



# Virtual Marketing Experts



# Virtual Marketing Blueprint Concept

The Virtual Marketing Blueprint Program was designed to provide you with an easy to follow, step by step process of incorporating <u>key</u> internet marketing concepts into your business.



## **Content Creation**

- 1) Introduction To Article Writing
- 2) Organizing & Posting Content
- 3) Adding Influential Content Components
- 4) Incorporating A Blog Into Your Website
- 5) "Hands Off" Article Writing Resources





### **Content Creation**

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# Introduction To Article Writing

### **Article Writing**

What Is It?

It's the process of writing articles.

Why Is It Important?

It's the major component of your content online.



# Introduction To Article Writing

**Key Components To Article Writing** 

Conversion
 SEO

It's not always easy to write engaging articles if you're writing for SEO, but ultimately, you need to have a balance of both conversion and SEO.

TIP: Start your articles by writing for conversion, and then add the SEO aspect in after.







### Next Video...

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## **Content Creation**

### **Objectives**:

1) Introduction To Article Writing

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# **Introduction to Content Posting**

### **Content Organization & Posting**

#### What Is It?

Organizing & Posting Your Content In a Way For Users To Navigate Your Site (SEO: Also Makes It Easy For Google Bots To Index Your Site).

#### Why Is It Important?

Users & Google Bots are lazy. The easier you make it for them to crawl/navigate your website, the more pages you'll get viewed and indexed on search engines.





#### Find one of your main menu articles and copy it. (CTRL-C or Apple-C is the keyboard shortcut)

What is The Mortgage Assignment Profits System?

#### If You Want To Get The Cold Hard Facts On The Mortgage Assignment Profit System And How To Profit From It, Then Read This Important Message From Dani Lynn Below...

Thank you for doing your due diligence and research into the Mortgage Assignment Profits System. My intention in creating this website was to compile all of the factual data and knowledge I've amassed from working this system and testing it from beginning to end.

I will be providing you with a detailed review of the Mortgage Assignment Profit System so you can clearly see what the system is, how it works, how you can make money with it, and then you can draw your own conclusions about it.

Put simply, I've been working this system for the last year and I've done all sorts of research into dozens of different companies and systems in the past 16 months. I have seen the ins-and-outs of many real estate investing programs. I know what works and what doesn't. My team and I know how to make \$10k per month using the **Mortgage Assignment Profit System**.



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#### Sub-Category articles: First, copy the article. (CTRL-C or Apple-C is the keyboard shortcut)

Main Menu: What Is MAPS?/How Do I Make Money With MAPS?

#### How Do I Make Money With The Mortgage Assignment Profit System?

If you're anything like we are, you don't get into any program until you say "Show me the money..." Okay, maybe not exactly – but I know that's what you're thinking. You want to know that as a real estate investor or real estate agent, if this is going to be worth your investment – both your TIME investment and your MONEY investment. So we're going to explain to you how to make money with the Mortgage Assignment Profit System, why this is the simplest and easiest way to create a substantial income, and what you're going to want to do to grow your income even more than just with the system.

First, let me just tell you what a sigh of relief this strategy and course offers in today's real estate investing market. You see, many real estate investor gurus sell you a product that not only teaches just ONE concept but it typically requires you to buy another product in order to fully learn or implement the real estate strategy they originally sold to you. In the end, you just keep racking up more and more costs.

The Mortgage Assignment Profit System is NOT like that at all. You get it all at once and not only do you get the main strategy, which is the Mortgage Assignment Program, but you also get the goods on every other low and no equity real estate investing strategy as well. All content and no fluff, and certainly no required additional purchase in order to start using what



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#### Test Your Contact Page On Your Website and Make Sure It Functions Correctly.

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Copyright © 2011 by REI Rockstars, DBA, A division of Creative Entrepreneurs LLC, All Rights Reserved.	g Content

### Next Video...

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# Introduction to Content Components

### **Content Components**

What Is It?

The components you integrate into your content, such as text, photos, audio, video, heading tags, etc..

#### Why Is It Important?

These components help the Google Bots categorize your content and determine what keywords your content is relevant for. These components also help the users by having multiple message mediums & easy to read web pages.



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Example

# Short paragraphs (4 lines or less) plus we use headings throughout to break up the article.

#### Is It Legal?

Over the last couple of months I have spoken to hundreds of investors who heard about the Assignment of Mortgage Payments System<sup>™</sup> or AMPS<sup>™</sup>. One of the big questions, particularly in response to some negative accusations made about the legality of this process has caused investors to ask the question...

"Is AMPS™ Legal?"

#### See Lawyer Scott Horne's AMPS™ Review Video?

This is an important question because it doesn't matter how much money you make if at the end of the day, you end up in jail. Obviously, we the REI RockStars run our business with integrity, and would never put all our hard work at risk by doing something illegal.

That said, there are a number of reasons why I believe the AMPS<sup>™</sup> are legal. I have formed these opinions by doing deals with my partners as well as talking to a number of attorneys who between themselves have done thousands of owner financed transactions without issue.

Keep in mind though this is just my opinion, I am not an attorney and you should seek your own counsel.

#### Is AMPS<sup>™</sup> legal? Here is my take...

Basically, AMPS<sup>™</sup> is just another form of "subject-to" which has been around for a long time and has been taught by many "Gurus" including Robert Kiyosaki just to name one. Now, would someone as high profile as Robert Kiyosaki, teach strategies that were blatantly illegal.

NOT LIKELY ....

A Note About Heading Tags:

- Types of headings: H1 H6
- H1 is most important, H6 is least
- H1 & H2 are most commonly used
- H1 is typically the title of your page.
- Use other headings to break up article

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Adding Influential Content

Components



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Adding Influential Content Components



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Next, go	o to "All Links" under the l	left dashboard menu.
<ul><li>☆ Dashboard</li><li>৵ Posts</li><li>♀ Media</li></ul>	Bulk Actions	View all categories -1 Filter
Links All Links Add New Link Categories	<ul> <li>Name</li> <li>Documentation</li> </ul>	URL codex.wordpress.org
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# Start by deleting all current links. Check the box next to "Name" and this will select all links.

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						Search Links
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	Documentation	codex.wordpress.org	Blogroll		Yes	0
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	Support Forum	wordpress.org/support	Blogroll		Yes	0
	Themes	wordpress.org/extend/themes	Blogroll		Yes	0
	WordPress Blog	wordpress.org/news	Blogroll		Yes	0
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Objective ω Adding Influential Content Components



# Then use the drop down menu to select "Delete" and then click "Apply".

J	Links Add New	2			Screen Option	ns v Help v
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Ø	Themes	wordpress.org/extend/themes	Biogroli		Yes	0
ø	WordPress Blog	wordpress.org/news	Biogroli		Yes	0
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Objective ω Adding Influential Content Components



Step

18

Step 19		Then click "	Add New".			Objectiv
	Zinks deleted	Add New				ve 3 Adding Influ
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Add the Name of the link, then the copy/paste the url, then type in Step 20 the full description & then check the appropriate category box. 0 bjective Then Click "Add Link". (Check website to verify the link works.) Screen Options V Help Add New Link Add New ω 5 Adding Influential Content Save Name Make Money With MAPS Keep this link pri Important Example: Nifty blogging software Add Link Web Address -is-mortgage-assignment-profits-system/how-do-i-make-money-with-the-mortgage-assignment-profits-system/ Example: http://wordpress.org/ - don't forget the http:// **NOTE:** You must Description have the link Components How To Make Money With The Mortgage Assignment Profits System widget active for This will be shown when someone hovers over the link in the blogroll, or optionally below the link. this linking strategy to work. Categories Blogroll All Categories Featured Articles Most Used



Fo Fo U	r top navigation bar linking: Go to "M nder the left dashboard "Appearance"	enus" ' tab.
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After you have a configuration op	added your items, drag and d otions.	drop to put them in the order	you want. You can also clic	k each item to reveal additional
When you have	finished building your custor	m menu, make sure you clic	k the Save Menu button.	

Monuo
The Custom Menu 1 menu has been successfully cre
Theme Locations   Your theme supports 3 menus. Select which menu appears in each location.   Header Menu   Custom Menu 1   Secondary Menu   Footer Menu

Scroll down to pages and check the menu items that you want to appear in your main website menu and click "Add to Menu".



0

Drag boxes around to put the menu items in order. Indent a menu item if you want it to follow under a 2nd tier main menu item. When done, click "Save Menu" and check website.

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elete Menu	Save	Menu
What Is MAPS?	Page v	
How Do I Make Money With The Mortgage Assignment Profits System?	Page 🖌 Indented Page	
Owner Finance 101	Page v	
Bad Credit Okay	Page v 1	
Raving Fans	Page v	
About	Page v 2	
Contact	Page 🔻	
	Save	Menu

# Virtual Marketing Blueprint

# Next Video...

# **Objectives**:

- 1) Introduction To Article Writing
- 2) Organizing & Posting Content
- 3) Adding Influential Content Components
- 4) Incorporating A Blog Into Your Website
- 5) "Hands Off" Article Writing Resources



# Virtual Marketing Blueprint

# **Content Creation**

# **Objectives**:

- 1) Introduction To Article Writing
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  - ) Incorporating A Blog Into Your Website
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# Introduction to Blogs

### Blog

What Is It?

It's like a journal... but public... and online.

### Why Is It Important?

- Blogs ensure fresh content is continually added
- Blogs are very social (they get shares, likes, etc)
  - Fresh content ranks better with Panda
  - Social aspects rank better with Panda
- SEO: Posts link to pages and as blog posts gain in authority, so does pages and overall site.



# Introduction to Blogs & Blog Posting

# **Blog Posting Tips for Readers & Search Engines**



- Write 1 2 times a week to keep traffic and google visiting your site. (Pings)
- Be yourself, have fun! You already created your keyword content, so your blog is to engage your readers and make them want to keep coming back.
- Write about things your niche cares about.



	if you want to	change the blog's location.	
Dashboard	Reading Setting	S	
Media	Front page displays	• Your latest posts	
<sup>®</sup> Links		OA static page (select below)	
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A			
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Step 2 2 Click on "A sta be the new hom new blog page. Wh Note: The page has t	atic page" and then choose which page you want to be page. Next, choose which page you want to be the hen done, click "Save Changes" and check your website. to be an existing page for it to show up in this drop down menu.	Objecti
Front page displays 1 2 3	<ul> <li>Your latest posts</li> <li>A static page (select below)</li> <li>Front page: Owner Finance 101</li> <li>Posts page: Blog</li> </ul>	ve 4 Incorporating A
Blog pages show at most Syndication feeds show the most recent	3 posts 3 items	Blog Into
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Encoding for pages and feeds Save Changes	UTF-8 The <u>character encoding</u> of your site (UT) are some <u>other encodings</u> )	bsite
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#### Step Go to "Posts" under the left dashboard menu and 3 Objective "Trash" sample Hello World Post and click "Add New". Dashboard 5 Posts Add New 4 3 🖈 Posts Incorporating 1 All (1) | Published (1) All Posts Add New Bulk Actions Apply Show all dates View all categories --• Categories □ Title Tags Author Categories Tags 👰 Media Uncategorized No Tags Hello admin Links world! Posts Add New 50 $\blacktriangleright$ Pages Π All (1) | Published (1) BOg Comments 1 Show all dates Bulk Actions -Apply • Title Author **Appearance** Categories Tags Into Title Author Categories 🖉 Plugins 🚺 - Apply Bulk Actions **Your Website** & Users admin Uncategorized Hello world! Edit I Quick Edit I Trash I View Title Author Categories Bulk Actions Apply -Copyright © 2011 by REI Rockstars, DBA, A division of Creative Entrepreneurs LLC, All Rights Reserved.



Add pictures, featured image, audio, video, or any other influential content components as discussed earlier. When done, click "Update" and check website.



# Virtual Marketing Blueprint

# Next Video...

## **Objectives**:

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# Virtual Marketing Blueprint

# **Content Creation**

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# "Hands Off" Article Writing: Articlesbase.com



Objective

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# "Hands Off" Article Writing: Private Label Rights: theplrstore.com

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Articles Acne Aging/Seniors Alternative Energy	Click to enlarge 25 articles with between 400 and 700 words each, including:	
Animals Aquariums	Buying Foreclosures: The Pros and Cons of REOs	
Art	Facing Foreclosure: How to Find Advice Online	
Article Marketing Article Packages	Foreclosure Auctions: How to Find Them and What to Expect	
Automotive	Foreclosure: Can It Be Stopped?	
Beauty	Foreclosure: How and Why You Should Talk to Your Bank	
Birds	Foreclosures and Moving: What to Do	



### "Hands Off" Article Writing: Other Free Article Sites

#### Free Online Articles - Free Articles Directory

www.articlecircle.com/ Provides free articles to be reprinted or published on web sites, newsletters, ezines. Submit Article - Register - Login - Accounting

#### Ezine Articles

ezinearticles.com/ +1

EzineArticles - Expert Authors Sharing Their Best Original Articles. Search. Join Sign in. More Ways to ... back to your website. Start Your FREE MEMBERSHIP ... You've visited this page 2 times. Last visit: 1/18/11

#### Free Articles, Free Web Content, Reprint Articles

www.articlesfactory.com/ 17 hours ago – Provides free content to be reprinted on web sites or newsletters.

#### ArticleCity.com - Free Articles for Reprint. Free Articles for your web...

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Welcome to ArticleCity.com - your one-stop source for **free articles**. Do you need content to add to your web site? Or articles for use on your opt-in newsletters ...

Free Articles Directory | Submit Articles - ArticlesBase.com www.articlesbase.com/ 29 minutes ago - Free articles provided by ArticlesBase.com - your free articles directory. Find free online articles for your website, eZine or newsletters. Submit ... Submit Articles - Register - Top Articles - Health



# "Hands Off" Article Writing: Reminder About Duplicate Content

### **Duplicate Content**

A somewhat controversial subject but some tips that appear to be true in the current online environment:

- Search engines don't rank duplicate content
- Sometimes it won't show up at all, but when it does, the originator of the post is who gets ranked.

### **Template Websites**

- Use them for linking to your own website.
- Use them to test their squeeze pages against your own.
- Don't spend time working on anything you don't own and control.





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# Virtual Marketing Blueprint

### **Content Creation**

### **Objectives**:

- **Markov Construction** To Article Writing
- Organizing & Posting Content
- Adding Influential Content Components
- **Markov States A Blog Into Your Website**
- "Hands Off" Article Writing Resources



# VMB: Content Creation Homework



Prior to the start of the next session, you should complete the following tasks:

- **1)** Begin Writing Your Articles Using The Copywriting Resources
- 2) Organize & Post Your Articles
- 3) Write & Post Your "About" Page & Insert Your Contact Form
- **4)** Add Influential Content Components: Pictures, Video/Audio, Bold/ Italicize, Heading Tags, Linking in Content, Side Bar or Navigation Bar
- 5) Add/Remove Your Blog. Write Your First Post If You Use A Blog & Develop a Posting Strategy
- 6) Use "Hands Off" Article Resources if Your Time Is Limited



# Thank You!



We look forward to seeing you on the next Virtual Marketing Blueprint Q & A Session! Dani Lynn, Flip, Tucker and Sasha



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