## Virtual Marketing Blueprint

### **Off Page SEO**

### **Objectives:**

- 1) Introduction To Off Page SEO
- 2) Finding & Obtaining Quantities of Backlinks
- 3) Finding & Obtaining Quality Backlinks
- 4) Finding & Obtaining A Diversity of Backlinks
- 5) Link Building Strategy Training
- 6) Closely Guarded Off Page SEO Secrets



## Introduction to Off Page SEO Secrets

### **Closely Guarded Off Page SEO Secrets**

- Indexing Off-Site Pages
- The Google Sandbox
- Automating Your Link Building Campaigns







## Introduction to Indexing

### **Indexing Outside Pages (With Backlinks)**

#### What Is It?

When Google bots crawl other websites and pages to find backlinks.

#### Why Is It Important?

It's the most often overlooked component of link building. Search engines don't count links they haven't found which makes those links worthless until they are found.



## Introduction to Indexing

### **Indexing Pages With Backlinks**

- "Ping" Servers
  - Ping-O-Matic
  - Backlink Energizer
  - Linklicious.Me





## Introduction to the Google Sandbox

### The Google Sandbox



#### What Is It?

A big black hole where your website will go if Google suspects that you are manufacturing/automating your link building campaigns.

#### Why Is It Important?

It could take 3 months, even a year before you are released from the sandbox and your website appears in the search engines again.



## Introduction to the Google Sandbox

### **Tips To Avoid The Google Sandbox**

1. Start the link building process slowly, especially if your site is brand new.



2. If you do start a big campaign, point a lot of links to the off-site content so as those pages gain authority, they pass some of it off to your site.



### **Automating Off Page SEO**



#### What Is It?

Using online tools or resources to automate the link building process.

#### Why Is It Important?

To do all of the things needed for link building on your own may be a bit impractical in which case you need systems to help automate these tasks for you.

(White Hat Vs. Black Hat)



### **Automating Off Page SEO**

- Spinning
- Alias Account Creation
- Content Submissions
- 3 Way Linking
- & More...





### **Automating Off Page SEO**

Spinning

#### **SENTENCE EXAMPLE:**

I have formed these opinions by doing deals with my partners as well as talking to a number of attorneys who between themselves have done thousands of owner financed transactions without issue.

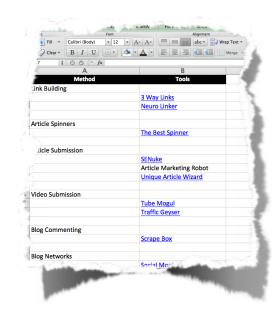
#### **SPUN EXAMPLE:**

I have {formed|created|developed} these {thoughts|opinions|ideas} by {doing| performing} {deals|transactions} with my {team|partners} as well as {discussing| talking} with a {few|number} of {attorneys|lawyers} who between themselves have {done|performed} thousands of {owner|seller} financed {transactions|deals} without {issue|problem}.



### **Automating Off Page SEO: Tools & Resources**

- Hubpages
- Squidoo
- Tube Mogul
- The Best Spinner
- SENuke
- Odesk
- **→** 3 Way Links, Social Monkee, Scrapebox, Only Wire, Directory Maximizer





### **Tools & Resources Tips:**

- Hire outsourcers who already own these tools.
- Use the "package" resource you'll find on your download.
- Build Alliances within this group to share the cost of tools.





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## VMB: Off Page SEO Homework



Prior to the start of the next session, you should complete the following tasks:

- 1) Review ALL Off Page SEO Objectives
- 2) Set up a profile on Hubpages & Submit At Least One Hub
- 3) Set up a profile on Squidoo & Submit At Least One Lens
- 4) Write one article & submit it to at least 5 article directories
- 5) Download the Master Resources File & Review all of the Off Page SEO Resources
- 6) Plan Out Your Long Term Link Building Strategy



# Thank You!



We look forward to seeing you on the next Virtual Marketing Blueprint Q & A Session! Dani Lynn, Flip, Tucker and Sasha

