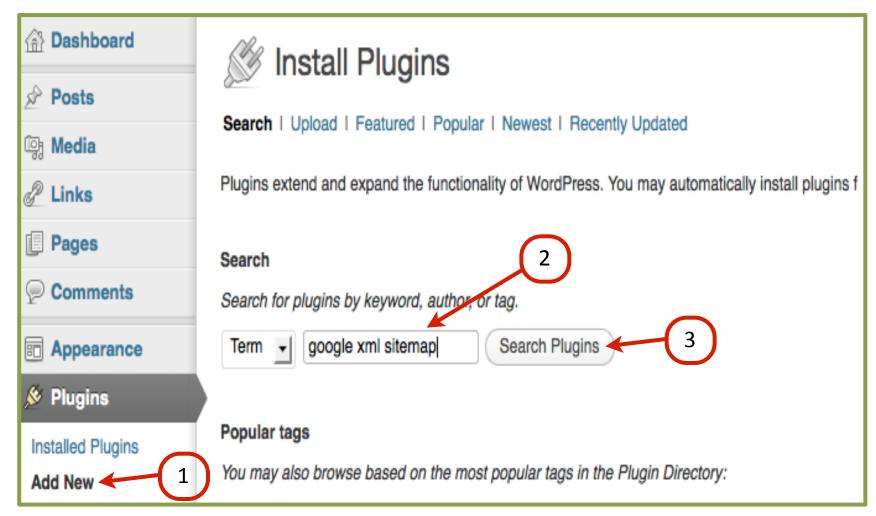
A map of your website that provides a way for website owners to inform google of all the url's that are available on a website to crawl.

#### Why Is It Important?

If search engines don't know a web page exists, that page won't show up in search results.



Log into your wordpress dashboard and click on "Add New" under your "Plugins" tab. Then type in "Google xml sitemap" into the search field and click on "Search Plugins".





# Find the "Google XML Sitemaps" plugin by Arne Brachhold and click "Install Now". Then click "Okay" on the next pop up window that asks if you're sure you want to install this plugin.

Name	Version	Rating	Description
Better WordPress Google XML Sitemaps (with sitemapindex and Multi-site support) Details I Install Now	1.1.6	***	Welcome to the first WordPress sitemap plugin that has support for to no longer have to worry about the 50,000 URL limit or the time it take fast, consumes much fewer resources and can be extended via your Here's a demo of the sitemapindex if you are interested By Khang
Google XML Sitemaps v3 for qTranslate  Details I Install Now	3.2.6.2	***	This plugin will generate a special XML sitemap which will help searce to better index your blog. With such a sitemap, it's much easier for the site and retrieve it more efficiently. The plugin supports all kinds of W URLs. Additionally it notifies all major search By DSmidgy, NeoEG
Google XML Sitemaps  Details I Install Now	3.2.6	***	This plugin will generate a special XML sitemap which will help searce to better index your blog. With such a sitemap, it's much easier for the site and retrieve it more efficiently. The plugin supports all kinds of W URLs. Additionally it notifies all major search By Arne Brachhold.



#### J.

Step

#### Installing Plugin: Google XML Sitemaps 3.2.6

Downloading install package from http://downloads.wordpress.org/plugin/google-sitemap-generator.3.2.6.zip...

Unpacking the package...

Installing the plugin...

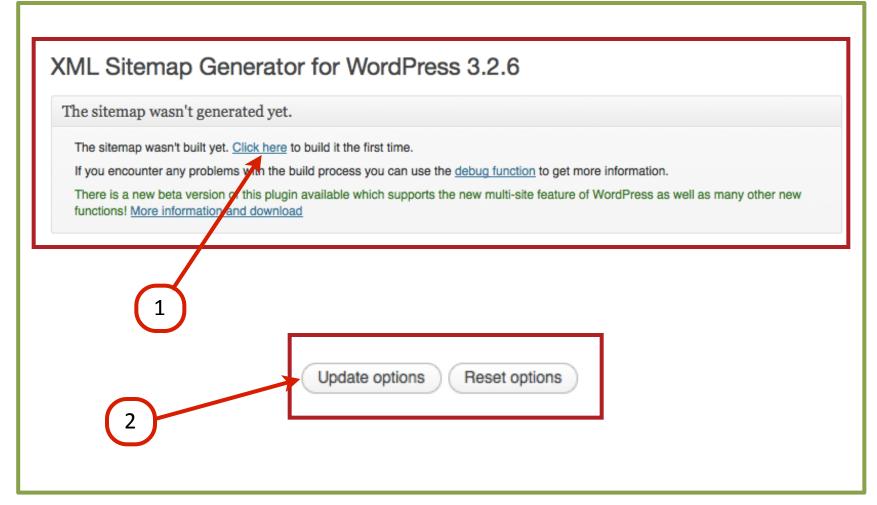
Successfully installed the plagin Google XML Sitemaps 3.2.6.

Activate Plugin I Return to Plugin Installer

Plugin	Description
Bad Behavior Settings I Log I Deactivate I Edit	Deny automated spambots access to your PHP-based Web site.  Version 2.1.15 I By Michael Hampton I Visit plugin site
Contact Form 7 Settings I Deactivate I Edit	Just another contact form plugin. Simple but flexible.  Version 3.0.2.1 I By Takayuki Miyoshi I Visit plugin site
Google Analytics for WordPress Settings I Deactivate I Edit	This plugin makes it simple to add Google Analytics to your WordPress blog, adding lots of f clickout and download tracking.  Version 4.2.2 I By Joost de Valk I Visit plugin site
Google XML Sitemaps Deactivate I Edit	This plugin will generate a special XML sitemap which will have search engines like Google, blog.  Version 3.2.6 I By Arne Brachhold I Visit plugin site I Settings I FAQ I Support I Donate



# Click on "Click here" to build the sitemap for the first time. Then scroll down to adjust any other settings you desire and when done, click "Update Options".





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# Introduction to Google Webmaster

#### **Google Webmaster**

#### What Is It?

An analytics site that helps you understand the "health" of your website.

#### Why Is It Important?

This site provides a lot of data about your website but most importantly, it helps detect website errors, malware, Google bot crawl rate and more. You can also submit your sitemap here.



#### Introduction to FTP

#### FTP: File Transfer Protocol

#### What Is It?

File Transfer Protocol is a platform where we can remotely connect to our hosting accounts and upload themes, videos, etc..

#### Why Is It Important?

You will need to use this method of file transfer anytime you need to upload large files to your site and you'll also need it to verify your site on Google Webmasters.



# Go to google.com/webmasters and click on "Sign in to Webmaster Tools".

# Google webmaster central

#### Increase traffic to your site

Get data about crawling, indexing and search traffic. Receive notifications about problems on your site.

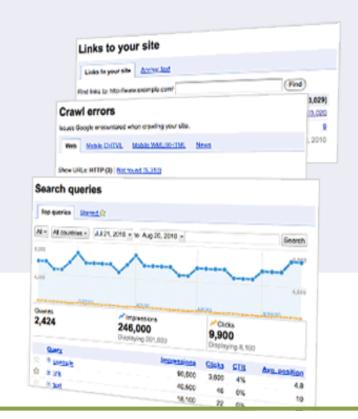
Sign in to Webmaster Tools

Watch a video



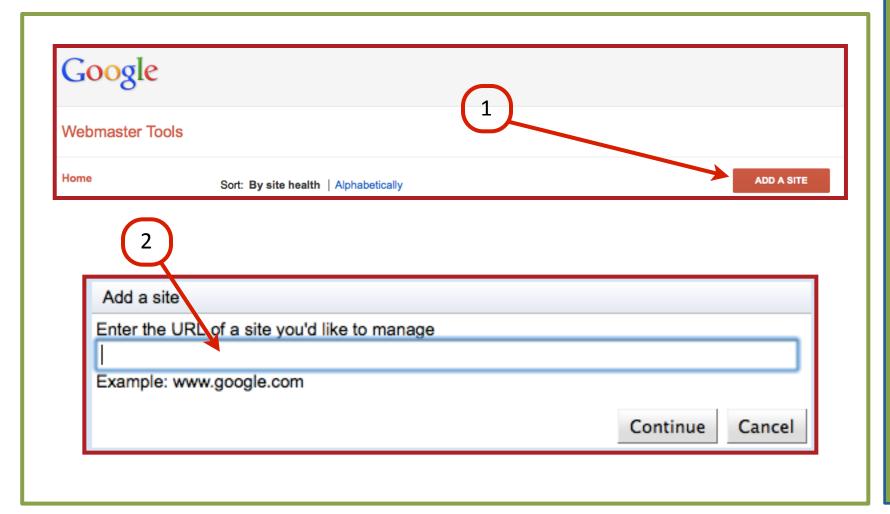
Find out how Google sees your site

Verified site owners can see information about how Google crawls, indexes and ranks your site





# Click on "Add a Site" and add the URL of the site you'd like to manage.





# Download the HTML Verification file by clicking on the "this HTML verification file" link.

NOTE: Only download this file one time and use it for every site.

#### Google webmaster central

« Go back

#### Verify ownership

There are several ways to prove to Google that you own http://www.mortgageassign.com/. Select the option that is easiest for you. (More information about site verification.)

Recommended method

Alternate methods

#### Recommended: Upload an HTML file to your server

You can use this option if you are able to upload new files to your site.

#### Instructions:

- 1. Download this HTML verification file (google89b1075bcc26e822.html)
- 2. Upload the file to http://www.mortgageassign.com/
- 3. Confirm successful upload by visiting http://www.mortgageassign.com/google89b1075bcc26e822.html in your browser.
- Click Verify below.

To stay verified, don't remove the HTML file, even after verification succeeds.



Not now



# Open a new tab or window in your web browser and go to www.filezilla-project.org. Then click on "Download FileZilla Client". Watch secondary FTP Video for live video tutorial.

# **EFILEZIIIa**The free FTP solution

Home

#### FileZilla

Features Screenshots

Download

Documentation

#### FileZilla Server

Download

#### General

Contact

Forum

Project page

Wiki

Development

#### **Overview**

Welcome to the homepage of FileZilla, the free FTP solution. Both a client and a server are available. FileZilla is open source software distributed free of charge under the terms of the GNU General Public License

Support is available through our forums, the wiki and the bug and feature request trackers.

In addition, you will find documentation on how to compile FileZilla and nightly builds for multiple platforms in the development section.

**Quick download links** 

Download FileZilla Client

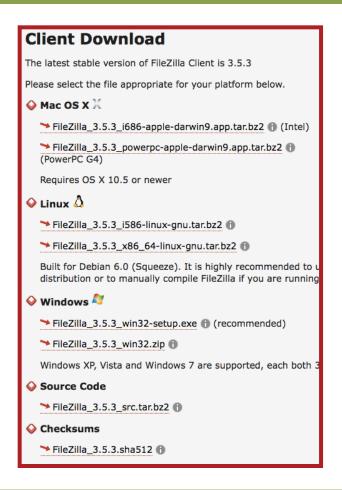
All platforms

Download FileZilla Server

Windows only



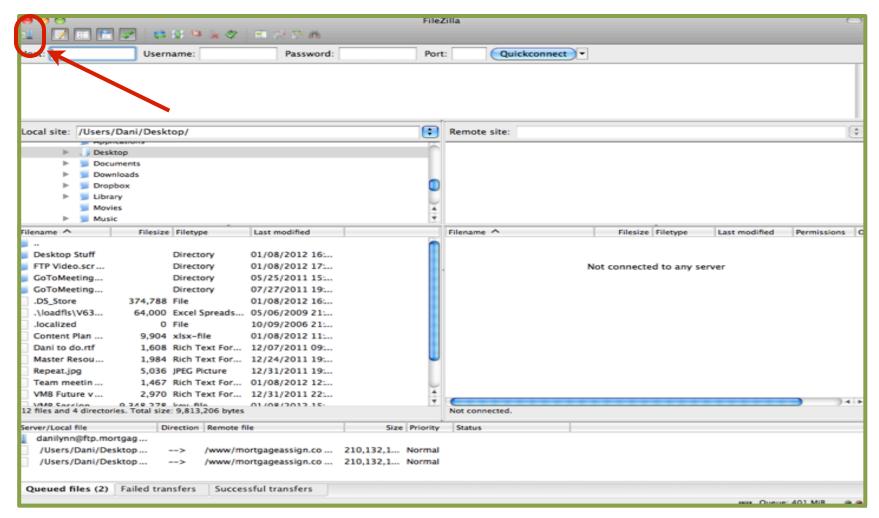
# Select your platform and follow the instructions to install the program on your computer.







# Once installed, open up Filezilla and click on the "Site Manager" icon in the top left corner.





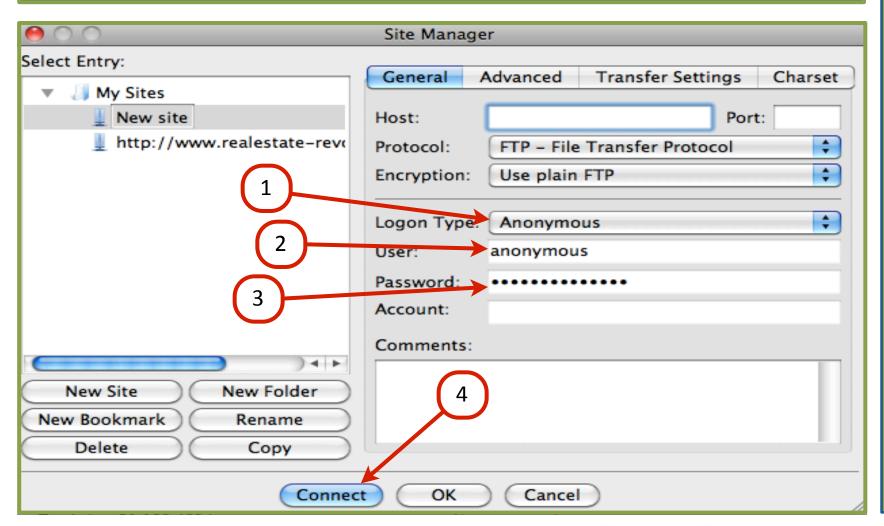
When the site manager opens up, click on "New Site" and type in the name of your site on the left. Then on the right go to the "Host" field and type in the name of your site again with the prefix of "ftp." (Example: "ftp.yoursite.com")

	Site Manage	r				
Select Entry:	General	Advanced	Transfer Settings	Charset		
▼	Host:		Por	t:		
http://www.realestate-revo	Protocol:	FTP - File	Transfer Protocol	<b>*</b>		
	Encryption:	Use plain	FTP	<b>\$</b>		
2 3	Logon Type: User:	Anonymou		•		
(1)	Password:	•••••	••••			
	Account:					
	Comments:					
New Site New Folder  New Bookmark Rename  Delete Copy						
Connect OK Cancel						



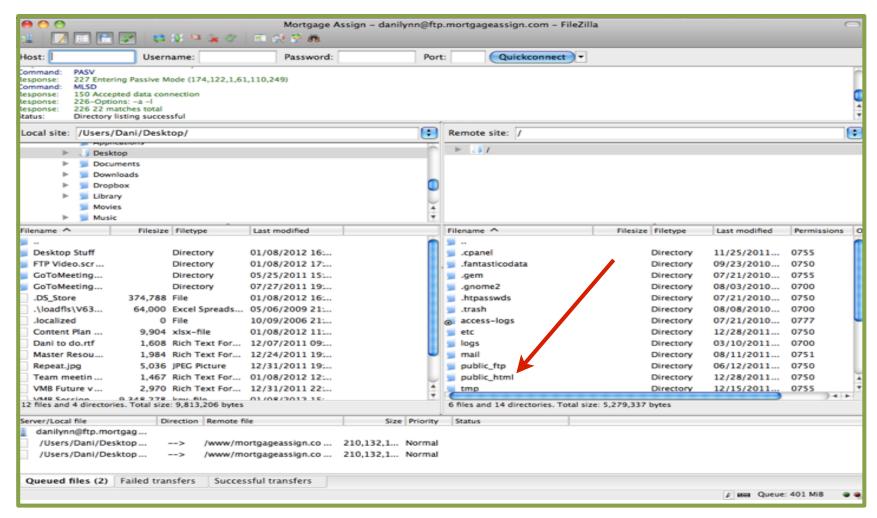
# Under "Logon Type", select "Normal" and then type in the username and password that you use for your hostgator cpanel and click "Connect".

(If you have problems with this, call your host server for help).



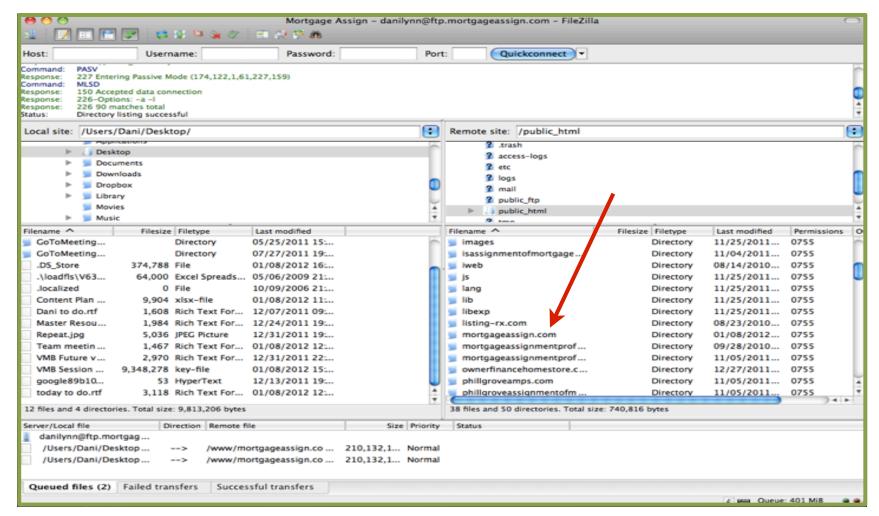


# If this is a secondary website, do this: Once connected, open the "public\_html" folder on the right side of your ftp screen and double click on that file.



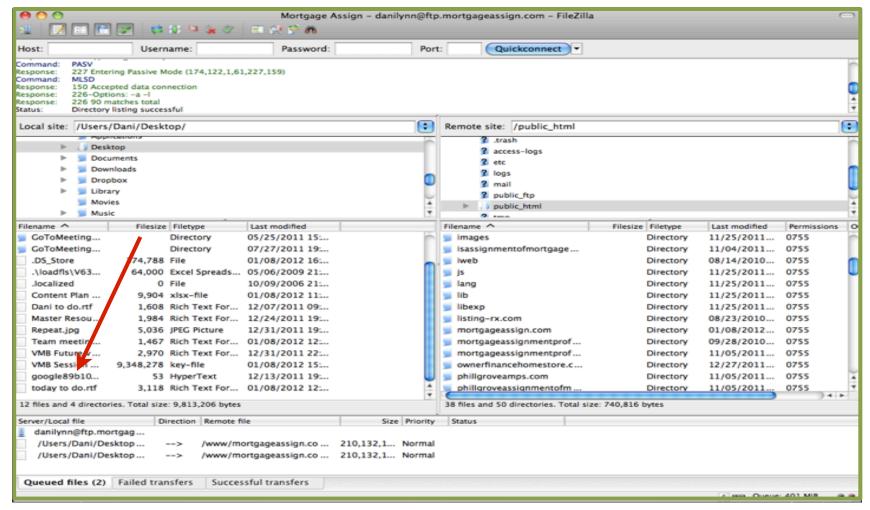


# Once the public\_html file is opened, stay on the right hand side bottom screen and find the website that you are working on currently. (Don't do anything yet, just find it so it's viewable)



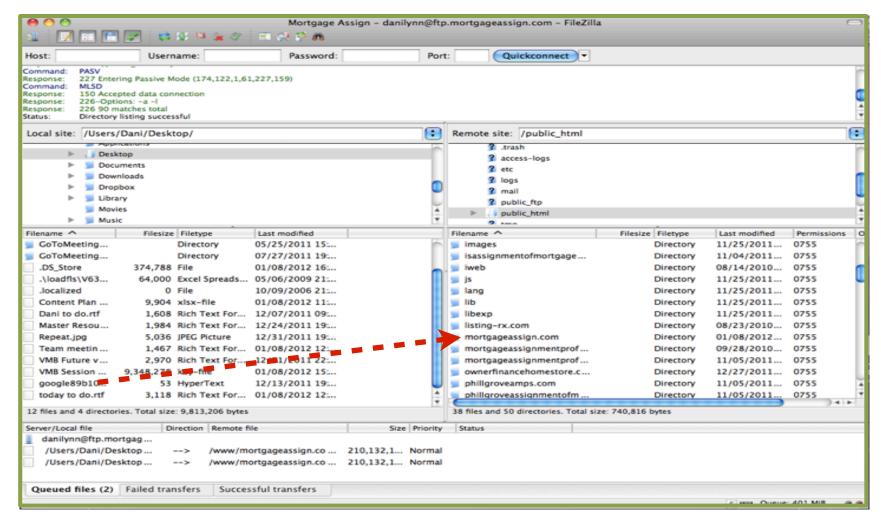


Now go back to the left hand side of the ftp screen and find the google verification file. (This file is probably in your download folder unless you moved it somewhere else after download.)



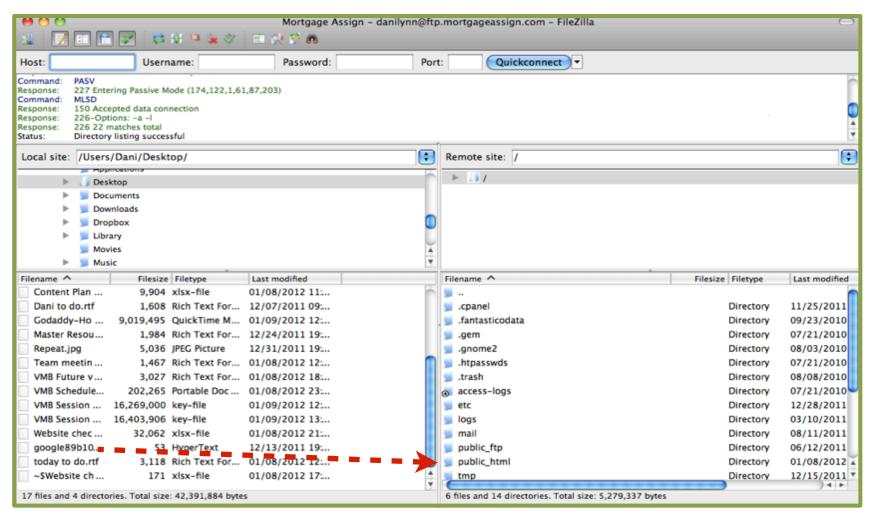


Once you find the file on the left side, drag that file over to the right side into the domain folder that you are currently working on.



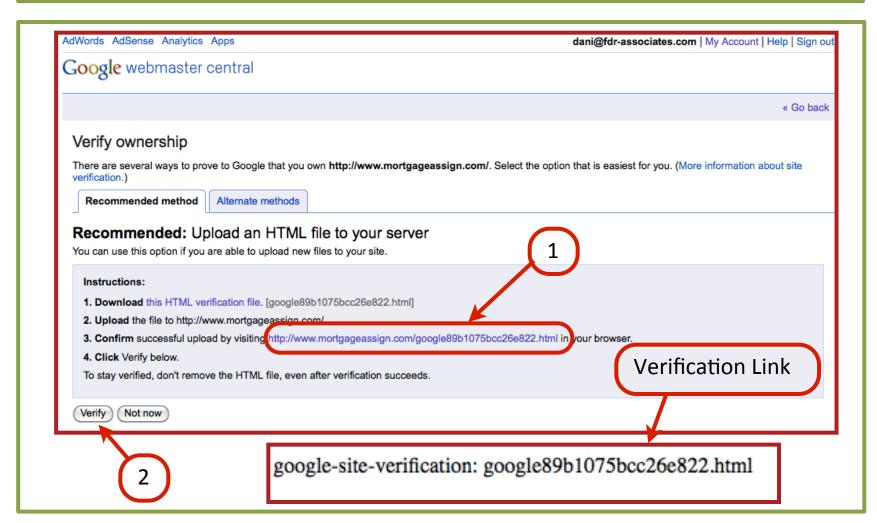


# If this is your primary website, do this: Drag that google verification file over to the right side into the "public\_html" folder.



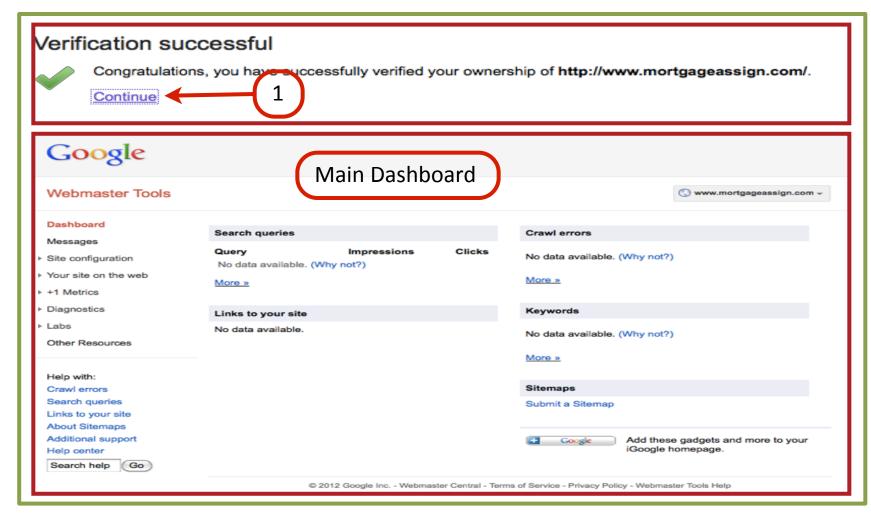


Now that the file is transferred, go back to your Google Webmasters window in your web browser and click on the link in #3. If a new window opens with the verification link like below, you can click verify.





# Once verified, you can click continue to get to the main dashboard of Google Webmasters.



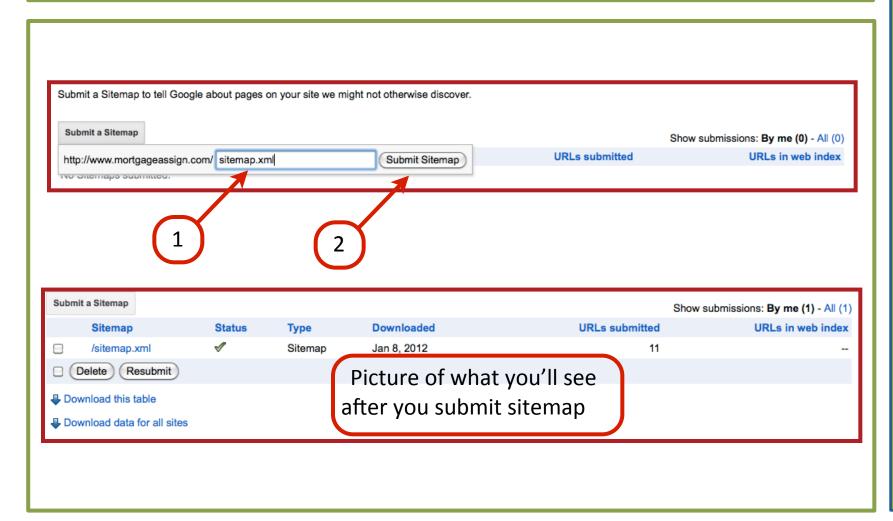


# Click on "Submit a Sitemap" on the dashboard screen and then again in the new window.

				www.mortgageassign.com
Search queries		Crawl errors		
Query	Impressions	Clicks No data availab	le. (Why not?)	
No data available. (Why not?)				
More »		More »		
Links to your site		Keywords		
No data available.		No data availab	le. (Why not?)	
		M		
		More »	$\begin{pmatrix} 1 \end{pmatrix}$	
		Sitemaps		
		Submit a Sitem	ар	
ubmit a Sitemap to tell Google ab	out pages on your site we r	might not otherwise discover		
ubilit a Sitemap to tell Google ab	out pages on your site we r	night not otherwise discover.		
0.1.11.011	(2)			
Submit a Sitemap			Sh	now submissions: By me (0) - All (
Sitemap Status	Type Down	nloaded	URLs submitted	URLs in web inde



# Type in "sitemap.xml" into the open field and click "Submit Sitemap".





## Virtual Marketing Blueprint

### **Next Video...**

### **Objectives:**

- 1) Website Optimization Overview
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## Virtual Marketing Blueprint

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## Introduction to WP Super Cache

### **WP Super Cache**

#### What Is It?

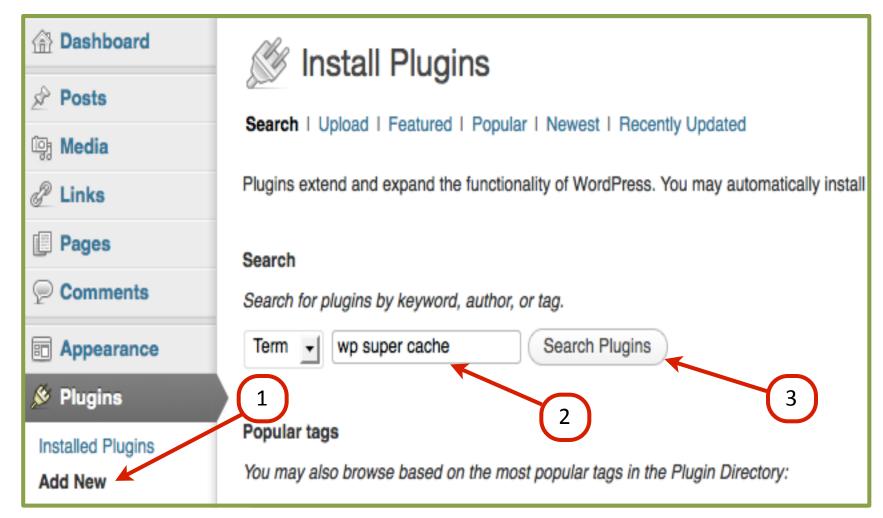
A plugin that helps speeds up your wordpress site.

#### Why Is It Important?

Users & Google Bots both get BORED if they have to wait too long for your website to load. The longer your site takes, the more you risk not being indexed by search engines and losing potential prospects to the "one click away from your competition" rule.

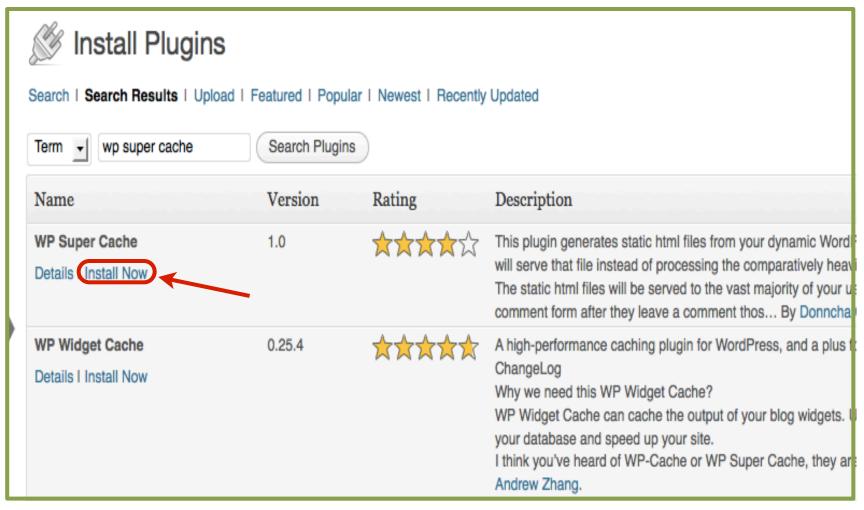


# Go to "Add New" under the "Plugins" tab and type in "wp super cache" in the search field and click "Search Plugins".





# Find the plugin and click on "Install Now" and then click "Okay" on the next window when it asks if you are sure you want to install the plugin.





### Click on "Activate Plugin" and then click on "plugin admin page" on the next screen.



#### Installing Plugin: WP Super Cache 1.0

Downloading install package from http://downloads.wordpress.org/plugin/wp-super-cache.1.0.zip...

Unpacking the package...

Installing the plugin...

Successfully installed the plugin WP Super Cache 1.0.

Activate Plugin I Return to Plugin Installer



### Plugins Add New

WP Super Cache is disabled. Please go to the plugin admin page to enable caching.

Plugin activated.



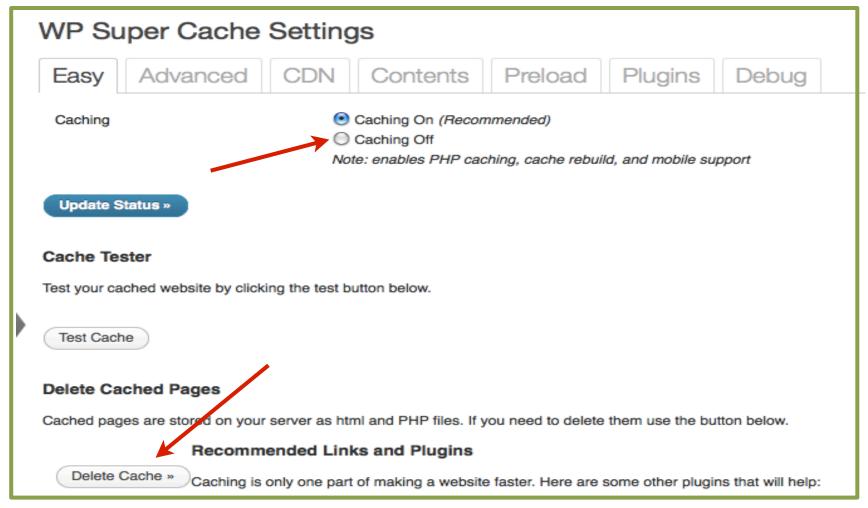
### Click on "Caching On" and then click "Update Status".

### WP\_CACHE constant added to wp-config.php If you continue to see this warning message please see point 5 of the FAQ. The WP\_CACHE line must be moved up. WP Super Cache Settings Advanced Contents Preload Easy Plugins Debug Caching Caching On (Recommended) Caching Off Note: enables PHP caching, cache rebuild, and mobile support **Update Status** »



TIP

If you are making major edits to your site, turn caching off during that process or you'll have a hard time viewing your site changes. For minor edits you can just delete the cache to view your changes.





TIP

# Upload small files when possible and always have your site accessing your site for files as opposed to outside sites.

	About Us JPG	admin	<b>About Us</b> , 2012/01/02	9	2012/01/02	No savings Re-smush
	Team Coaching JPG	admin	Team Coaching , 2012/01/02	9	2012/01/02	Reduced by 26.1% (47 KB) Re-smush
*	Group Coaching1 JPG	admin	Group Coaching , 2012/01/02	0	2012/01/02	No savings Re-smush
	Group Coaching JPG	admin	Group Coaching , 2012/01/02	0	2012/01/02	Reduced by 8.1% (4.3 KB) Re-smush
*	coach 2 JPG	admin	One On One Coaching , 2012/01/02	9	2012/01/02	No savings Re-smush
Ý	coach 3 JPG	admin	Group Coaching , 2012/01/02	9	2012/01/02	Reduced by 4.1% (2.2 KB) Re-smush



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## Virtual Marketing Blueprint

### **Website Optimization**

### Addendum:



**Addendum: New Plugin- Ping Optimizer** 



Unnecessary Pings?



## Introduction to Ping Optimizer

### **Ping Optimizer**

#### What Is It?

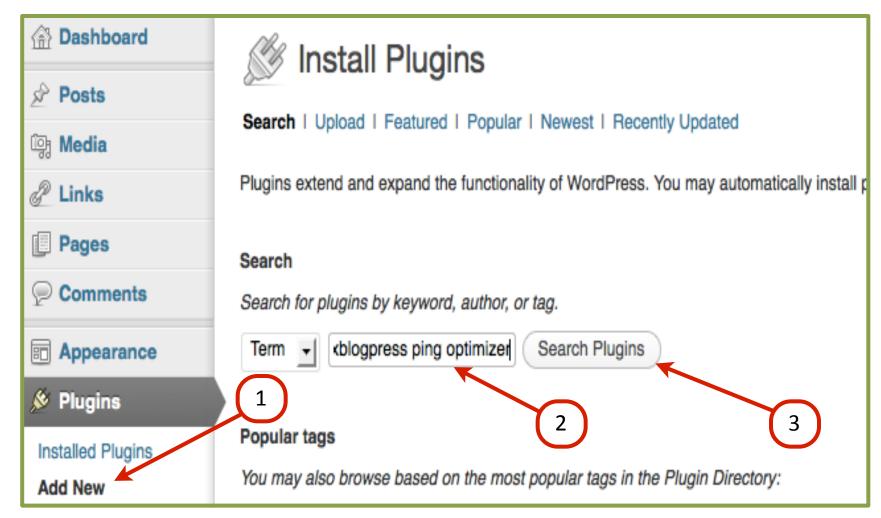
A plugin that helps control your website pinging so it doesn't ping every time you edit or save a post.

#### Why Is It Important?

It saves your website from being tagged as a ping spammer.

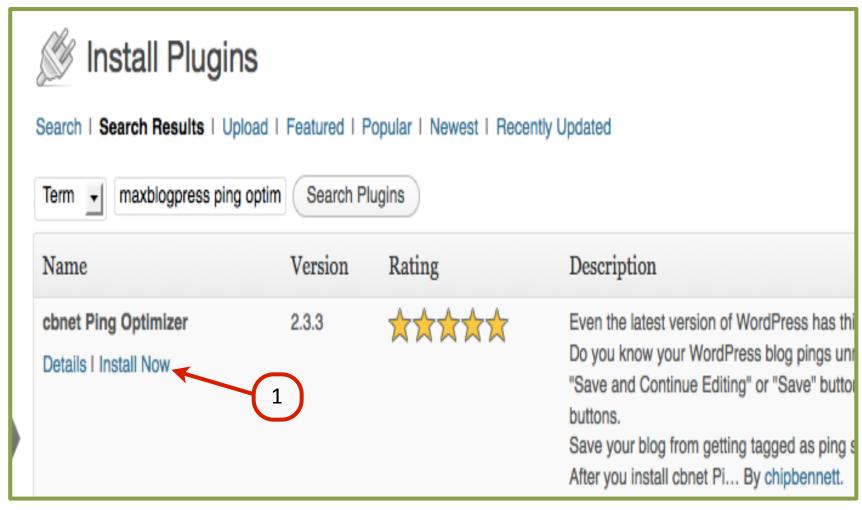


Go to your wordpress dashboard and click on "Add New" under your "Plugins" tab. Then type in "maxblogpress ping optimizer" into the search field and click on "Search Plugins".



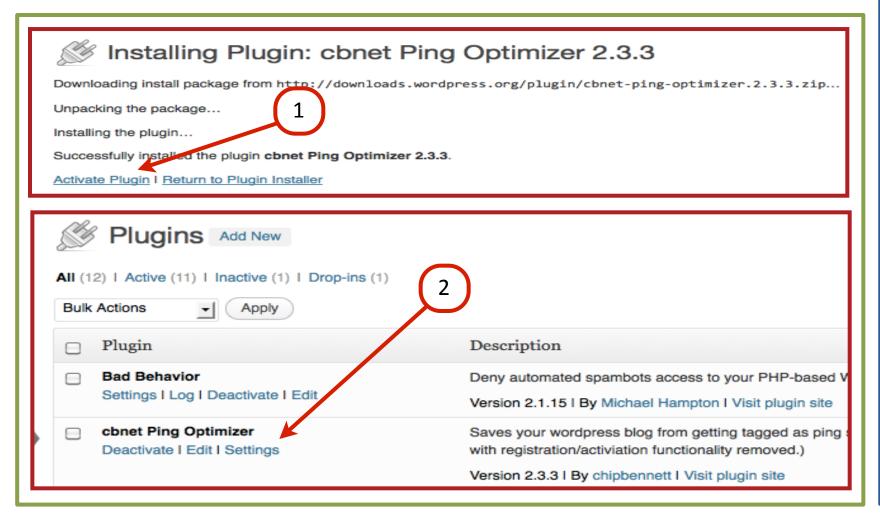


# Find the "cbnet Ping Optimizer" and click "Install Now" and then click "Okay" on the next window that asks if you're sure if you want to install this plugin.





# Click "Activate Plugin" and go to "Settings" to see if you want to change any of the configuration.





## Virtual Marketing Blueprint

### **Website Optimization**

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## VMB: On Page SEO Homework



Prior to the start of the next session, you should complete the following tasks:

- 1) Review Website Optimization Overview
- 2) Set Up Your Google Analytics
- 3) Build Your Google XML Sitemap(s)
- 4) Set Up Google Webmasters & Submit Sitemap
- 5) Install & Configure WP Super Cache Plugin
- 6) Install & Configure Ping Optimization Plugin



# Thank You!



We look forward to seeing you on the next Virtual Marketing Blueprint Q & A Session! Dani Lynn, Flip, Tucker and Sasha



## Virtual Marketing Blueprint



