WELCOME TO

Mirital Marketing



Virtual Marketing Experts





Virtual Marketing Blueprint Concept

The Virtual Marketing Blueprint Program was designed to provide you with an easy to follow, step by step process of incorporating key internet marketing concepts into your business.



Virtual Marketing Blueprint

On Page SEO

Objectives:

- 1) Introduction To On Page SEO
- 2) Reviewing On Page SEO's "Low Hanging Fruit"
- 3) Internal Linking Strategy Training
- 4) Closely Guarded On Page SEO Secrets
- 5) Addendum: Blogs & Internal Linking



Virtual Marketing Blueprint

On Page SEO

Objectives:



- 2) Reviewing On Page SEO's "Low Hanging Fruit"
- 3) Internal Linking Strategy Training
- 4) Closely Guarded On Page SEO Secrets
- 5) Addendum: Blogs & Internal Linking



Introduction to On Page SEO

On Page SEO

What Is It?

SEO strategies that are implemented within your website.

On page = pages on your website whereas when we go over
 Off Page SEO, off page = pages off your website.

Why Is It Important?

On page SEO strategies are used to help the search engine bots be able to find your content and understand quickly what it's about.



Introduction to On Page SEO

On Page SEO Factors

- Organization of Content
- Content Components
- Title Tags
- Meta Description
- Meta Keywords
- Permalinks
- Internal Linking
- Duplication & 301 Directs

On Page SEO Influences Rankings By Approx. 20%



Virtual Marketing Blueprint

Next Video...

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On Page SEO's "Low Hanging Fruit"

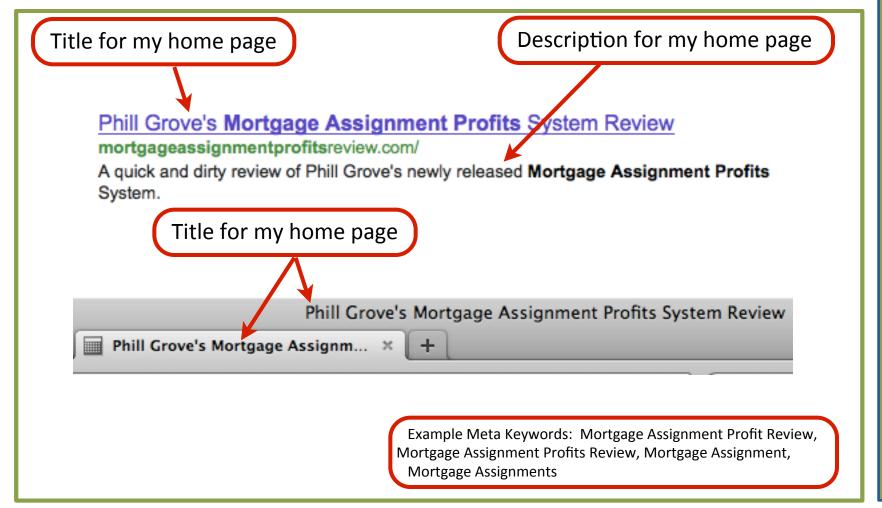
What Is It?

Title Tag, Meta Description, Meta Keywords & Permalinks

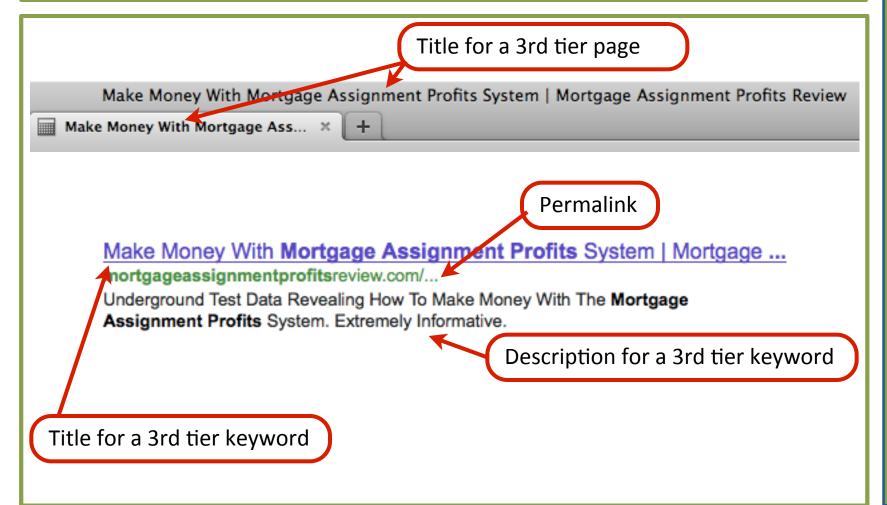
Why Is It Important?

Search engines use this information to help identify & categorize what your web page is relevant for.











Title Tag Guidelines

- Keyword in title tag
- 65 characters or less (google limitations)
- Consider Branding
 - Get Distressed Seller Leads | REI Rockstars
- Think "Conversion" first.
 - Write compelling copy & create emotional response if possible. Once You Rank...Get The Click!
- Don't look spammy (all caps, stuffing keywords)
- By Default Title Tags for your home page is configured in settings and other pages, the title tag by default is the title of your post or page. You can configure these with plugins though.
- Title Tags = Avg. Importance in SEO



Meta Description Guidelines

- Short summary of what your content is about
- Google Bots use this to determine what your page is about
- Users look at this to see if your website is relevant to what they are looking for.
- By default, google will use the copy on your web page to put in the description if you haven't configured this. It chooses copy that contains keywords searched by the user.
- Don't look spammy (all caps, stuffing keywords)
- Write for conversion...get the click!
- 160 characters or less



Meta Keywords Guidelines

- Some search engines still use these but largely ignored otherwise
- Can be scraped by others, don't use money keywords
- Put in 6 8 keywords that are related to the post or page

Permalink Notes

- Permalinks default to your article title and sometimes will populate before you finish your title.
- If you had to abbreviate something in your menu, you may want to change your permalink to full keyword.
- Always double check permalink in case it populated early



Do Follow Links

- These are links on any website that indicate to the google bots that they should FOLLOW that link to the next web page.
- Do Follow Links provide link juice to the page they link too.

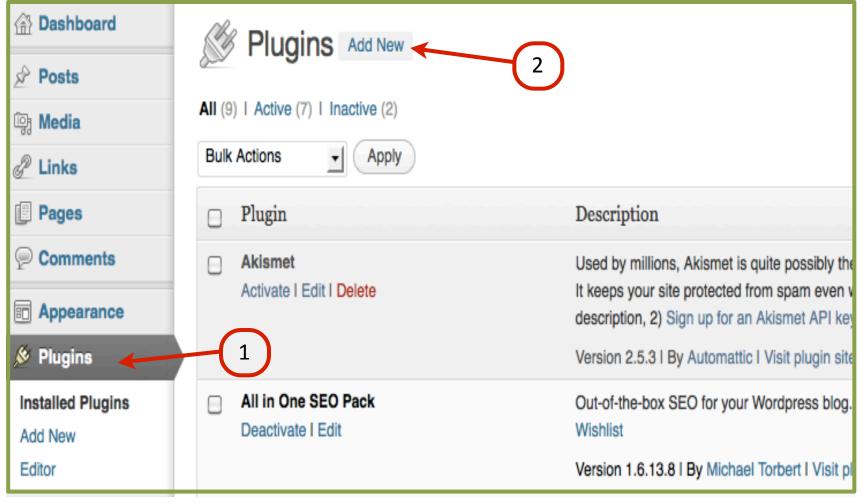
No Follow Links

- These are links on any website that indicate to the google bots that they should NOT FOLLOW that link to the next web page.
- No Follow links do not provide link juice but they still provide a link for other users to gain access to another page.



WWN Update Step 1

Go to your wordpress dashboard and click on "Plugins" under the left side dashboard menu. Click on "Add New".





WWN Update Step 2

Search for "Platinum SEO". Click on "Install Now" under Platinum SEO Pack.





Once Installed, Click on "Activate Plugin"



Installing Plugin: Platinum SEO Pack 1.3.7

Downloading install package from http://downloads.wordpress.org/plugin/platinum-seo-pack.zip...

Unpacking the package...

Installing the plugin...

Successfully installed the plugin Platinum SEO Pack 1.3.7.

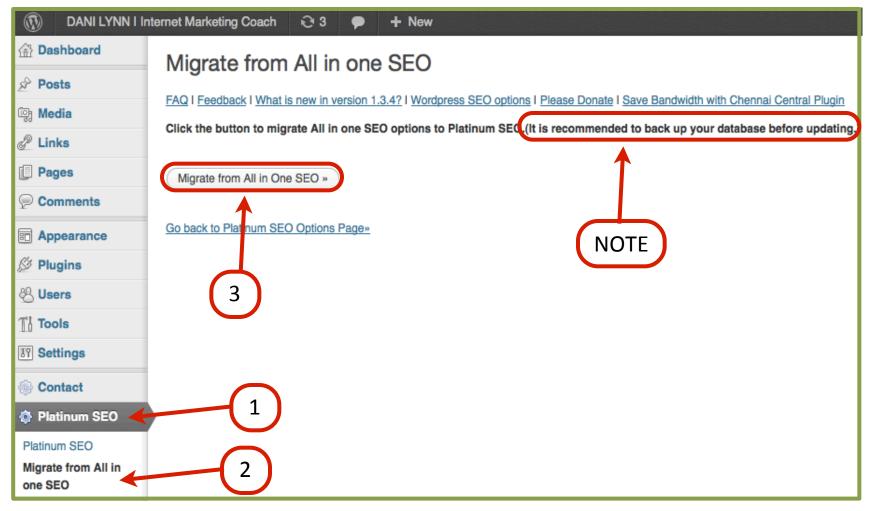
Activate Plugin | Return to Plugin Installer





WWN Update Step 4

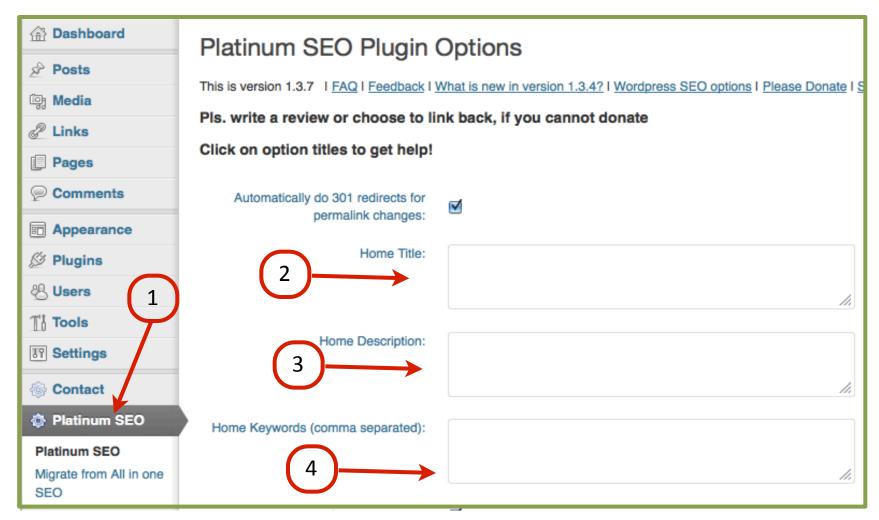
If you've already started adding data to your All in One SEO fields in your pages, Go to "Platinum SEO" at the bottom under the left hand dashboard menu and then click on "Migrate From All In One SEO".





WWN Update Step 5

When finished with migration (if it was needed), click on "Platinum SEO" under left hand side dashboard menu. Configure your Home Title, Description & Keywords & then scroll down to click "Update Options".





WWN Step 5 Example

Conversion is key when writing your Title & Descriptions. Think conversion first - SEO second. Never duplicate titles and descriptions for any pages. Don't use "money" keywords in meta keyword box.

Title for my home page

Description for my home page

Phill Grove's Mortgage Assignment Profits System Review mortgageassignmentprofitsreview.com/

A quick and dirty review of Phill Grove's newly released **Mortgage Assignment Profits** System.

Make Money With Mortgage Assignment Profits System | Mortgage ...
nortgageassignmentprofitsreview.com/...

Underground Test Data Revealing How To Make Money With The Mortgage Assignment Profits System. Extremely Informative.

Description for a 3rd tier keyword

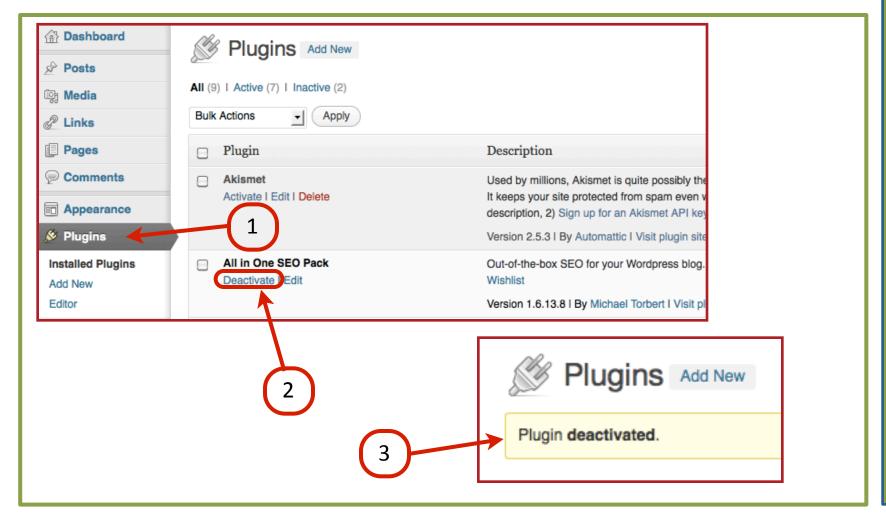
Title for a 3rd tier keyword

Example Meta Keywords: Mortgage Assignment Profit Review, Mortgage Assignment Profits Review, Mortgage Assignment, Mortgage Assignments



WWN Update Step 6

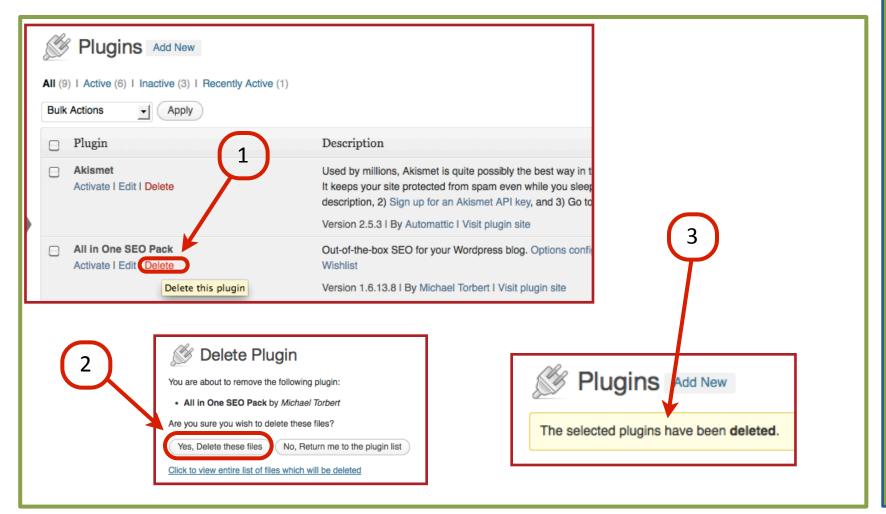
Go back to "Plugins" under the left dashboard menu and click on "Deactivate" Under the All in One SEO Pack Plugin.





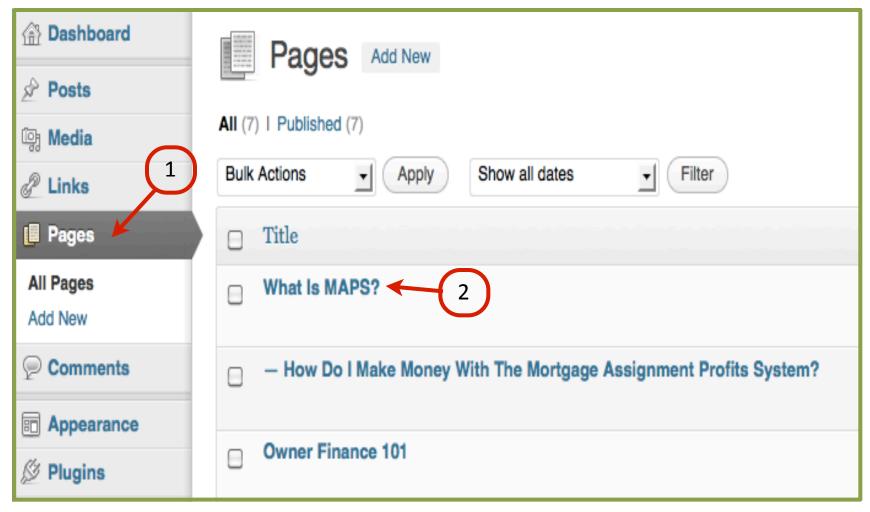
WWN Update Step 7

Click on "Delete" Under the All in One SEO Pack Plugin. In the next window, click on "Yes, Delete these files".



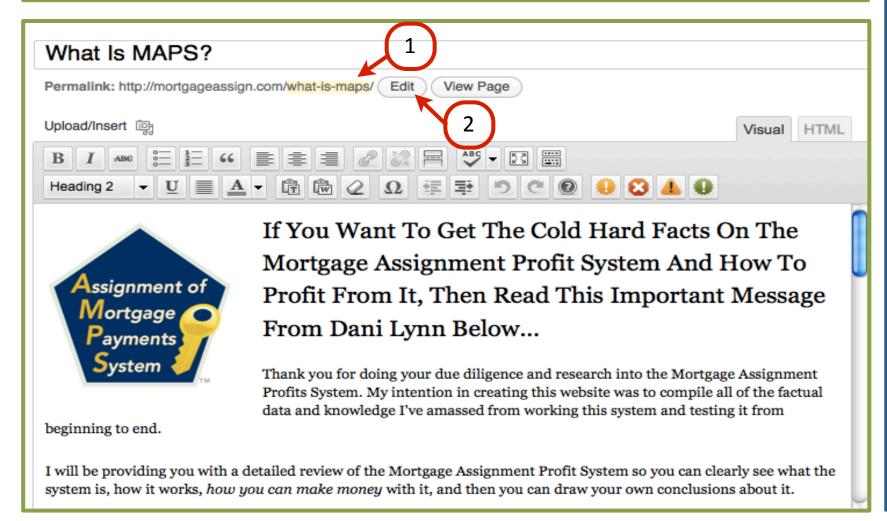


Go To "Pages" Under the left hand dashboard menu. Then click on the page you want to work on.



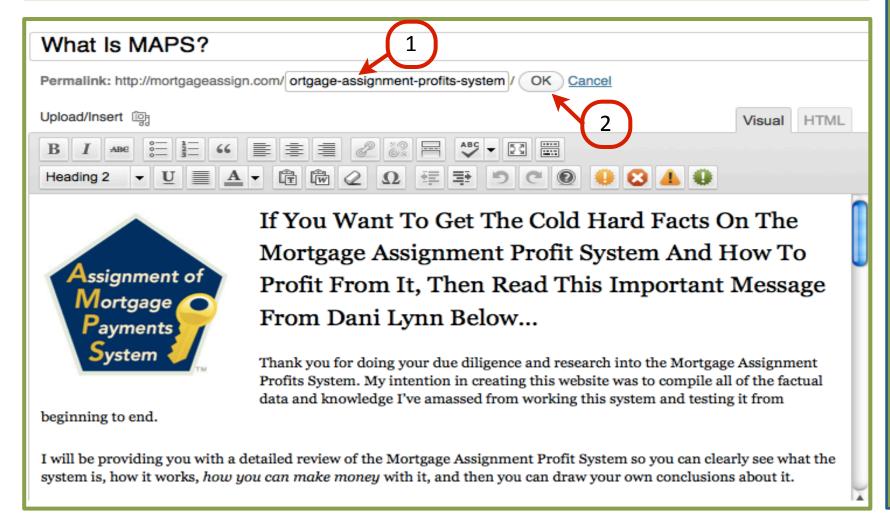


Double check your permalink. Does it contain your keywords? If not, click "Edit".





Add your keywords with dashes in between words and then click "Okay". Then click "Update" to save page.





Scroll down to the "Platinum SEO Pack" Section. Configure the Title, Description & Keywords for this page. Click on appropriate index & follow tags & then click "Update".

Platinum SEO Pack	
Click here for Support	Know about the meta tags
Title:	
	o characters. Most search engines use a maximum of 70 chars for the title.
Description:	2
	o characters. Most search engines use a maximum of 160 chars for the description.
Keywords (comma separated):	\leftarrow 3
PSP Meta Index and Nofollow Tags:	●index, follow ○index, nofollow ○noindex, follow ○noindex, nofollow
NOARCHIVE this page/post:	
NOSNIPPET of this page/post:	4
Disable title rewrite on this page/post:	
Disable PSP title format on this page/post:	
Disable PSP on this page/post:	



Repeat Steps 1 - 4 for all remaining pages & posts.

Note: You may want to save these in an outside file as well.





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Internal Linking

What Is It?

Linking to and from pages within your website.

Why Is It Important?

When Google Bots see a link in your site, they identify that link as a reference to another important page on or off your site and it passes authority on to that page.



Top Level Keyword

Top Level = Main Market Keyword

2nd Tier = Money Keywords (Keywords you are really trying to rank for)

2nd Tier

2nd Tier

2nd Tier

2nd Tier

2nd Tier

3rd Tier

3rd Tier

3rd Tier

3rd Tier

3rd Tier

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3rd Tier

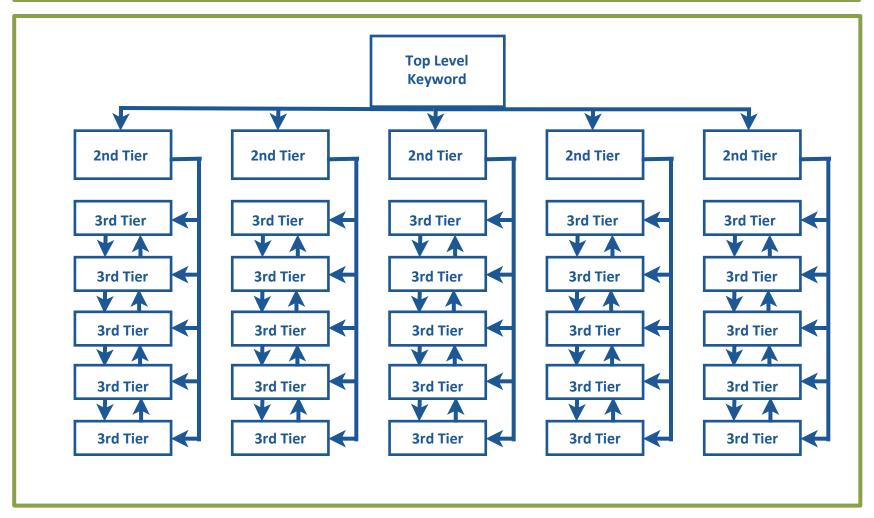
3rd Tier

3rd Tier

3rd Tier = Longtail Keywords that support your money keywords

Top Level = Home Page, 2nd Tier = Categories, 3rd Tier = Sub-Pages







Types of Internal Linking: Contextual Linking

Is It Legal?

Over the last couple of months I have spoken to hundreds of investors who heard about the Assignment of Mortgage Payments System™ or AMPS™. One of the big questions, particularly in response to some negative accusations made about the legality of this process has caused investors to ask the question...

"Is AMPS™ Legal?"

See Lawyer Scott Horne's AMPS™ Review Video?

This is an important question because it doesn't matter how much money you make if at the end of the day, you end up in jail. Obviously, we the REI RockStars run our business with integrity, and would never put all our hard work at risk by doing something illegal.

That said, there are a number of reasons why I believe the AMPS™ are legal. I have formed these opinions by doing deals with my partners as well as talking to a number of attorneys who between themselves have done thousands of owner financed transactions without issue.



Types of Internal Linking: Related Posts/Pages

You can do this manually or with a plugin...

Continue Your Research With These Below Articles:



- ✓ Is The Assignment Of Mortgage Payments System™ A Scam?
- ✓ How does the Assignment of Mortgage Payments System™ work?
- What do I have to do to make money with the Assignment of Mortgage Payments System™?
- ✓ Who Is Phill Grove?
- ✓ How To Succeed
- ✓ Is Phill Grove All Hype?
- ✓ How Much Does AMPS™ Cost?













Featured Articles

- #1 Secret To Success
- AMPS™/MAPS Success Stories
- ♣ Cold Hard Facts on AMPS™
- How Does AMPS™ Work?
- How To Make Money With AMPS™
- How To Succeed
- Is AMPS™ a Scam?

Categories

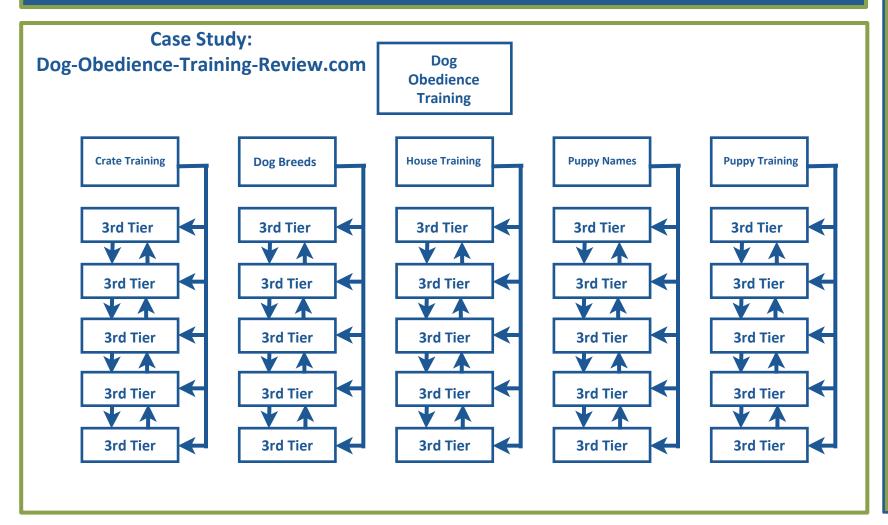
- Assignment of Mortage Payments System™ Review
- Mortgage Assignment Case Studies
- 4 Q & A



Types of Internal Linking: Top Navigation Bar









Example of Internal Linking in Side Bars

dog-obedience-training-review.com

DOG TRAINING

BEHAVIOR PROBLEMS

DOG OBEDIENCE

CLICKER TRAINING

DOG WHISPERING

COOL DOG TRICKS

DOG TRAINING BOOKS

DOG TRAINING FORUM

DOG HEALTH

DOG HEALTH CARE

DOG GROOMING

BEST DOG FOOD

EDITOR'S PICKS

TOP 10 DOG BREEDS FOR CHILDREN HOW TO STOP PUPPY BITING CRATE TRAINING INTRODUCTION SEPARATION ANXIETY IN DOGS STOP DOG BARKING STOP DOG CHEWING PROBLEMS HOW TO STOP DOGS FROM DIGGING DON'T THAT DON'T SHED



Hot Content

OP 10 POPULAR



10 Dog Breeds for Children Discover what the Top 10 dog breeds for children are!

READ MORE



10 Dogs that don't shed

According to the AKC, these are the top 10 non-shedding dogs...

READ MORE



10 Most Popular Dog Breeds

Every year, the AKC ranks what the 10 most popular dog breeds are...

READ MORE



10 Most Expensive Breeds

Some dog breeds are more expensive than others...

READ MORE



10 Smartest Dog Breeds

Some dogs are smarter than others - but which are the smartest?

READ MORE



Top Ten Dog Breeds For An Apartment

Do you live in small quarters? Then this is the list for you!

READ MORE



Example of Internal Linking: Contextual

dog-obedience-training-review.com

Also notice use of bold context throughout article

- 1. Get my puppies off to the best possible start in life.
- 2. Correct numerous behavioral problems in my older dogs.
- Apply basic and advanced dog obedience training.

Please browse through my site, hopefully you'll discover <u>how to train a</u> <u>dog</u> yourself in an <u>effective</u>, <u>positive</u> and non violent manner.

You'll find lots of articles, tips and training advice, as well as my reviews of various popular dog training techniques including - dog whispering, clicker training, puppy house training and dog obedience training.

This website has come about through years of research, reading, watching and most importantly real life hands on experience with my own dogs (and also my family's dogs).



Example of Internal Linking: Related Posts/Pages

dog-obedience-training-review.com



You Are The Best Person In The World To Train Your Dog

The dog training methods I explore, discuss and review on this site all meet or exceed the above criteria. I have successfully used these home based, cutting edge dog training techniques to:

Dog Health Care and Dog Training Articles

Puppy Crate Training system designed to crate train your dog fast.

Follow this step by step puppy crate training process to achieve great results for your dog. Vari Kennels and all mesh crates can be used in your crate training.

Choosing A Dog Breed - Discover How To Choose A Dog Breed
Choosing a dog breed is an important long term decision, put in ome research to discover which breed of dog is right for you and your family. Includes a dog breed recommender and list of dog breeds.

<u>Dog Training Books | Impartial Dog Training Book Reviews | Puppy</u> Training Ebooks

Discover which dog training books are right for you and your dog. Read my detailed dog training book reviews including Secrets To Jog Training.

<u>Favorite Puppy Names - Huge List Of Popular Dog Names For Female</u> <u>And Male Dogs</u>

Find your favorite puppy names here - huge resource of popular dog names for female puppies and male puppies. Including cool dog names, cute dog names and unique puppy names.

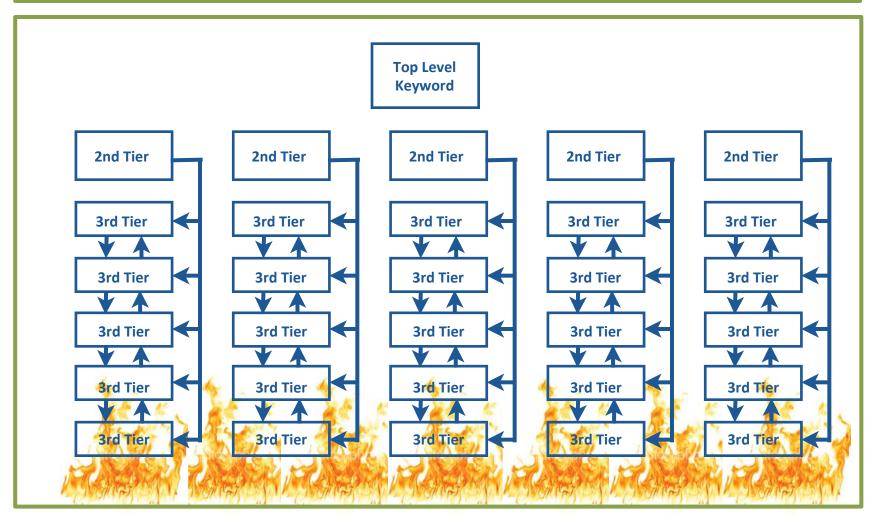


Internal Linking Tips

- Internal Linking is integral to SEO
 Success and one of the most
 overlooked components of SEO
- As 3rd tier pages (less competitive pages) gain authority through inbound links, 2nd tier pages start gaining authority as well.
- Rocket ship example









Determine your linking strategy.

Linking Strategies:

- Contextual
- Related Posts
- Side Bar
- Navigation Bar

Example:

- Related Posts & Contextual on Tier 2
- Contextual on Tier 3
- Side Bar



Create a text document with the url of every page on your site you plan on linking too.

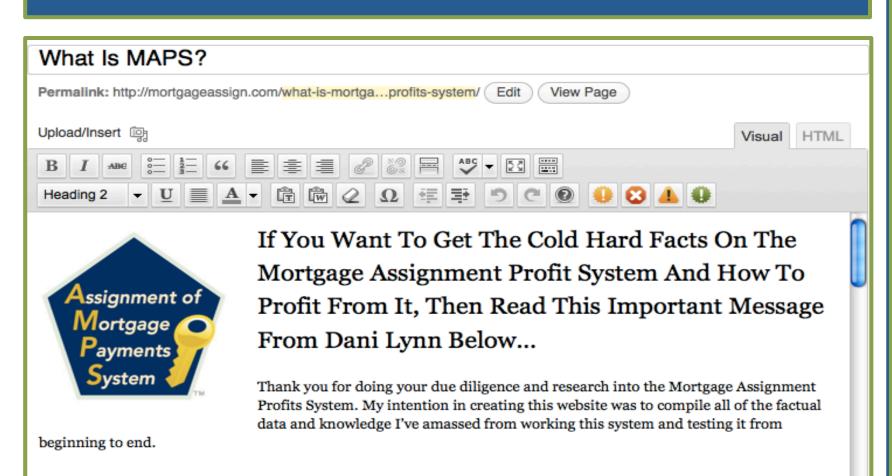
Article Title

Article URL

- What is MAPS?
 http://mortgageassign.com/what-is-mortgage-assignment-profits-system/
- How do I make money with the mortgage assignment profits system? http://mortgageassign.com/what-is-mortgage-assignment-profits-system/how-do-i-make-money-with-the-mortgage-assignment-profits-system/
- Owner Finance 101
 http://mortgageassign.com/owner-finance-101/

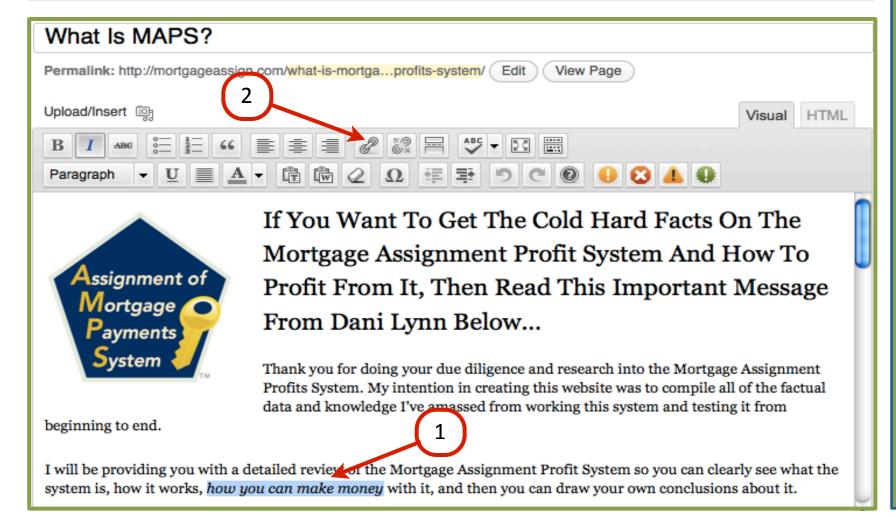


Go to each page and begin implementing your linking strategy.



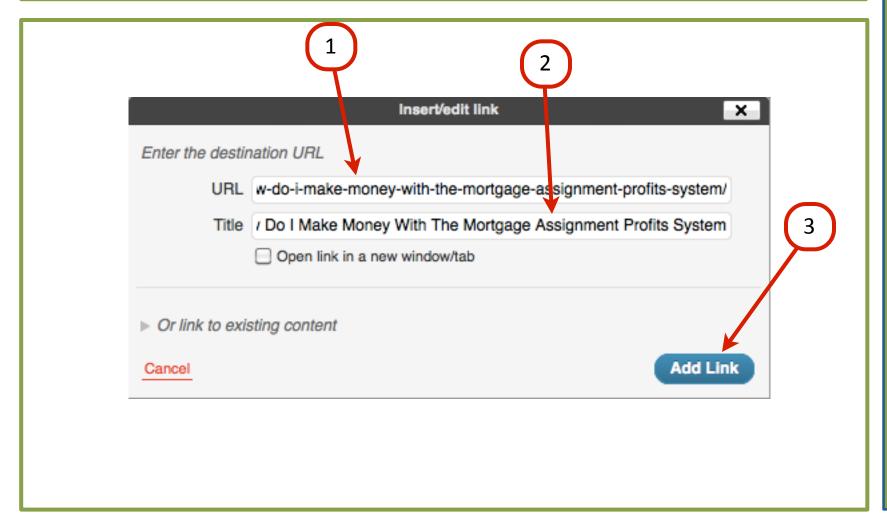
I will be providing you with a detailed review of the Mortgage Assignment Profit System so you can clearly see what the system is, how it works, how you can make money with it, and then you can draw your own conclusions about it.

For contextual linking: Highlight appropriate words and then click on the "insert link" icon.





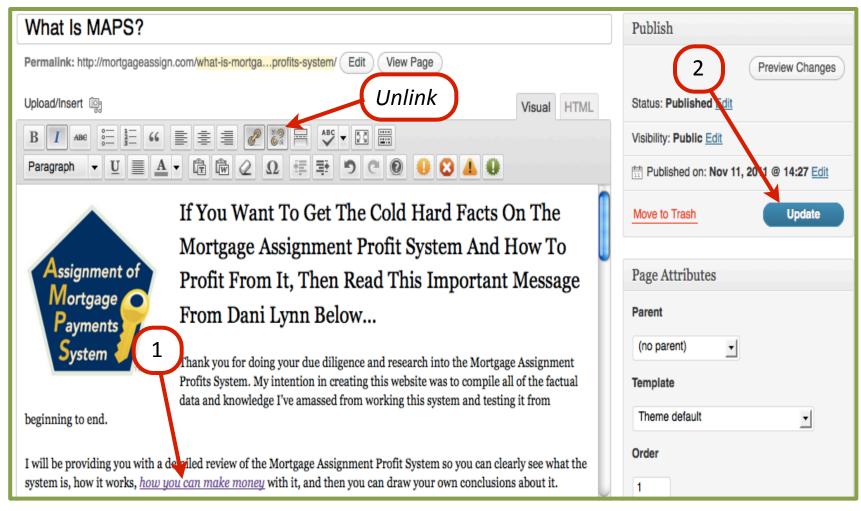
Copy the url you want this text to link too and paste it into the URL field. Then type in the article title into the title field and click "Add Link".





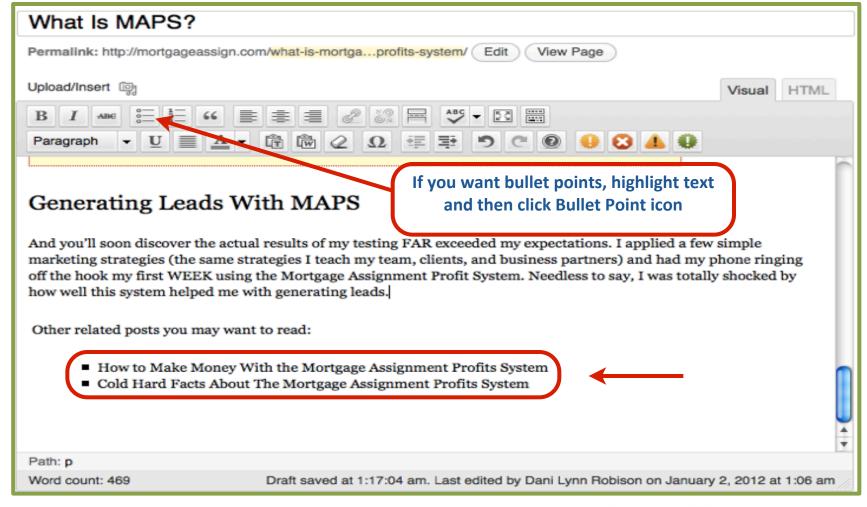
Verify link was added by change of color and underline, then click "update". Go to live web page to verify link works correctly.

(If you need to fix a link, just highlight the link & click on the "unlink" icon and start again.)





For related post linking: Scroll to area of post you want to add related links and type in titles. (Add bullet points if you want and then link to the appropriate post by repeating steps 4 - 6.)





Plugin Option

For related post linking: You Can Also Install "Yet Another Related Posts Plugin".



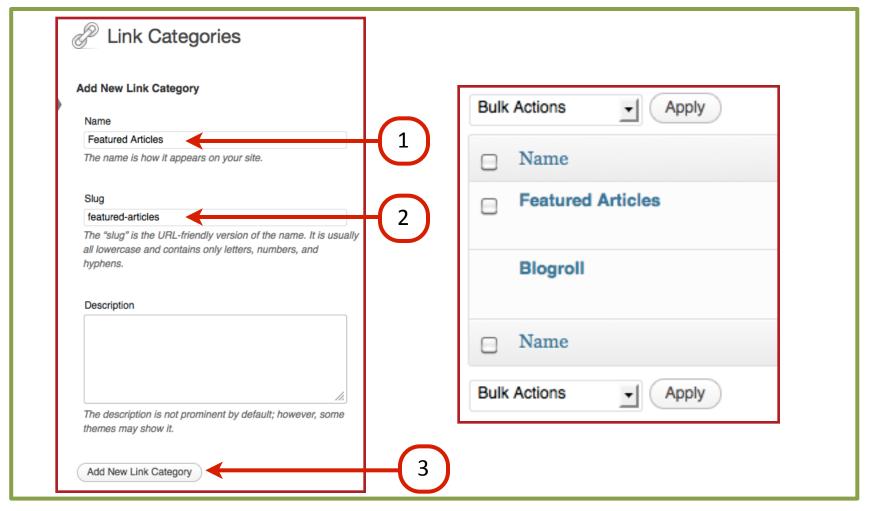


For side bar linking: Go to "Link Categories" under the left dashboard "links" tab.

	Link Categories	
Posts	<u> </u>	
돃 Media	Add New Link Category	Bulk Actions Apply
& Links	Name	□ Name
All Links	Namo	- Nume
Add New	The name is how it appears on your site	Blogroll
Link Categories	The name is how it appears on your site.	
Pages	Slug	□ Name
Comments 1		Bulk Actions - Apply
Appearance	The "slug" is the URL-friendly version of the name. It is usually all lowercase and contains only letters, numbers, and	
Plugins 1	hyphens.	



Add "Featured Articles" (or something similar you may like) to the name field. Then add "featured-articles" to the slug field. Click "Add New Link Category".



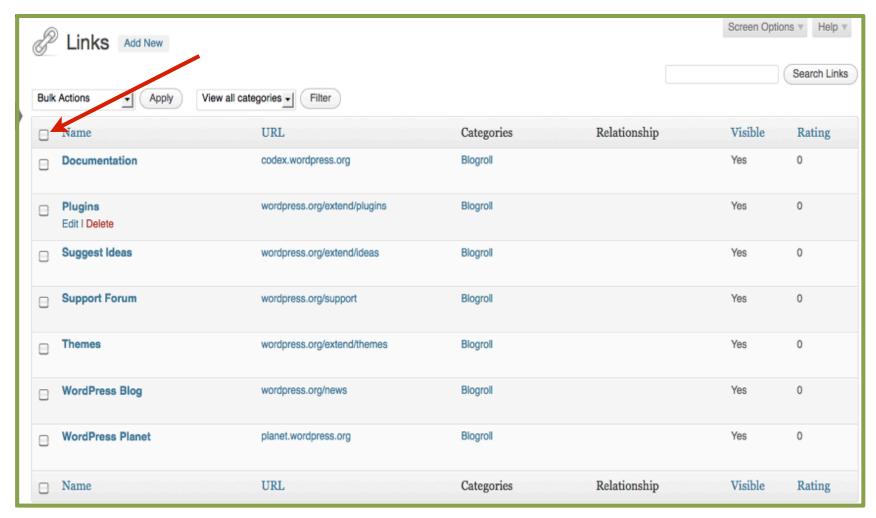


Next, go to "All Links" under the left dashboard menu.



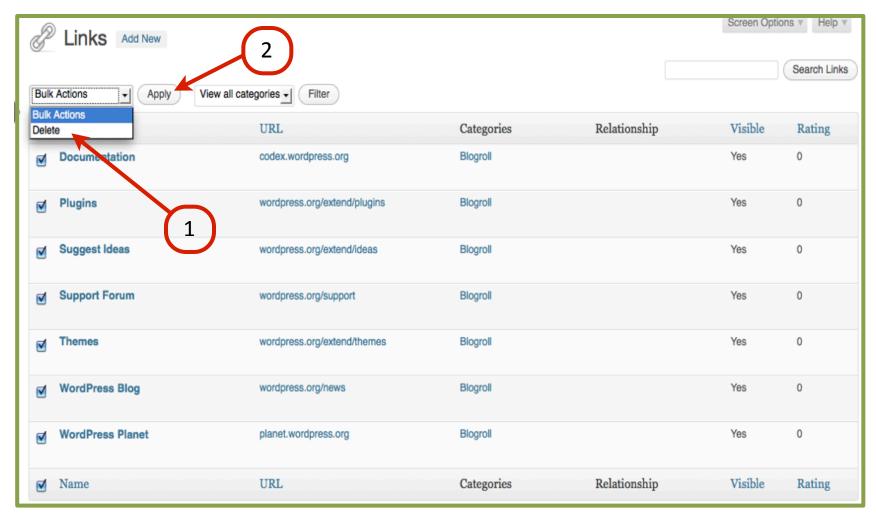


Start by deleting all default wordpress links if you haven't already. Check the box next to "Name" and this will select all links.



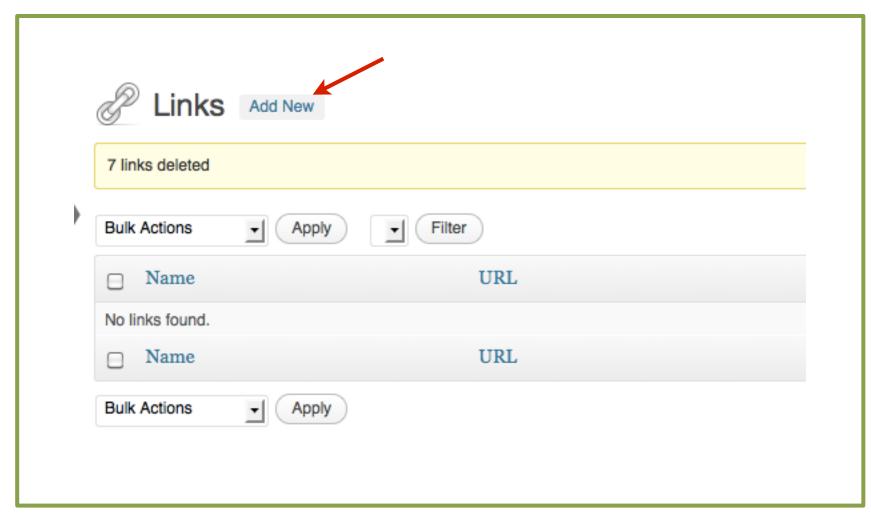


Then use the drop down menu to select "Delete" and then click "Apply".





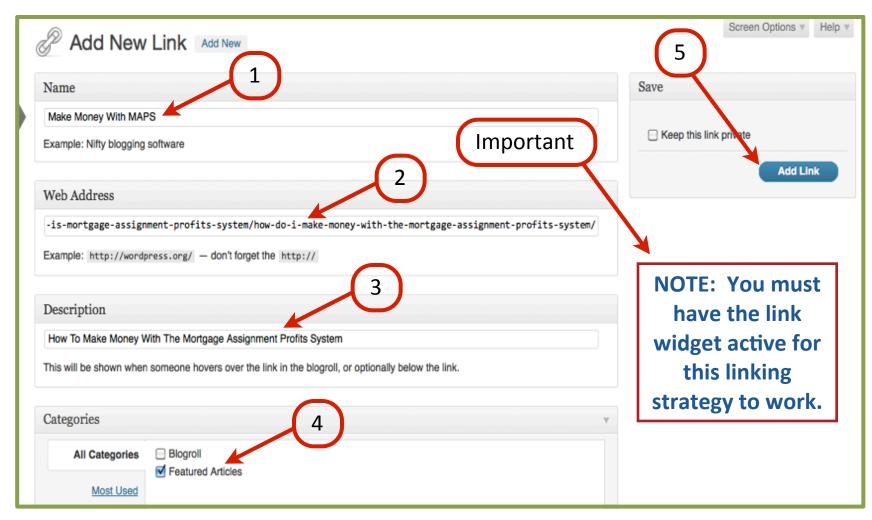
Then click "Add New".





Add the Name of the link, then the copy/paste the url, then type in the full description & then check the appropriate category box.

Then Click "Add Link". (Check website to verify the link works.)



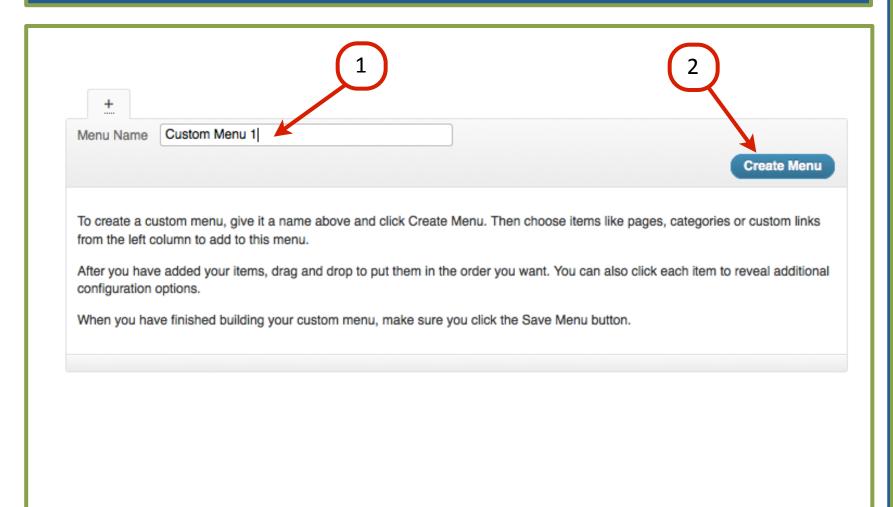


For top navigation bar linking: Go to "Menus" under the left dashboard "Appearance" tab.

	Menus	
Posts Posts		+
িলু Media	Custom Links	Menu Name Enter menu
¿ Links	URL http://	
Pages	URL http://	
Comments	Label Menu Item	To create a custom menu, g from the left column to add
Appearance	Add to Menu	After you have added your
Themes		configuration options.
Widgets	Pages	When you have finished bu
Menus	1 4800	
Graphene Options	Most Recent View All Search	
Graphene FAQs	Raving Fans	
Background	Contact	
Header	About	
Editor	Bad Credit Okay	

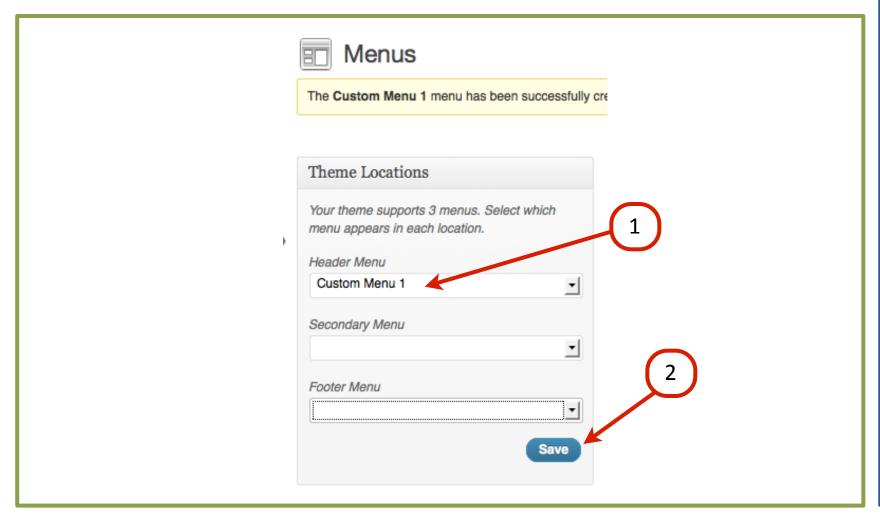


Create a custom menu name of your choosing and type it into the "menu name" field and then click "Create Menu".



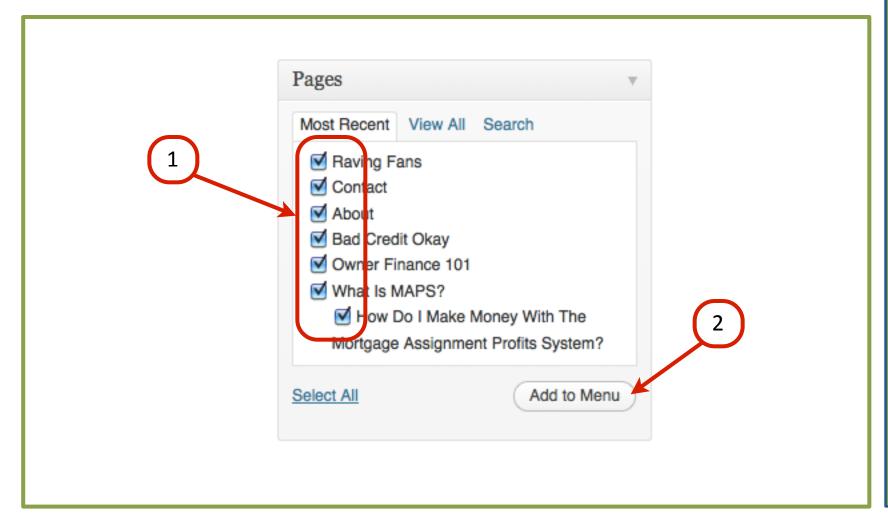


Use the drop down menu under "Header Menu" to choose your custom menu and then click "Save".





Scroll down to pages and check the menu items that you wantto appear in your main website menu and click "Add to Menu".





Drag boxes around to put the menu items in order. Indent a menu item if you want it to follow under a 2nd tier main menu item. When done, click "Save Menu" and check website.





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Introduction to SEO Secrets

SEO Secrets

What Is It?

Little-known facts that will help your On Page SEO efforts:

- Duplication Penalties
- 301 Direct
- Footer Menu Items

Why Is It Important?

These are items most people don't even know about and they have an affect on your SEO Rankings.



SEO Secrets

Little-Known SEO Tips:

- Don't duplicate title tags & descriptions
 - Google bots are lazy so they will assume every post is about the same thing which means duplicate content. The will stop crawling which means the page doesn't get indexed and you may be penalized.
- Configure www. to non-www.
 - NOT doing this puts you at risk for a duplicate content penalty which will lower your rankings
 - Wordpress does this for you in "Settings"



SEO Secrets

Little-Known SEO Tips:

- Broken links
 - Search engines will penalize you for broken links. Most common problem is from permalink changes. 301 Directs by the Platinum SEO plugin help fix this.
- Footer Menus
 - You can add footer menus to link to more articles (especially 3rd tier articles that are poorly written by outsourcers).
 - This is an advanced SEO strategy and you can customize a footer menu the same way you customized your main menu.



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On Page SEO

Addendum:



Blogs & Internal Linking





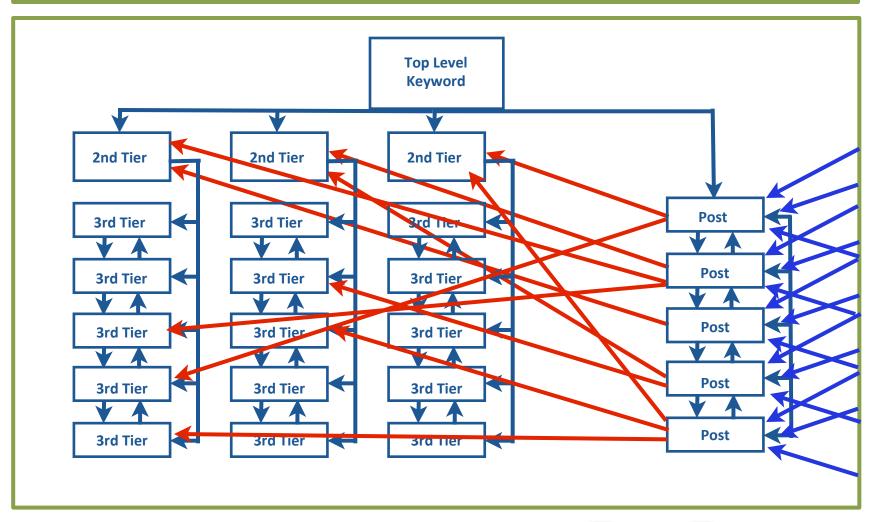
Introduction to Blogs

Advantages To Adding A Blog To Your Site

- Blogs ensure fresh content is continually added
- Blogs are very social (they get shares, likes, etc)
 - Fresh content ranks better with Panda
 - Social aspects rank better with Panda
- Posts link to pages and as blog posts gain in authority, so does pages and overall site.



Internal Linking & Blogs





Introduction to Blog Linking

Blog Linking Tips

- Make it natural & vary your strategy
- Don't force or overstuff links into posts
 - 2 3 is average, 5 max
- Link to different pages, including home page
- Link to other posts on blog
- Don't always have links in your posts
 - Write personal posts that don't necessarily have to do with your "keywords" and therefore linking doesn't make sense.
- Change up your anchor text
- Change up the number of links per post



Warning: Blog Posting

Blog Posting Warning

Warning: Let your site sit too long without posting new content...you start to lose ranking, especially new sites.

Keep posting fresh content, even if it's outsourced content.

Develop a posting strategy.





Virtual Marketing Blueprint

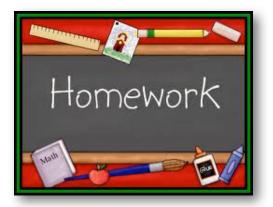
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VMB: On Page SEO Homework



Prior to the start of the next session, you should complete the following tasks:

- 1) Upload Platinum SEO Pack Plugin
- 2) Add Title Tags, Meta Description, Meta Keywords & Correct Permalinks To All Pages & Posts.
- 3) Determine & Implement Your Internal Linking Strategy
- 4) Determine & Implement Your Blog Linking & Posting Strategy



Thank You!



We look forward to seeing you on the next Virtual Marketing Blueprint Q & A Session! Dani Lynn, Flip, Tucker and Sasha

