### WELCOME TO





#### Virtual Marketing Experts





#### Social Media Fast-track Concept

The Social Media Fast-track Program was designed to provide you with an easy to follow, step by step process of getting connected with your friends and clients via numerous social media venues and search directories.



#### Social Media Fast-track

#### **Setting Up The Major Social Media Sites**

#### **Objectives:**

- 1) Setting Up Facebook
- 2) Setting Up Twitter
- 3) Setting Up Youtube
- 4) Setting Up LinkedIn
- 5) Setting Up Google+
- 6) Setting Up Local Directories



#### Social Media Fast-track

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- 6) Setting Up Local Directories



#### Introduction to Facebook

#### **Facebook**

#### What Is It?

It is a social networking website that was first launched in 2004.

#### Why Is It Important?

Almost half of the U.S. population has an account and there are over 800 million accounts worldwide. Facebook is ranked as the most used social networking service by worldwide monthly users.



220

#### Introduction to Facebook



Facebook apps installed each day...

30 Billion

**Pieces of content shared** on facebook each month (links, notes, photos, videos, etc)

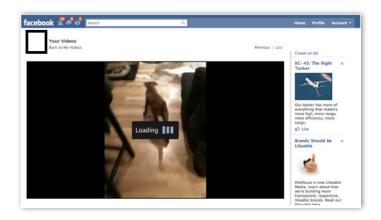


Average facebook user is connected to **80** community pages, groups or events...





#### Introduction to Facebook



2+ Billion

**Videos** watched per month on facebook

36 Billion

**Photos** uploaded to facebook per year...



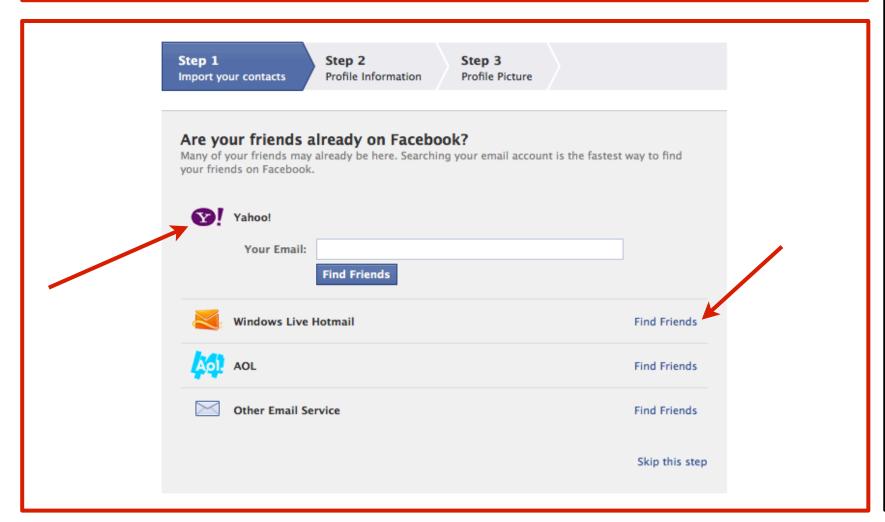


#### Go to facebook.com and sign up for a free account

facebook		Email  Keep me logged in	Password  Log  Forgot your password?
	t? Stay connected com on your mobile phone.	Sign Up It's free and alwa	ays will be.
4		First Name:	
	Get Facebook Mobile	Last Name:	
	N	Your Email:	
		Re-enter Email:	
		New Password:	
		I am: Se	elect Sex: 🗾
			onth: Day: Year: Year
		Why	y do I need to provide my birthday?  Sign Up
		By clicking Sign Up, you are in Use and Privacy Policy.	dicating that you have read and agree to the Terms
		Create a Page f	or a celebrity, band or business.
English (US) Español Português (Brasil) Français	(France) Deutsch Italiano العربية हिन्दी 中文(筒	体) 日本語	
Facebook © 2012 - English (US)	Mobile - Find Friends - Badges - People - Pages - /	About - Advertising - Create a Page	- Develoners - Careers - Privacy - Terms - I



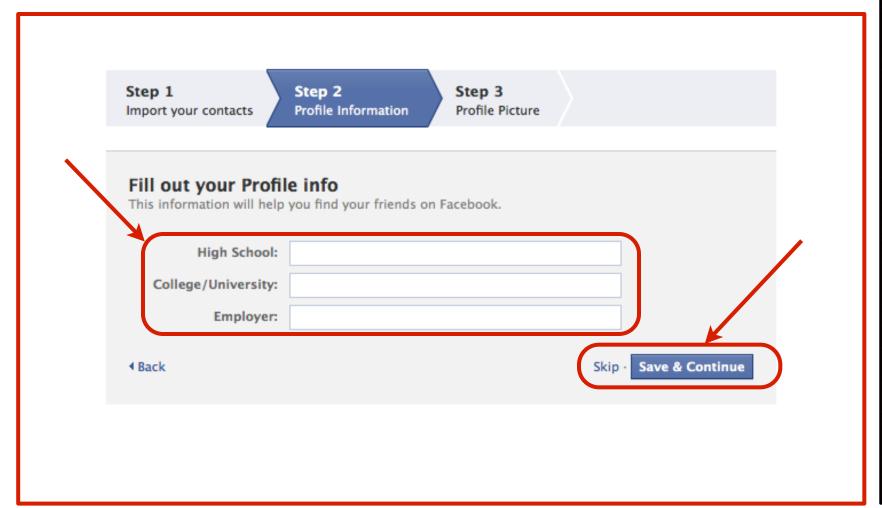
# Import your contacts from Yahoo, Windows Live Hotmail, AOL, or any other email service.





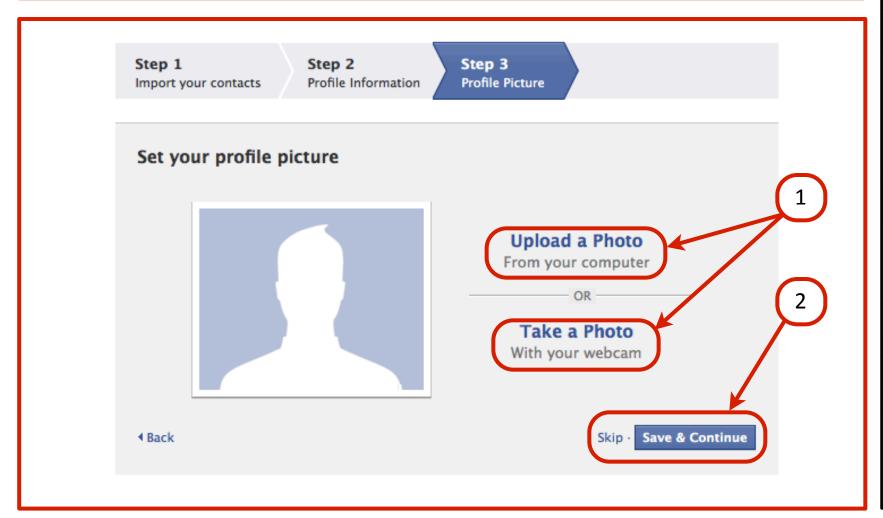
# Objective 1 Setting Up Facebook

# Fill in your profile information for High School, College, and Employer and Press "Save & Continue"





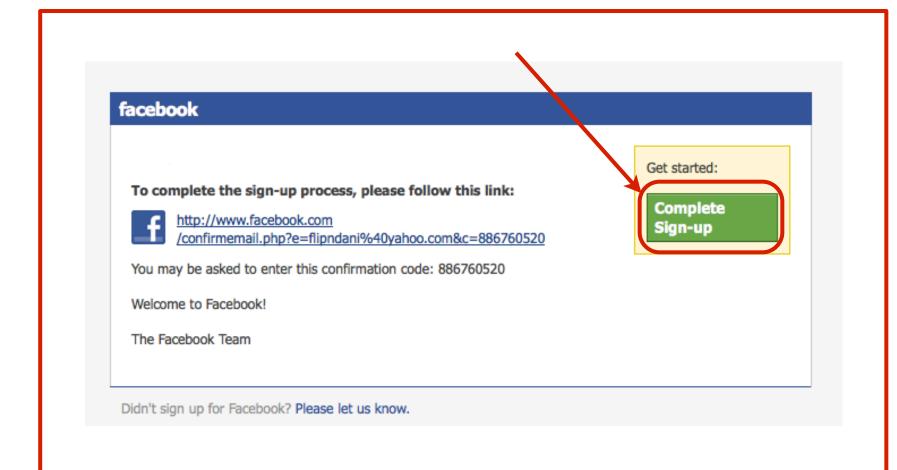
# Upload a picture from your computer for your profile or you can take one with your webcam.





# Objective 1 Setting Up Facebook

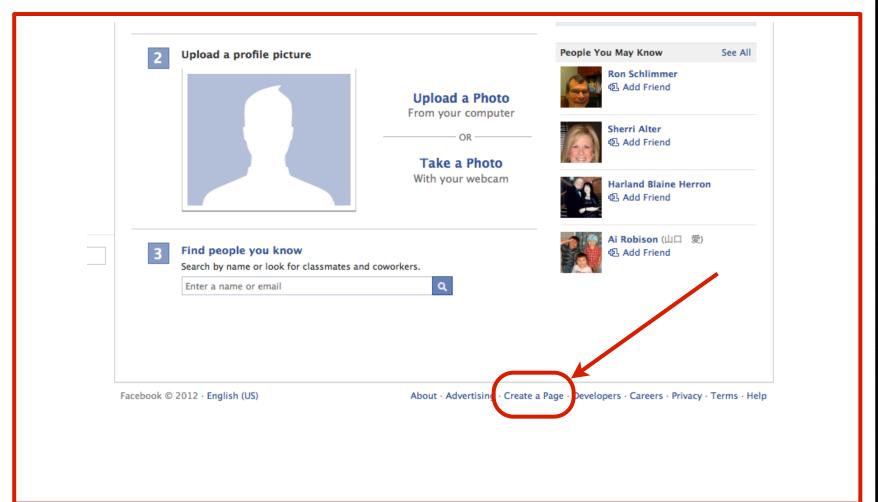
# Check your email account that you used to set up the account for a verification email. Click the "Complete Sign-Up" box to continue your registration.





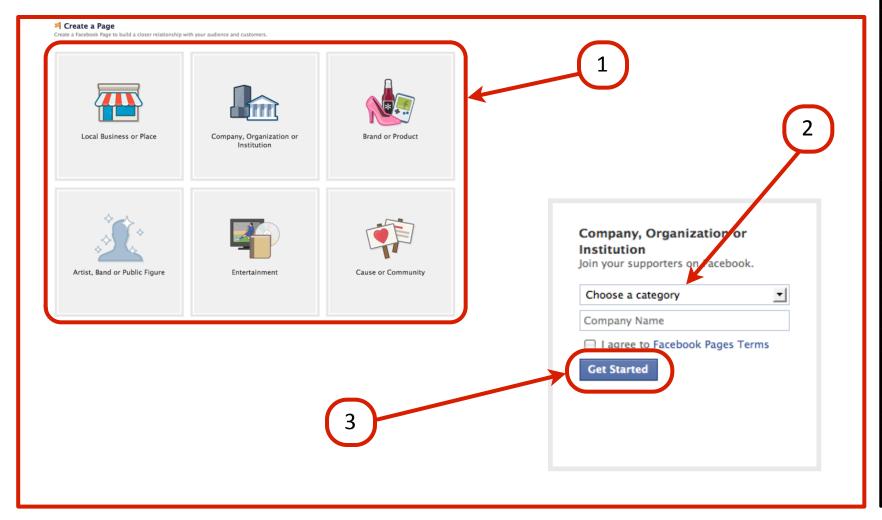
# Objective 1 Setting Up Facebook

# Now your profile page is completed. At the bottom of your Facebook page, click on "Create a Page" to start your business page.



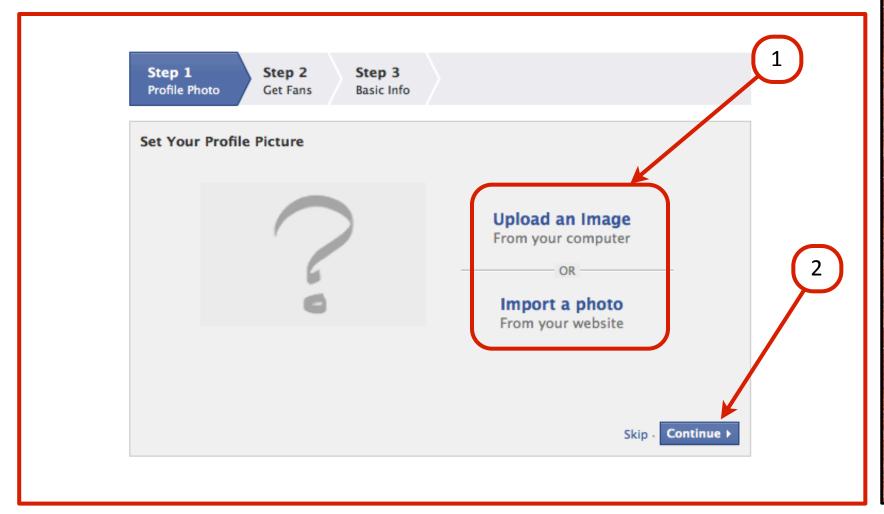


Click on the selection that best fits your business. Choose your category and fill in your business name. Make sure to agree to Facebook Pages Terms and click "Get Started"



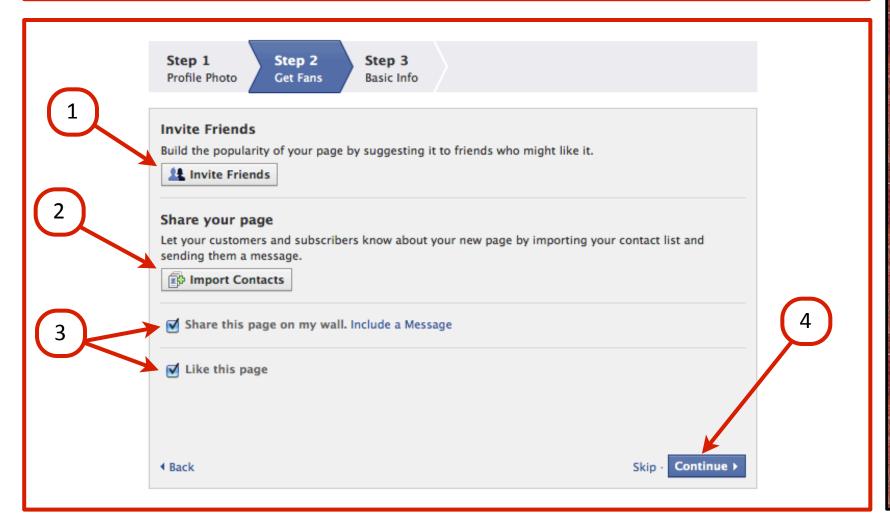


# Upload an image from your computer or a photo from your website. This can be a picture of you or your Logo for your business. Then click "Continue"



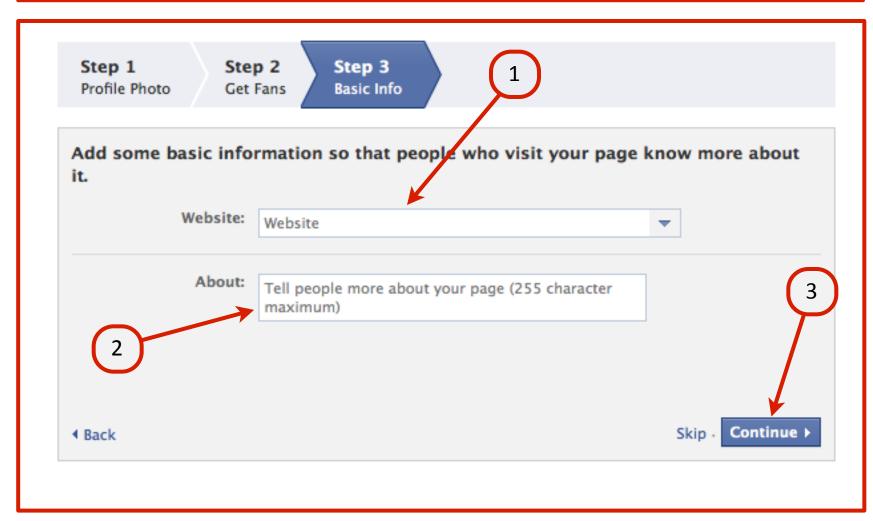


Step 9 Time to get some fans! You can invite your friends from your facebook account or import your contacts from another source. Make sure to "Share" this page on your wall and "Like" this page. Click "Continue"



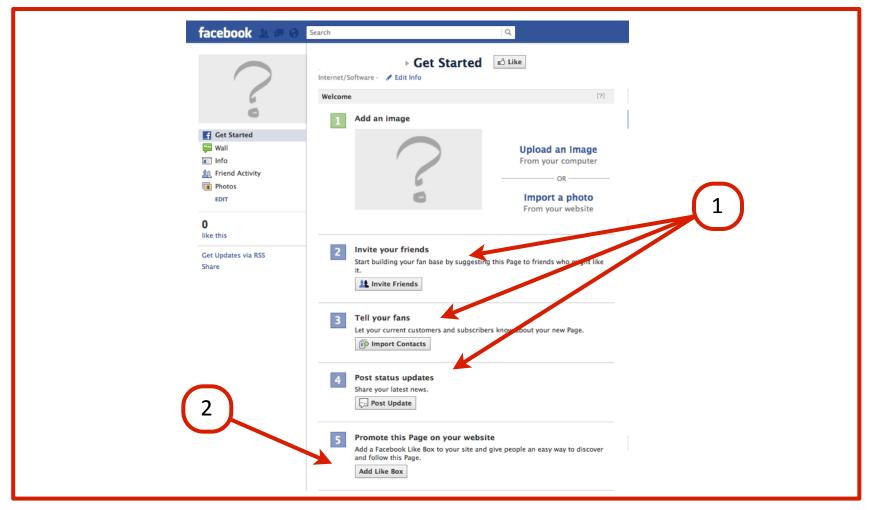


## Enter in your website URL and give a brief description of your company. (only 255 characters) Click "Continue"



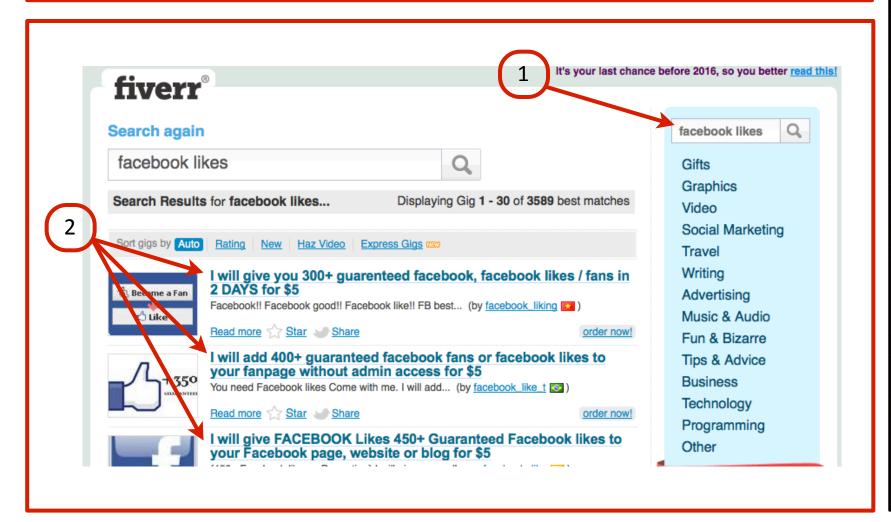


Your page is created!! Keep inviting friends and posting to your new page. Make sure to promote your new Facebook Page by adding a Facebook Like Box on your website.





Optional: Go to www.fiverr.com to add some Fans/Likes to your new business page. Type "Facebook Likes" into the search field. Make sure to check out the ratings of the individual you decide to use.





#### Social Media Fast-track

#### Next Video...

#### **Objectives:**

1) Setting Up Facebook



#### 2) Setting Up Twitter

- 3) Setting Up Youtube
- 4) Setting Up LinkedIn
- 5) Setting Up Google+
- 6) Setting Up Local Directories



#### Social Media Fast-track

#### **Setting Up The Major Social Media Sites**

#### **Objectives:**

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#### Introduction to Twitter

#### **Twitter**

#### What Is It?

Twitter is a microblogging service that allows its users to send and receive messages up to 140 characters, known as "Tweets".

#### Why Is It Important?

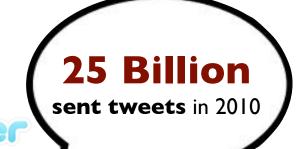
It was launched in July of 2006 and has gained worldwide popularity with over 300 million users as of 2011. It has been described as "The SMS of the internet."



#### Introduction to Twitter



**Tweets** on average per day on Twitter...



#### 1.6 Billion

**Search Queries** on average per day on Twitter...



## Goto www.twitter.com. Enter in your name, email and password. Press "Sign up for Twitter"



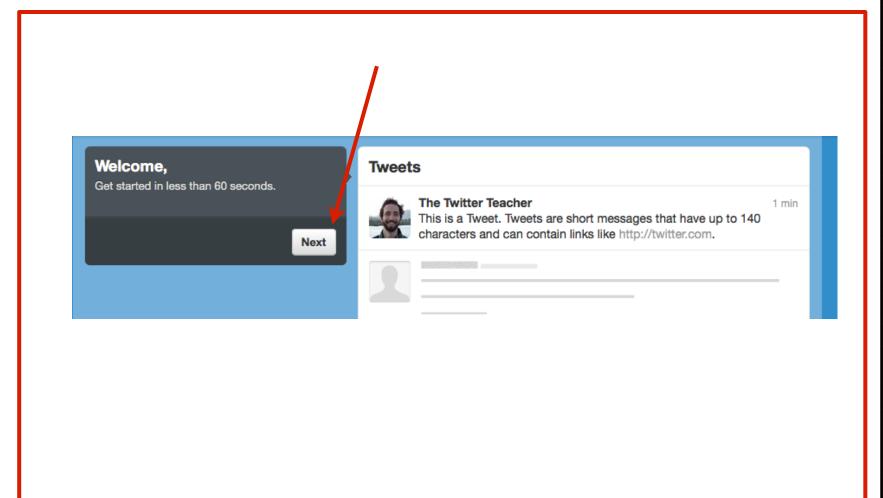


Step 2 The next page will confirm that your name, email, password and username are all okay. If they are all green, then you are okay. Click "Create my account"

Joe Smith	✓ Name looks great.
	✓ We will email you a confirmation
••••••	✓ Password is okay.
joe <sup>.</sup>	✓ Username is available.
Suggestions:	
✓ Keep me logged-in on this computer.	
By clicking the button, you agree to the terms below:	Printable versions: Terms of Service · Privacy Policy
These Terms of Service ("Terms") govern your access to and use of the services and Twitter's websites (the "Services"), and any	T T
Create my account	2
Note: Others will be able to find you by name, username or email. Your email will not be shown publicly. You can change your privacy settings at any time.	

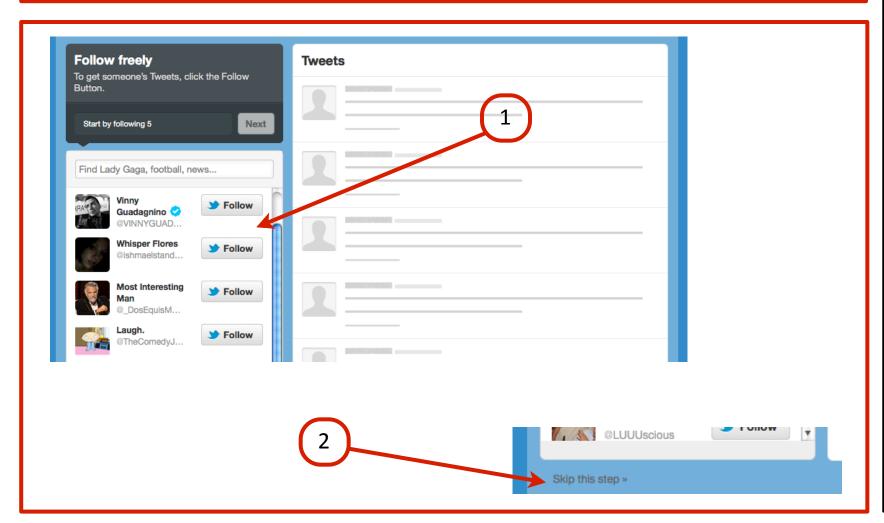


## You have now created your account. Click "Next" to start tweeting and following.





# You can now select some friends or groups to start following. Select 5 or go to the bottom and click "Skip this step"





jective

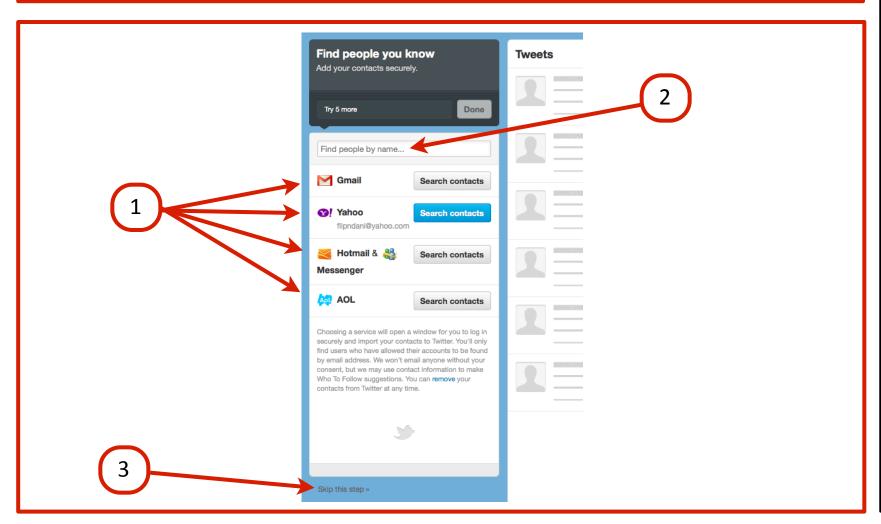
etting

## Now you can select 5 topics that you are interested in, or you can go to the bottom and click on "Skip this step"





# Now you can import your contacts from Gmail, Yahoo, Hotmail, or AOL. You can also search for people by their name. If you want to wait till later, click "Skip this step"





Twitter will send a confirmation email to your email account that you used to set up the account. Once you click the link in that email your account will be verified.

#### twitter\*

Hi,

Please confirm your Twitter account by clicking this link:

https://twitter.com/account/confirm\_email/joeflipster/8E3FD-GF99G-132855

Once you confirm, you will have full access to Twitter and all future notifications will be sent to this email address.

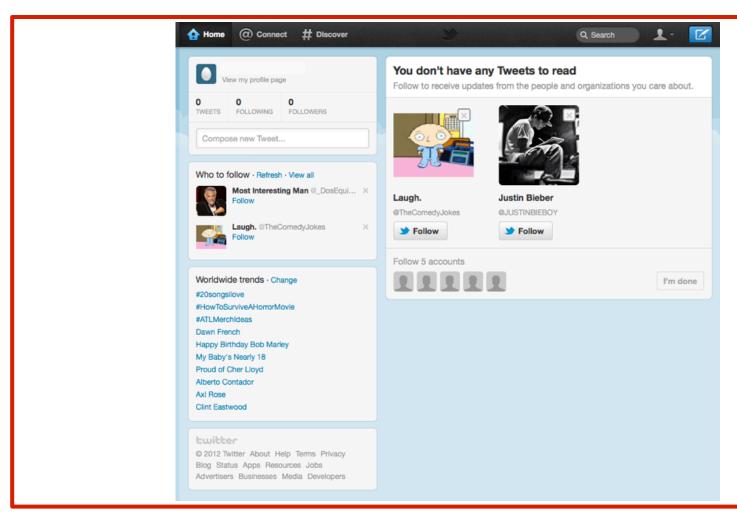
The Twitter Team

If you received this message in error and did not sign up for a Twitter account, click not my account.

Please do not reply to this message; it was sent from an unmonitored email address. This message is a service email related to your use of Twitter. For general inqu account, please visit us at Twitter Support.



## Your Twitter account should be all set up. Now start tweeting and following!





#### Social Media Fast-track

#### Next Video...

#### **Objectives:**

- 1) Setting Up Facebook
- 2) Setting Up Twitter



#### 3) Setting Up Youtube

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#### Social Media Fast-track

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#### Introduction to Youtube

#### Youtube

#### What Is It?

Youtube is a video-sharing website on which users can upload, view and share videos.

#### Why Is It Important?

Youtube is the 2nd largest search engine in the world. 90% of all content on the internet will be video by 2013.



#### Introduction to Youtube

2,000,000,000

Videos watched per day on Youtube

186

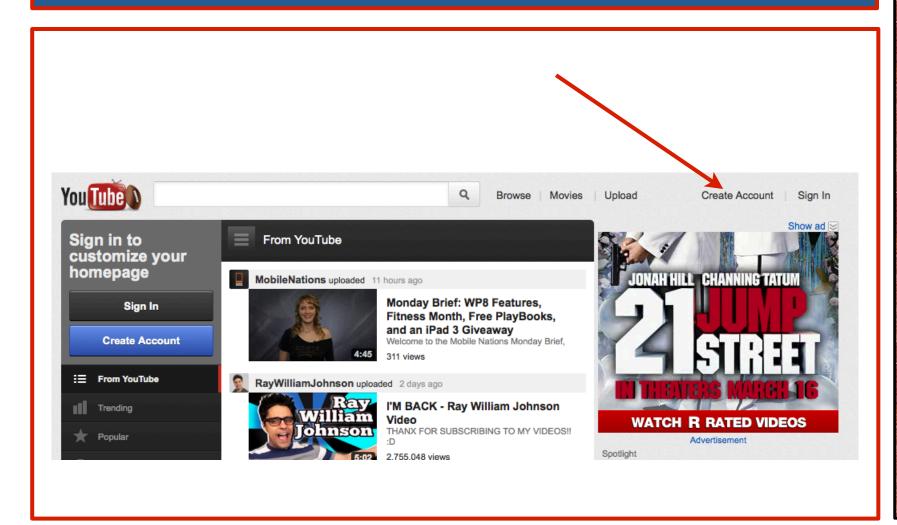
**Videos** watched online by the average internet user each month

84%

**Percentage** of internet users that view videos online

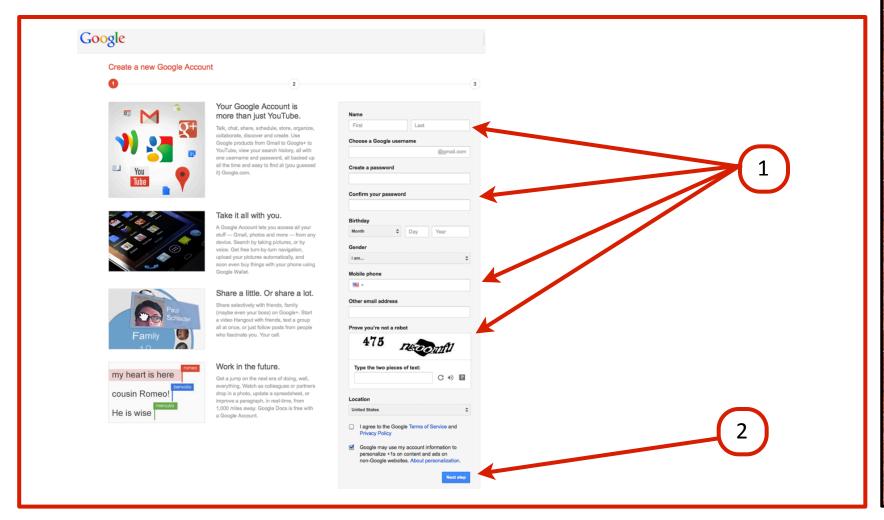


### Goto www.youtube.com and click on "Create Account"



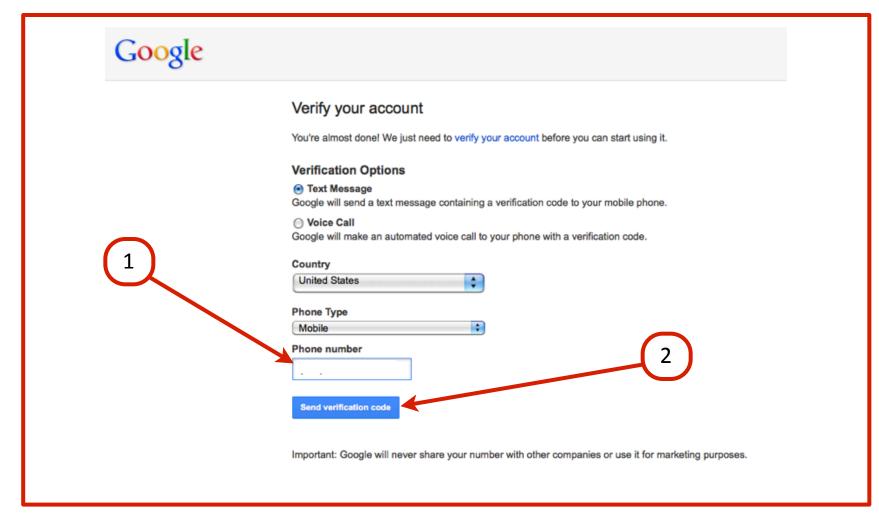


# You will need a Google account to set up your Youtube account. Fill in all of the information and click on "Next Step"



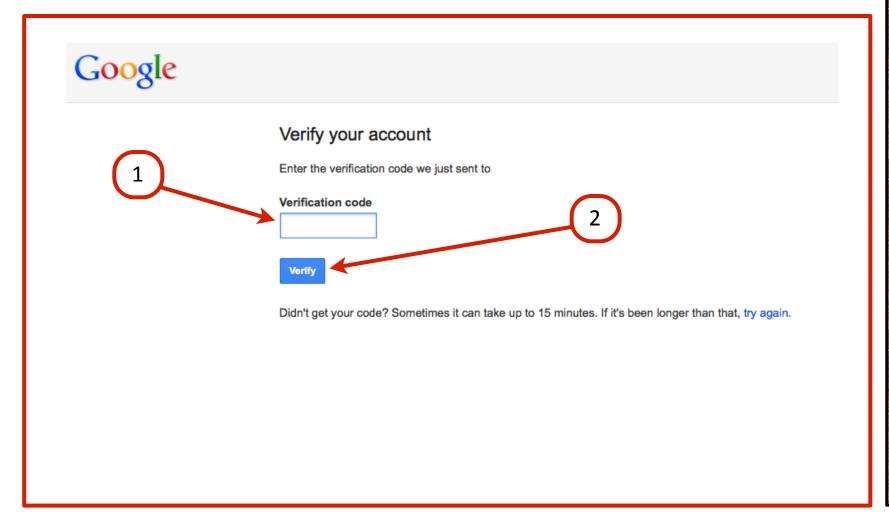


# Verify your account. Make sure your phone number is correct and click "Send Verification Code"



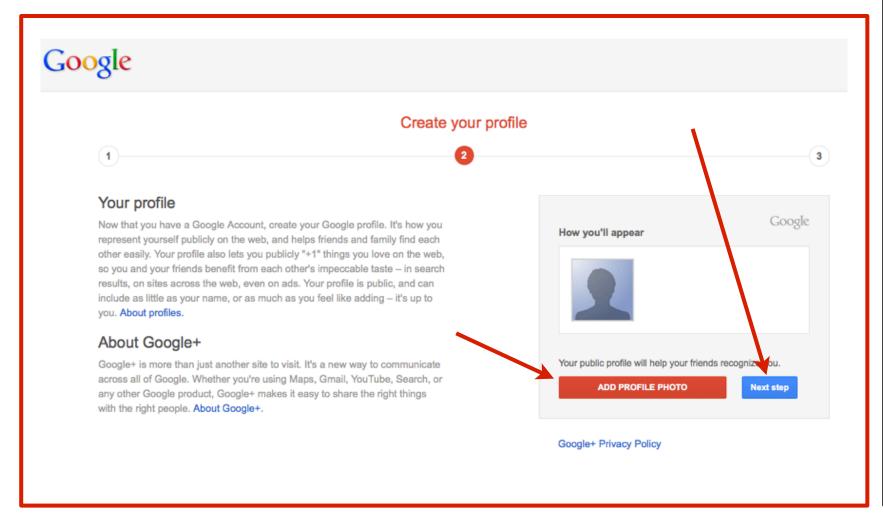


# You will receive a verification code from Google. Type the code in the box and click on "Verify"



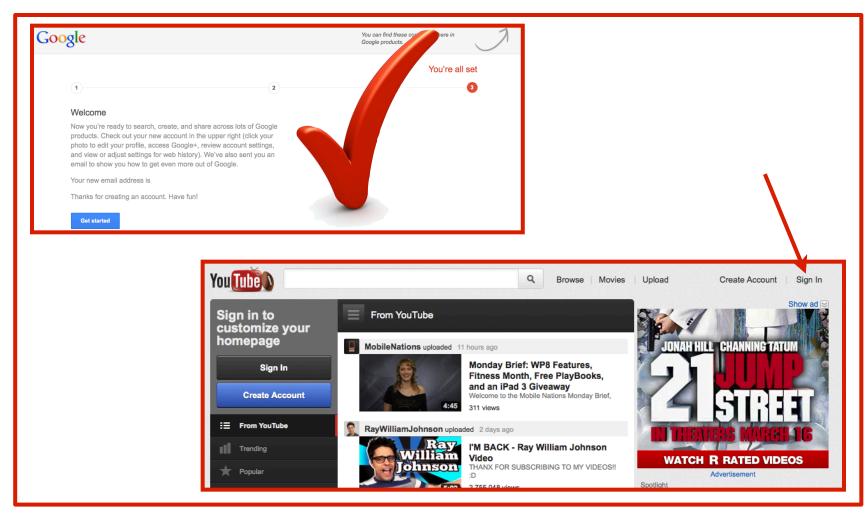


# Click on "Add Profile Photo" if you would like to add your profile photo at this time. If you would like to do that later, just click on "Next step"



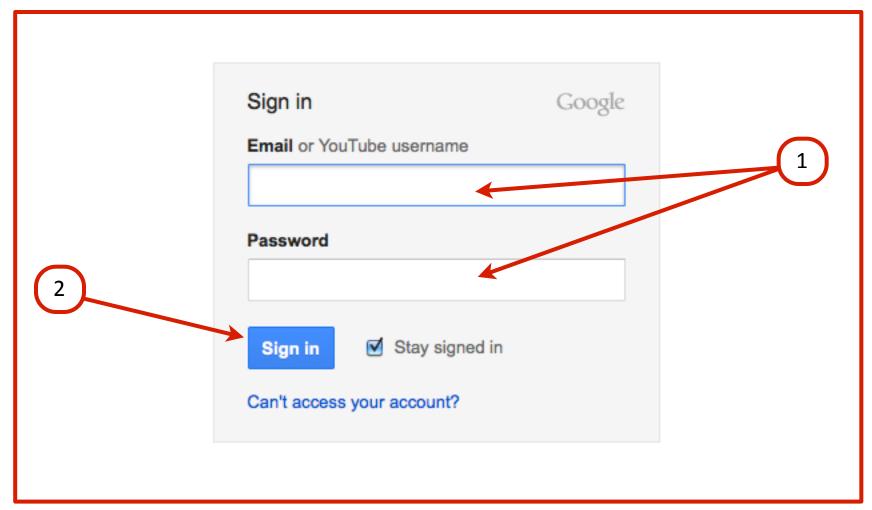


# Now that your Gmail account is all set up. Go to www.youtube.com and click on "Sign In"



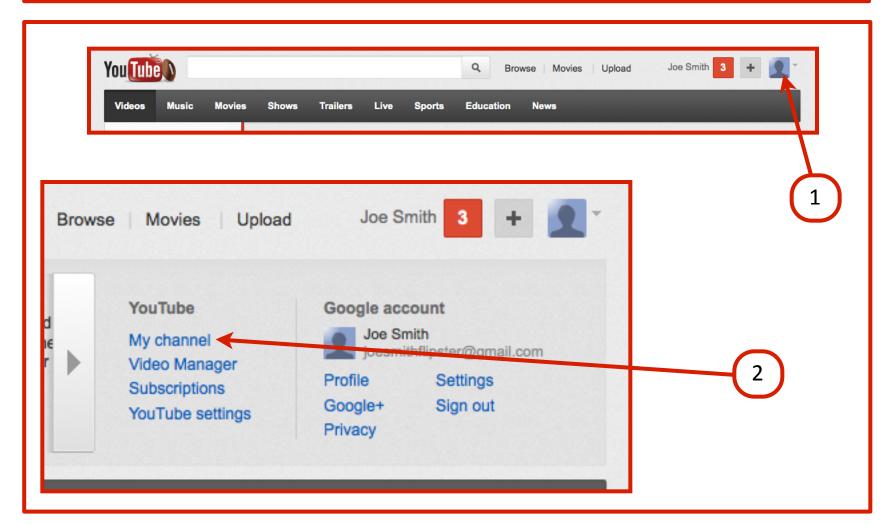


# Enter in your new Gmail email address and password. Click on "Sign In"



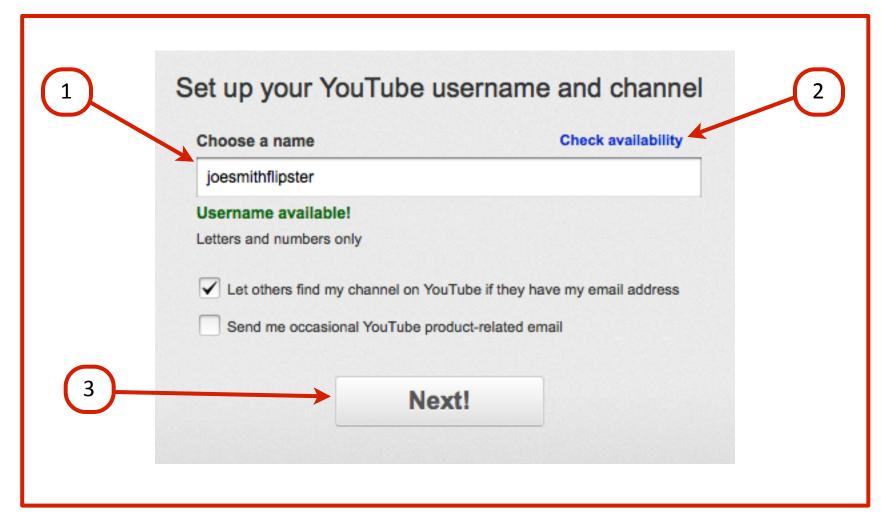


# Click on your profile picture on the top far right hand side. Then click on "My Channel"



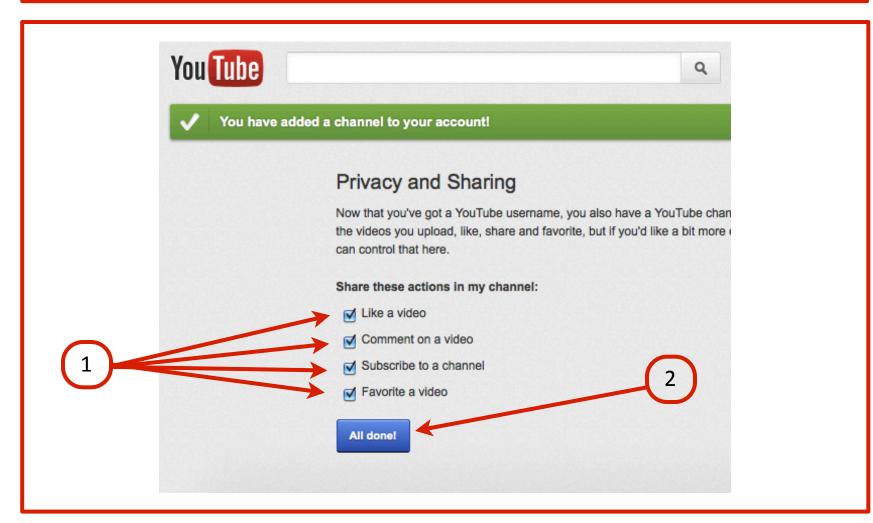


# Choose a name that you would like as your username on Youtube. Click on "Check availability" to see if you are okay. Then click on "Next!"



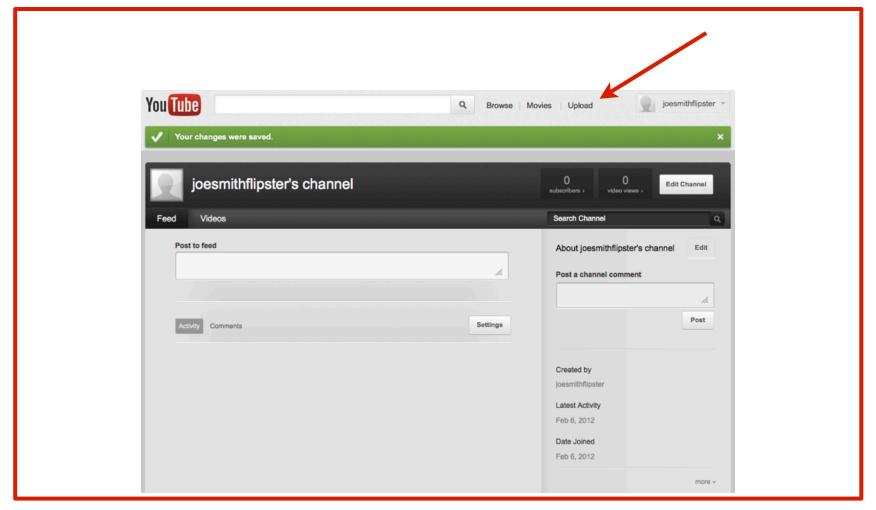


# Select your Privacy and Sharing options and click on "All Done!"





# Your Youtube account should be all set up. Now start uploading videos on to your channel!





# Social Media Fast-track

## Next Video...

# **Objectives:**

- 1) Setting Up Facebook
- 2) Setting Up Twitter
- 3) Setting Up Youtube



- 4) Setting Up LinkedIn
- 5) Setting Up Google+
- 6) Setting Up Local Directories



# Social Media Fast-track

# **Setting Up The Major Social Media Sites**

# **Objectives:**

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- 2) Setting Up Twitter
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- 4) Setting Up LinkedIn
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# Introduction to LinkedIn

## LinkedIn

### What Is It?

LinkedIn is the world's largest professional network with over 135 million users and growing rapidly.

## Why Is It Important?

It helps you exchange knowledge, ideas, and opportunities with a broader network of professionals. It has been described as having "become the de facto tool for professional networking".



# Introduction to LinkedIn

## LinkedIn

### What Is It?

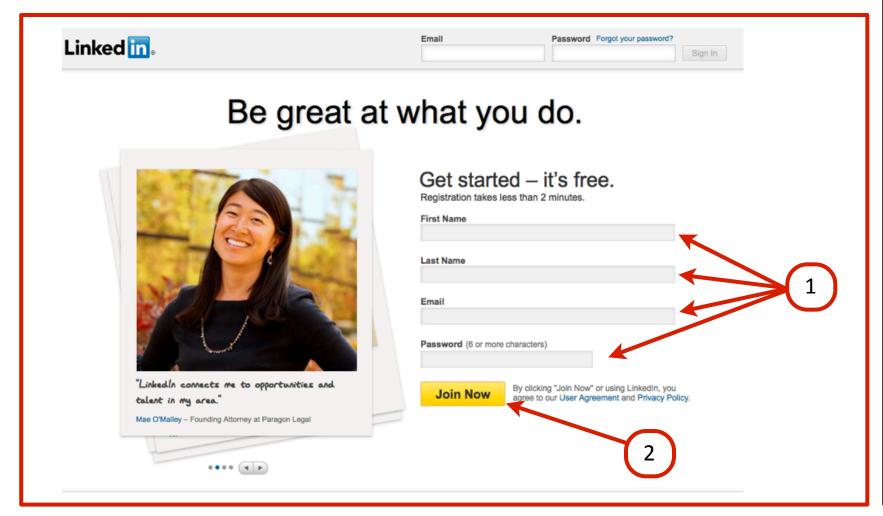
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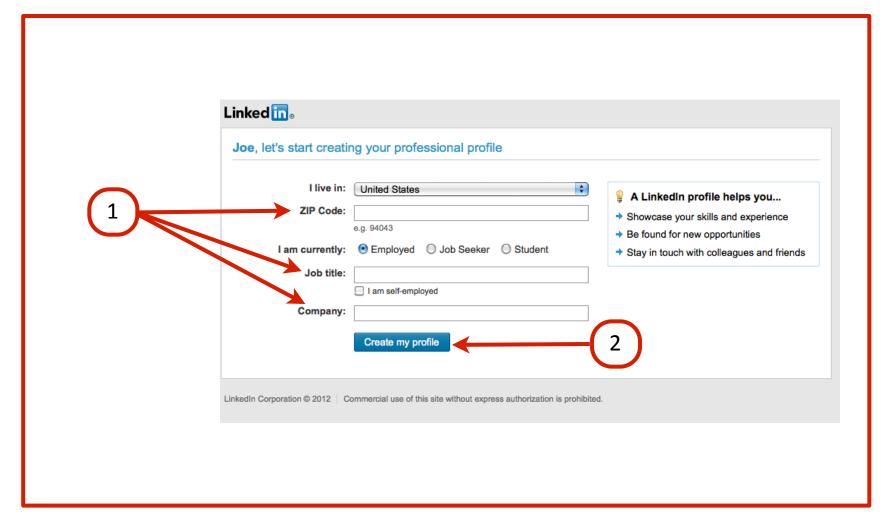


# Go to www.linkedin.com. Fill in the information and click on "Join Now"





# Enter in your Zip Code, Job Title & Company. If you click "I am self-employed", select the category that best describes your business. Click on "Create my profile"



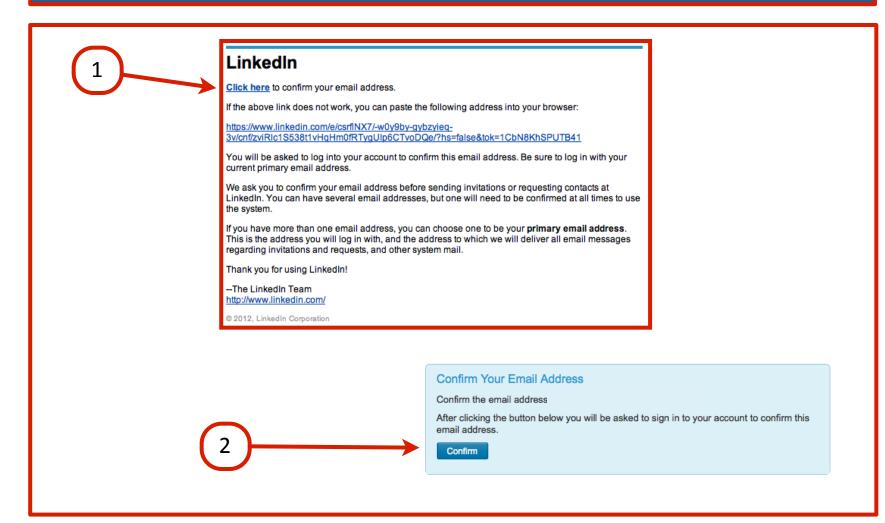


# You can now search your email contacts list to find people you already know on LinkedIn. Click on "Continue"

See Who You A	Already Know on LinkedIn	Step 2 of 7
	Searching your email conta LinkedIn.	acts is the easiest way to find people you already know on
	Email password:	Sontinue will not store your password or email anyone without your permission.
	2	Skip this step »



A confirmation email was sent to your email account that you used to sign up. Click the "Click Here" link in the email. Another window will open, press "Confirm" to confirm your email address.





# Objective 4 Setting Up LinkedIn

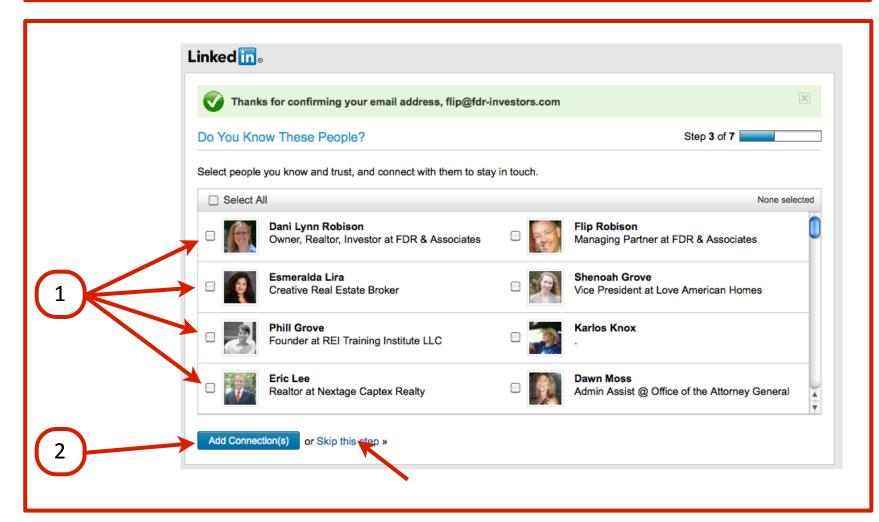
# Go to www.linkedin.com. Fill in your email address and password and click on "Sign In"

Sign in to LinkedIn		
		1
	Email address:	
	Password:  Sign In or Join LinkedIn	ord?
	Sign In or Join LinkedIn	
	pement   Privacy Policy   Copyright Policy	



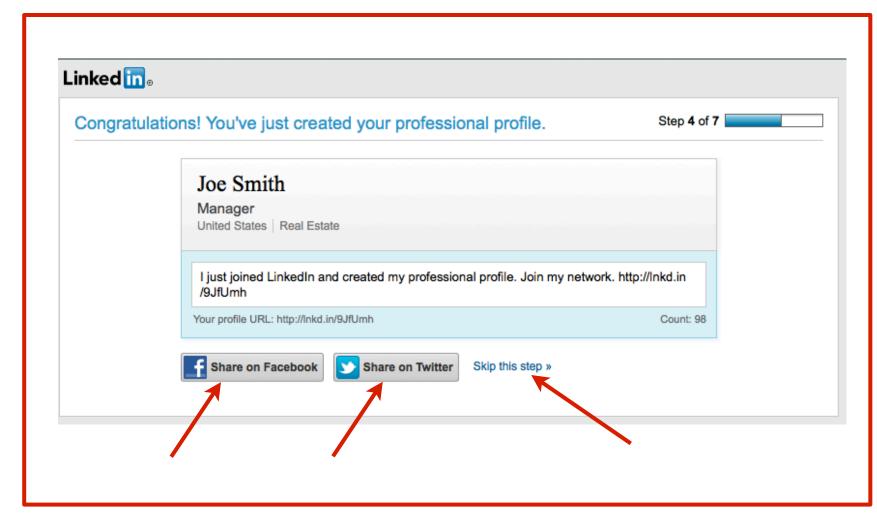
# Objective 4 Setting Up LinkedIn

# Select any of the people that you may know and then click "Add Connection(s)" or just click on "Skip this step"





# Now you can share your new profile on your Facebook and Twitter accounts, or you can click on "Skip this step"





# Objective 4 Setting Up LinkedIn

# You have signed up for a FREE account but you can upgrade to their "Premium" account at this time, or you can click "Skip this step"

Your Account is Set Up — Choose Your Plan Level		
What Do You Want to Do? What's this?	Premium	Basic (Free)
Create a professional profile and build your network	<	<
Join industry or alumni groups	<	<₽
Search & apply for jobs	<₽	<₽
See who's viewed your LinkedIn Profile	✓	Limited
View the professional profiles of over 135 million people	<	Limited
Send messages to people you aren't directly connected to	<	
Premium search filters & automated search alerts	✓	
Save profiles into folders	<	
Add notes & contact info to any profile	<	
Reach out to over 135 million users	<	
	Choose Premium	Choose Basic
	Plans starting from \$24.95	Free
		Skip this step »



Step 9

# We are almost there.... Enter in your current position and company, and enter where else you have worked. Or you can click on "Skip"

Job Title	at Company		
Save Skip			
omp omp			
	h//	- 10	
	Where else have you work	ced?	



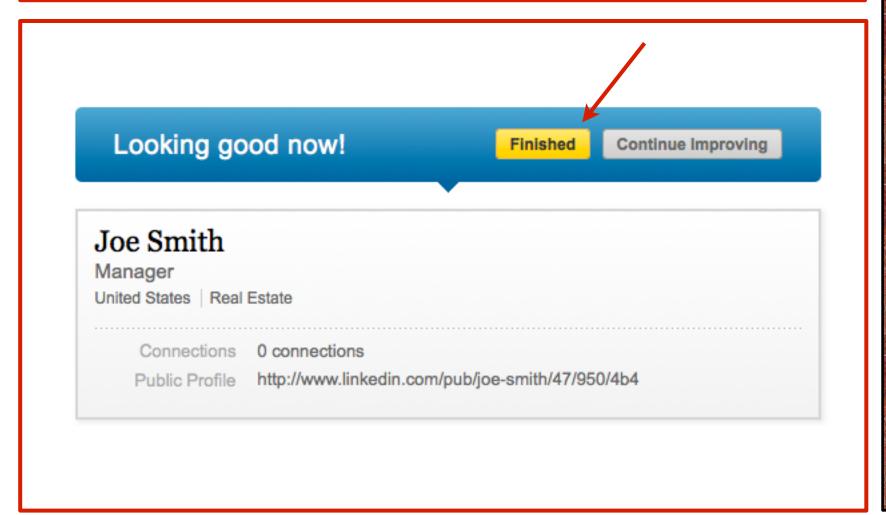
# Objective 4 Setting Up LinkedIn

# Enter in where you went to school and any other skills you may have.

School Name				
Save	Skip I have listed all my	schools		
	Ann skills			
	Add skills:	Skill Name	Skill Name	

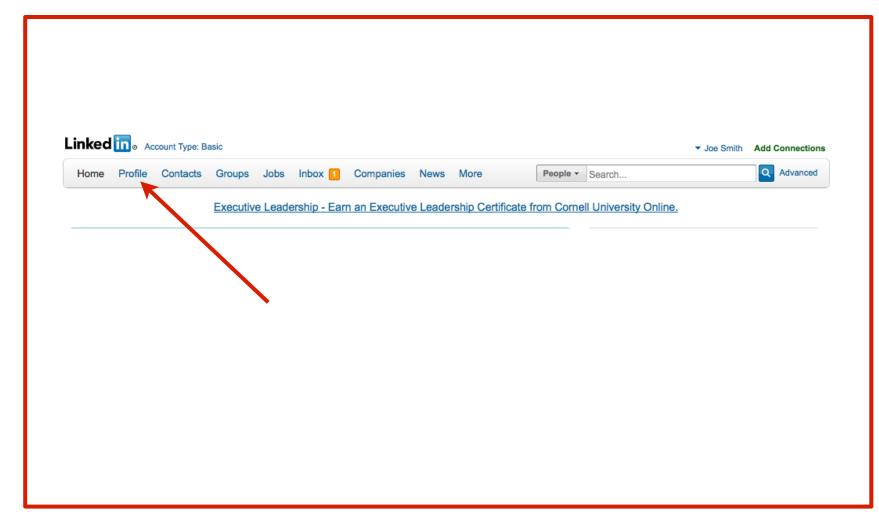


All of the information that you have been entering will be in this box under your name. If it is good, then click on "Finished" or you can click on "Continue Improving" to add more.



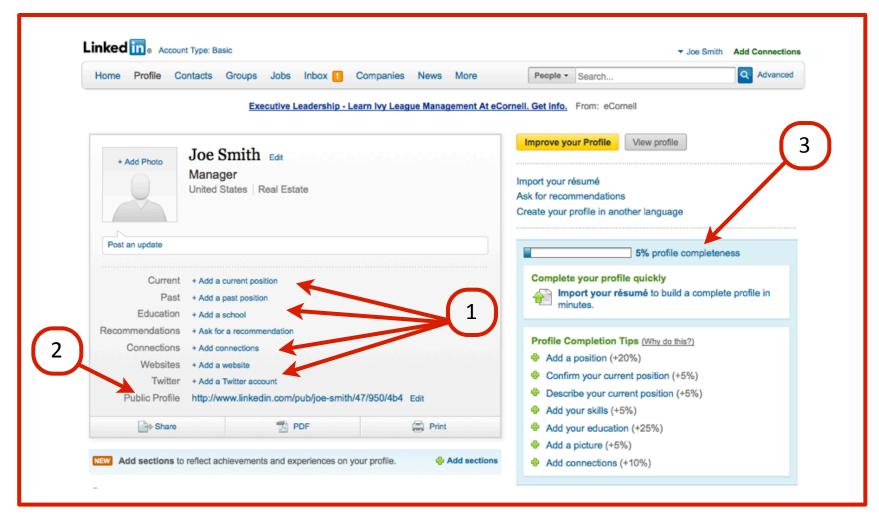


### Click on "Profile" and then select "Edit Profile"





Now you can see everything that you have added to your profile. Also you now have a profile URL to add to your website. You will also see what % completeness you have.





# Social Media Fast-track

## Next Video...

# **Objectives:**

- 1) Setting Up Facebook
- 2) Setting Up Twitter
- 3) Setting Up Youtube
- 4) Setting Up LinkedIn



- 5) Setting Up Google+
  - 6) Setting Up Local Directories



# Social Media Fast-track

# **Setting Up The Major Social Media Sites**

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- 5) Setting Up Google+
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# Introduction to Google+

# Google+

### What Is It?

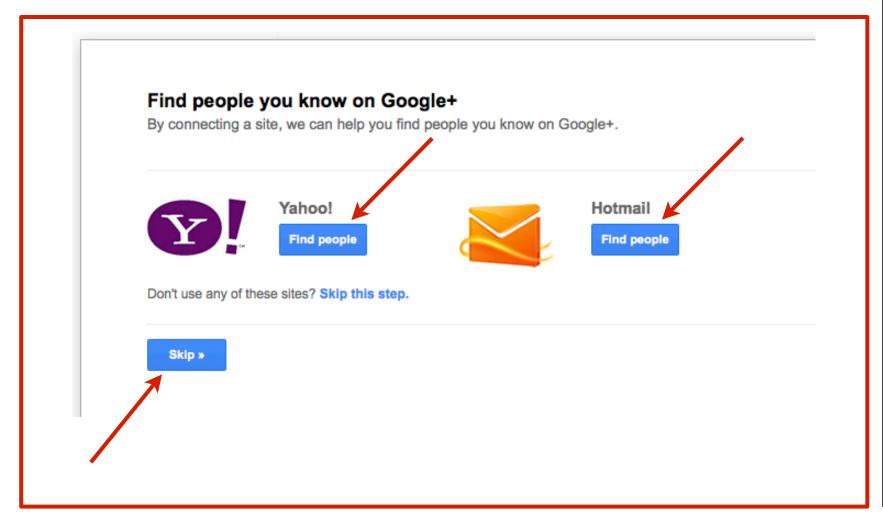
Google+ is a social networking and identity service operated by Google.

### Why Is It Important?

It is important for a business as it offers many benefits including SEO, networking, exploring, connecting and interacting with clients and customers. It has brought all of Google's various offerings into a seamless whole... Search, News, Maps, Translate, Gmail and more...

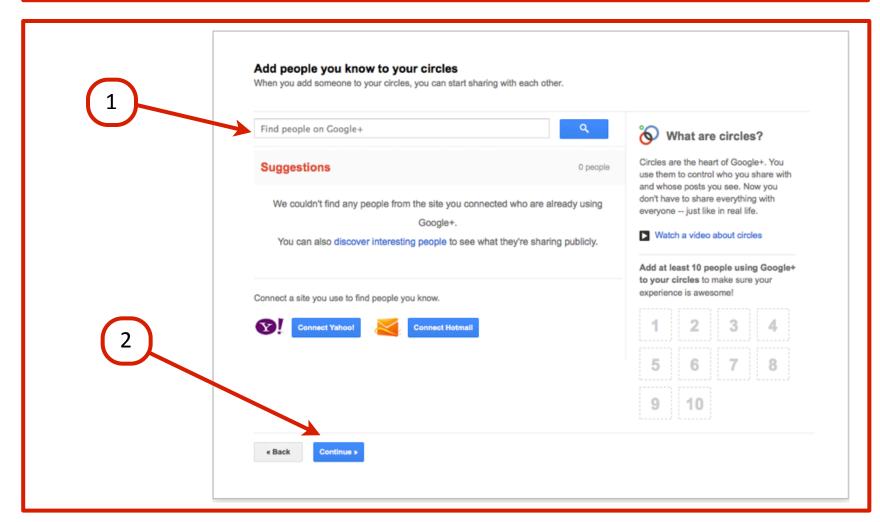


Go to www.plus.google.com. You should have already set up your Google Gmail account. You select Yahoo or Hotmail to get more contacts in your account, or you can click on "Skip"



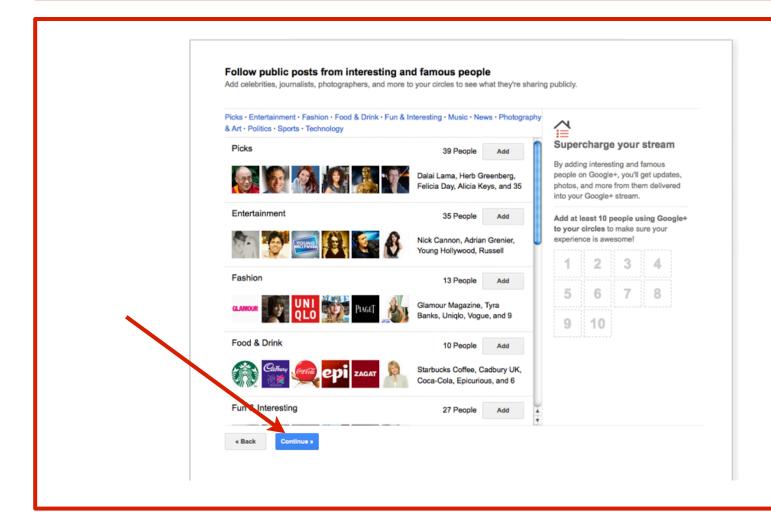


# If you know people that already have a Google+ account, you can type their names in to add them to your account. Once you are done, click on "Continue"





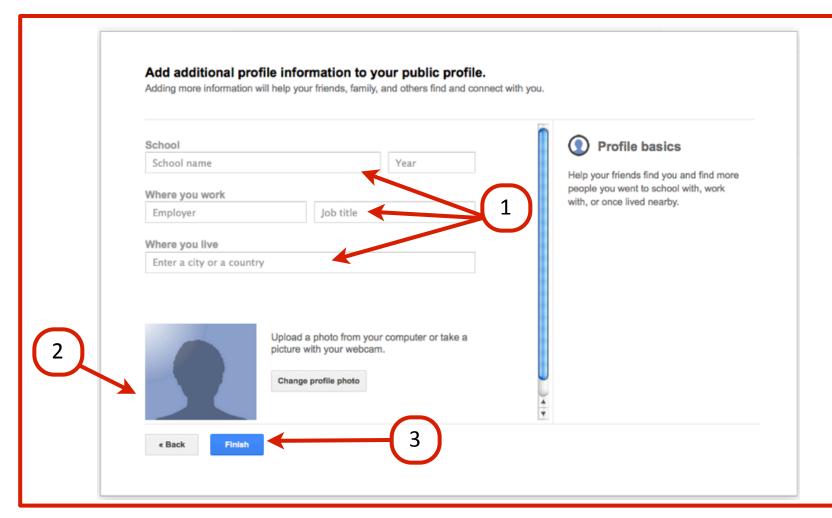
# Next you can select to follow public posts from interesting and famous people. When you are finished, click on "Continue"





# Objective 5 Setting Up Google+

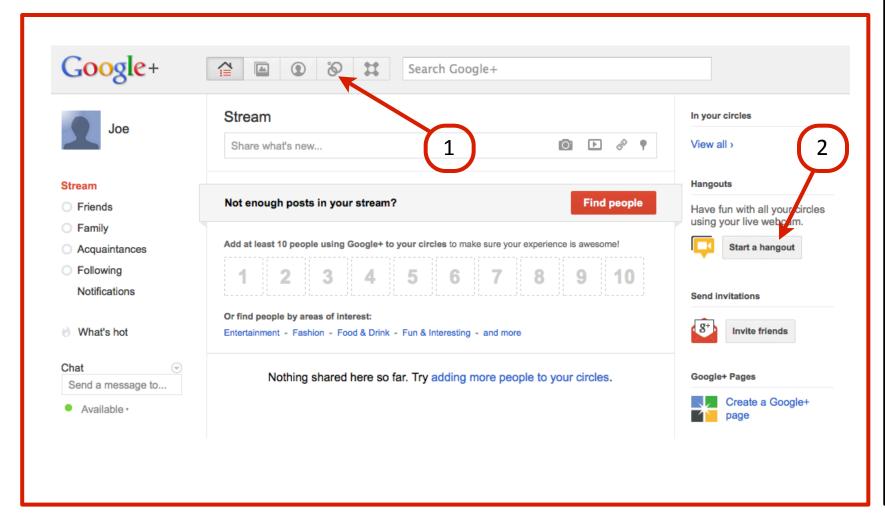
# Add any additional profile information to your public profile. Then add your profile photo. Click on "Finish"





Objective 5 Setting Up Google+

Your Google+ page is now set up. When you have connected with others, you can add them to your different 'Circles' and you can even do live video chats using the 'Hangout' feature.





## Next Video...

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6) Setting Up Local Directories



# **Setting Up The Major Social Media Sites**

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6) Setting Up Local Directories



## Introduction to Local Directories

## **Local Directories**

#### What Is It?

Local search directories are used for locating a particular business for specific needs.

## Why Is It Important?

A majority of your customers will check the internet before they do anything. They will probably search Google or another search engine for local stores and businesses that offer the goods or services they are looking for.



## Introduction to Local Directories

## The Top 10 Local Directories

- 1. Google Places
- 2. Yahoo! Local
- 3. Bing Local
- 4. SuperPages
- 5. YellowPages 10. Local.com

- 6. Yelp
  - 7. Topix
  - 8. Manta
  - 9. Mapquest



# bjective O Setting Up cal Directories

# Google Places Go to www.google.com/places/



#### Connecting you with the places you love

**22** Rate and share places on Google



Local recommendations - powered by you and your friends
Find, rate and share places you know to discover new ones you'll love.

Start rating •

Get your business found on Google



Claim your business listing on Google - for free

Sign up for Google Places, or login to learn insights about your business.

Get started •





# Yahoo! Local Go to www.listings.local.yahoo.com



Welcome

Local Listings Account Center - Yahoo! Local



Sign Up

List your business now. It's free.

Choose the listing that best fits your business.

#### **Basic Listing**

Display your contact information for free:

- · Phone, address, and web site
- Store hours
- · Products and services

FIND OUT MORE

#### **Enhanced Listing**

- A Basic Listing, plus:
- · Company logo and tagline
- Up to 10 photos
- Detailed business description

FIND OUT MORE

#### PERFECT PLACEMENT

Potential customers from your area visit Yahoo! Local every day.

#### **EASY SET UP**

Add descriptive info about your business and upload from your computer.

#### SIMPLE TO MANAGE

No keywords or bids to manage. Edit your listing online 24/7.

Compare all the plans



## bjectiv P **O** S O tting T O cal D ire ctories

# Bing Go to www.bing.com/businessportal/



#### Claim and enhance your business listing on Bing. Its free!

More customers are searching Bing to find businesses and services in their local area. Claiming your business listing can help increase your visibility and influence customers to visit your business.



#### **Get Found**

Verify your business listing to ensure prospective customers can find, contact, and visit your business.

#### **Highlight Your Strengths**

Add photos, logos, contact information, payment types, menus, and other business details that help your business stand out.

#### **Get Customers**

Create deals to entice customers to visit your business. Your deals will appear in Bing search results on both mobile devices and PCs. You can even publish deals to Facebook!

Learn more or ...

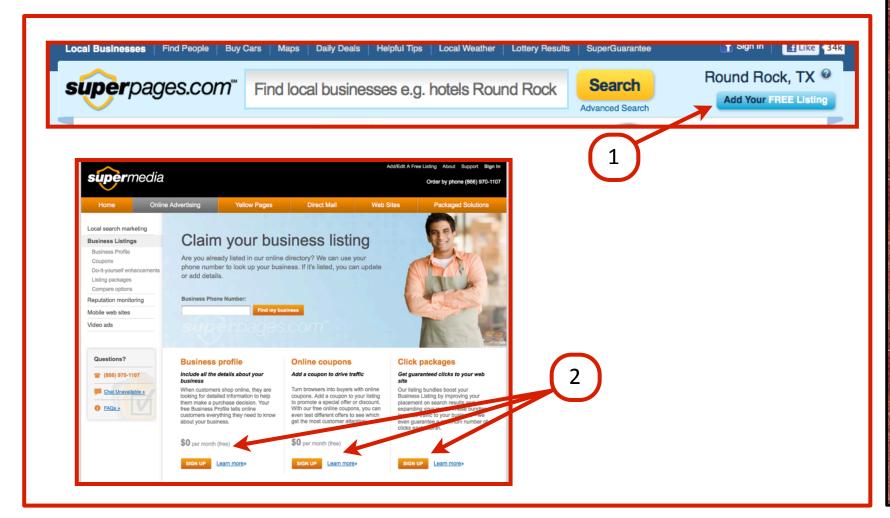
**Get Started Now!** 

@ 2012 Microsoft |



## bjectiv P ത S D tting T 0 င္သ T Fe ctori

# Go to www.superpages.com - Click on "Add Your FREE Listing", that will open a new page, then you can choose one of the options.

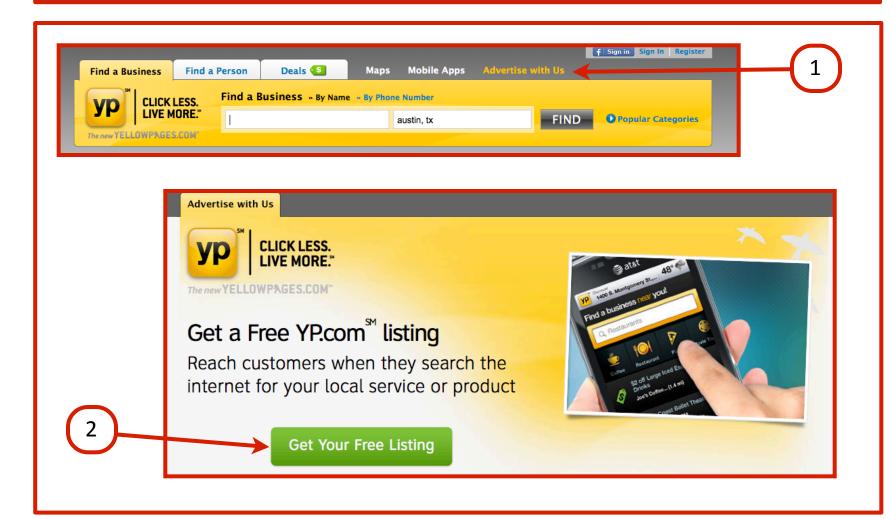




Step 5

### **YellowPages - YP**

Go to www.yellowpages.com - Click on "Advertise with Us", that will open a new page, then click on "Get Your Free Listing"





Step 6

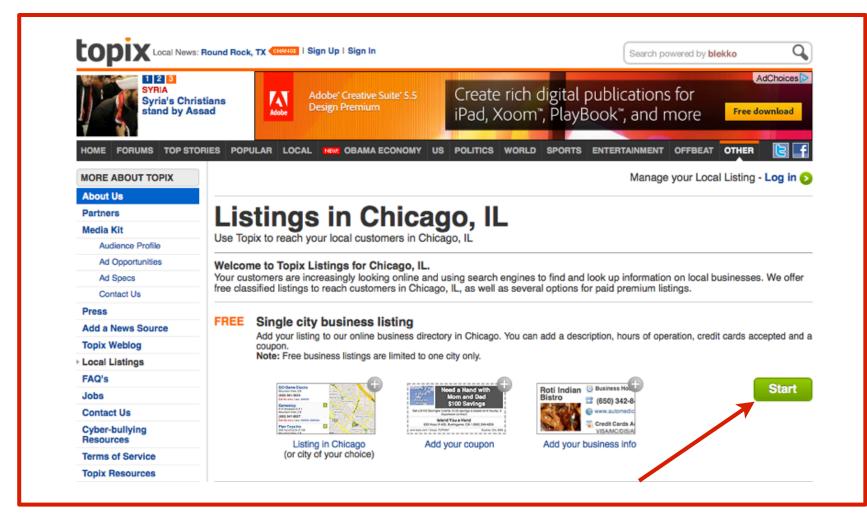
# Objective

# Yelp Go to https://www.yelp.com/signup

Create Your	Yelp Profile	Yelp is the place where y
First Name:		Subscrib
Last Name:		to your
Email Address:		Favorite Reviewer
Password:		
Zip Code:		
Gender: (Optional)	○ Male ○ Female	Already a Yelp Member? Hey, com
Birthdate:		Email Address Password
(Optional)		Forgot your pa
Country:	United States Change	L
Du allaking the button	below, you agree to the Yelp Terms of Service and Privacy Policy.	

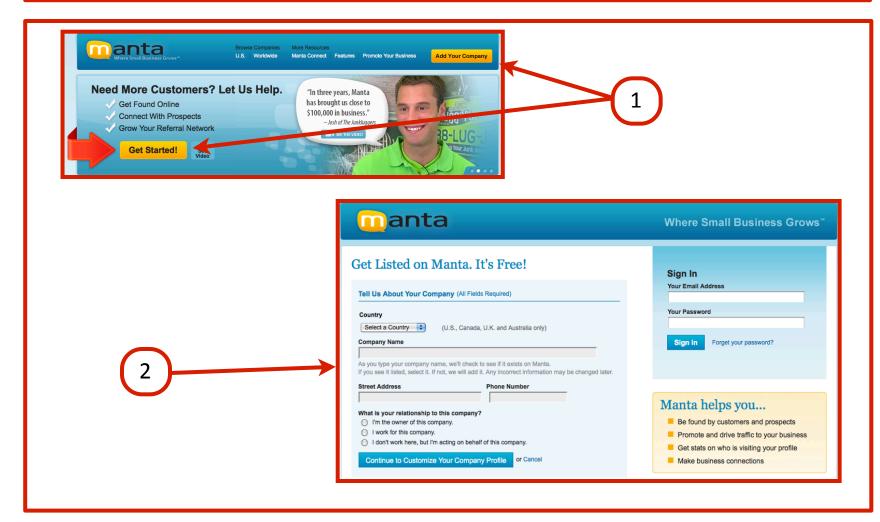


# Topix Go to www.topix.com/merchants/landing





# Manta Go to www.manta.com





# bjectiv **O** thing U T Fe ctories

# Mapquest Go to www.listings.mapquest.com/apps/listing





#### Put your business on MapQuest - it's FREE.

MapQuest gives local businesses access to 1 out of every 5 people on the web.\* Don't miss the chance to drive more customers to your door! Sign up today and add your website, hours of operation, photos, and all kinds of information about your business.

#### Get even more exposure for your business.

With MapQuest Premium Listings, you can help your business listing stand out from the competition with a highlighted special offer. Choose to promote your message on MapQuest or on multiple popular sites, including Yahoo!, Yelp, and SuperPages.

To get started, you'll need to create a MapQuest Merchant Account.

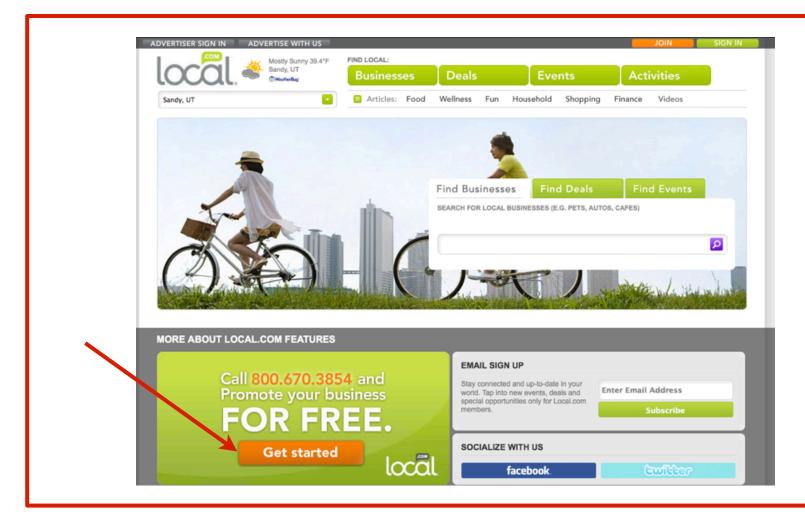
\* Source: comScore May 2011

First Name	Last Name
Phone	
Email	
By clicking "Create an	Account* below, you electronically agree
	ce and Privacy Policy (the "Terms"); you
	f our Terms, and you agree to receive s from us electronically, including any
updates of these Term	

Already have an account? Sign in



# Local.com Go to www.local.com





# **Setting Up The Major Social Media Sites**

# **Objectives:**



**Setting Up Facebook** 



**Setting Up Twitter** 



Setting Up Youtube



Setting Up LinkedIn



Setting Up Google+



**Setting Up Local Directories** 



## SMF: Homework



Here are your action items for this session:

- 1) Set Up Your Social Media Sites
- 2) Get your business profile on at least 5 of the 10 local directories



# Thank You!



We look forward to seeing you on the Social Media Fast-track Q & A Session! Dani Lynn, Flip, Tucker and Sasha





